

Market Development

MARKET BRIEF ON

DRIED FRUIT

OVERVIEW OF THE EUROPEAN COMMUNITY

1993

ITC



INTERNATIONAL TRADE CENTRE UNCTAD/WTO

Dried fruit Overview of the European Community

Product description

This market brief covers the following dried fruit: bananas, figs, grapes (including sultanas and currants), apricots, prunes, apples, peaches, pears, papayas and dried fruit salads (see annex I for CN classification codes).

Market characteristics

Dried vine fruit, temperate-zone fruit (apples, pears, peaches), apricots, prunes and figs have traditionally been a part of European diets, particularly during festive seasons such as Christmas. In general, dried fruit are consumed as snacks and are growing in popularity due to the increasing emphasis on 'natural' and nutritional foods and their association with fitness and health. This has led to an increase in demand of "muesli"-styled breakfast cereals and snacks which over the last decade have expanded the range of varieties available to consumers, placing special emphasis on tropical or "exotic" ingredients such as dried fruit.

The major importers in the EC of dried fruit in 1992 were, in terms of quantity, the United Kingdom, Germany, the Netherlands, Italy and France.

Imports of dried grapes (including currants and sultanas) accounted for 71.1% of total imports of dried fruit in 1992 in terms of quantity. They were followed by dried prunes with 12.4% of total imports, dried figs (5.8%), dried apricots (4.8%), and dried apples (2.2%). See annex IV for detailed statistics.

Among tropical dried fruit, bananas (mainly in the form of chips), papayas and pineapples are the most popular, followed by mango and guava. However, bulk imports of these items and others originating in developing countries are re-exported or traded within the Community where competition between EC traders is particularly strong. EC imports of tropical dried fruit are not itemized in trade statistics, except for bananas and papayas.

Market requirements in the EC depend upon the individual end-users and whether the product is for direct consumption (estimated at 30_40%) through health food, snack, catering or retail outlets, or for further industrial processing (breakfast cereals, snacks, confectionery, bakery and dairy products, preserves, jams, pickles, teas, etc.).

Market access

There are currently no international or national standards for the majority of tropical dried fruit concerning size, moisture content, etc. However, exporters should bear in mind that buyers have their own specifications which are similar throughout the EC, reflecting the similarities in product end-uses. Dehydrated fruit in diced form, usually as 5-10 mm cubes, appear to be the most popular; slices, rings, strips, segments, flakes, chips, etc., are also used, depending on the fruit. Shelf-life is estimated at a minimum of one year, but depends on end-use as well as on the buyer's specifications. Maximum moisture content is ideally around 3-5% for industrial end-users and between 22-23% for dried fruit meant for direct consumption.

It is customary for prospective suppliers to send samples of new products. Buyers dealing in 'natural' products prefer dried fruit without any additives, with a minimum sulphur content (1600_1800 ppm if permitted), and low sugar content. Exporters should also explore the possibility of organically producing fruit, which is a growing niche market.

Recommendations on standards for dried fruit have been issued by the International Organization for Standardization (ISO) and by the FAO/WHO Codex Alimentarius Commission (see Useful addresses).

Imports of dried fruit into the EC are subject to the following customs duties (% ad valorem).

Tariff heading	Normal	GSP	ACP	LDC
08030090 Dried bananas (1)	20	0	0	0
08042090 Dried figs	10	–	0	–
080620 Dried grapes (2)	3	–	0	–
081310 Dried apricots	7	–	0	0
081320 Dried prunes	12	–	0	0
081330 Dried apples	8	–	0	0
08134010 Dried peaches	7	–	0	0
08134030 Dried pears	8	–	0	0
08134050 Dried papayas	2	0	0	0
08134060 Dried tamarinds	0	–	–	–
08134080 Dried fruit (excl. 08011010 to 08062098 and 081310 to 08134060)	6	–	0	0
08134090 Other dried fruit	6	–	0	0
08135011 Mixtures of dried fruit not containing prunes	8	–	0	0
08135019 Mixtures of dried fruit containing prunes	12	–	0	0
08135091 Other mixtures not containing prunes or figs	8	–	0	0
08135099 Other mixtures of dried fruit	12	–	0	–

(1) Duty exemption is granted in the Federal Republic of Germany.

(2) In addition to the custom duty, the application of a countervailing charge is provided for under certain conditions (see Prices).

Exporters should note that dried fruit with added sugar content are subject to customs duties under chapter 20. These duties apply to developing countries, including ACP and LDCs.

A value-added tax (VAT) is levied on food products and also applies to imports of food products. The rate varies within the EC; in 1993: in Germany the VAT rate for dried fruit was 7%; in France it was 5.5%; in Italy it was 9%; in the Netherlands 6%; and in the United Kingdom the VAT rate was zero. Under Chapter 20, VAT rates increase with the addition of sugar.

Prices

Prices for dried fruit are determined on the basis of origin, form, quality and the volume traded. In general, importers of dried fruit place their orders in advance based on the expected size and quality of a crop. This introduces a speculative aspect in determining prices which are thus subject to frequent fluctuations. In addition, importers' specifications, such as whole or broken banana chips, pineapple flesh or core, etc., influence the final price.

Prices for some dried fruit are published in a few trade journals such as FoodNews and The Public Ledger (see Useful addresses).

Exporters should note that a Minimum Import Price (MIP) is established by the EC to protect local Greek production of dried vine fruit and figs; the MIP is set in ECU and fluctuates with monetary exchange rates. Non-EC suppliers have to abide by the MIP; however, should their selling price be below the set MIP, they are subject to countervailing duties. Minimum Import Prices remain a barrier

to imports of dried grapes and have not been removed despite the decline in Greek production and quality of dried vine fruit.

Prices are usually quoted FOB, in particular by UK importers who often prefer to make their own shipping arrangements.

Distribution channels

Importers are often packers, wholesalers and even "own-label" manufacturers in their own right, supplying industrial and other wholesale or retail outlets. Given the variety of end-uses for dried fruit, the major importers tend to dominate the market. However, some importers, particularly in Germany, are primarily brokers working against a commission. Dried fruit are also traded among importers/brokers. A list of importers and other contact information is in annex III.

Packaging and labelling

Specifications for packaging and labelling are usually agreed upon between buyer and seller.

Importers of dried fruit usually place bulk orders and repackage the fruit meant for direct consumption in retail_sized packs of 200 to 400 g containing either one type of fruit, a mixture of fruit or a mixture of fruit and nuts. The remainder is for industrial processing.

Dried fruit are generally packed in cartons varying between 10 kg and 20 kg, containing 2 x 10 kg or 4 x 5 kg polybags, unless otherwise specified by the buyer. Dried prunes are packed in cartons of 10 or 12.5 kg; dried apples in cartons of 20 kg and dried figs in cartons or wooden boxes of 10 kg. Importers of tropical dried fruit normally accept 20 kg cartons, loaded into containers containing one or more products.

Exporters should note that at the retail level in France, steam-moulded trays of veneer wood are increasingly being used for the packaging and presentation of dried fruit.

Labelling for bulk-packed fruit is dictated by the buyer's requirements; labelling for retail sales, on the other hand, is closely regulated.

Trade promotion

Two major biennial food fairs, Anuga and SIAL, are held in Germany and France and are particularly useful for establishing business contacts with potential European importers:

ANUGA _ Messe und
Ausstellungen GmbH
Postfach 210760
D_5000 Cologne
Germany
Tel: (221) 821_0
Fax: (221) 821_2574
(next fair in 1995)

SIAL _ Salon International de
l'Alimentation
39, rue de la Bienfaisance
F_57008 Paris
France
Tel: (33 1) 42894687
Fax: (33 1) 42894694
(next fair in 1996)

In addition, the HELEFEX in London and Gruene Woche in Berlin are also important trade fairs.

Market prospects

Despite a small decline in demand for tropical dried fruit, according to trade sources there is sufficient interest on the part of importers to identify alternative sources of supply, in particular for dehydrated mango.

Tropical dried fruit do not compete with traditional dried fruit (grapes, prunes, apricots, etc.) which are produced in the EC. Suppliers of tropical dried fruit should benefit from the increasing market penetration of these products if they are able to offer a regular supply of standardized quality products in the volumes required by the importer, bearing in mind the relatively stringent food safety and hygiene regulations under consideration in the European Community. Information on the latter can be obtained from the importers who are usually interested in cooperating with their suppliers by providing them with technical assistance.

The average European consumer seeks variety. Tropical dried fruit, in addition to those currently imported (banana, pineapple, mango, papaya, etc.), is therefore a market niche to be explored by exporters in developing countries, especially if they conform to EC regulations on organic products for which premium prices are paid.

ITC/MBDBS _ November 1993

This market brief has not been formally edited by ITC.

Annex I

List of CN codes

CN Code	Description
0803.00_90	Dried bananas
0804.20_90	Dried figs
0806.20	Dried grapes, including currants and sultanas
0813.10	Dried apricots
0813.20	Dried prunes
0813.30	Dried apples
0813.40_10	Dried peaches, including nectarines
0813.40_30	Dried pears
0813.40_50	Dried papayas ("pawpaws")
0813.40_90/80	Other dried fruit nes
0813.50_11	Dried fruit salad, not containing prunes
0813.50_19	Dried fruit salad, with prunes

Annex II

Useful addresses

International Organization
for Standardization (ISO)
1_3, rue de Varembe
1211 Geneva 20
Switzerland
Tel: 022 _ 7490111
Tlx: 412205
Fax: 022 _ 7333430

Food & Agriculture Organization
of the United Nations (FAO)
Viale delle Terme di Caracalla
00100 Rome
Italy
Tel: 6 _ 57971
Tlx: 610181 FAO I
Fax: 6 _ 57975155

European Community Information
Center
Korte Vijverberg 5
2513 AB The Hague
Netherlands
Tel: 070 _ 469326
Fax: 070 _ 646619

AJUNEC/OEICTO (information on
dried fruit and vegetables)
Ave. de Cortenbergh 172 bte 6
1040 Brussels
Belgium
Tel: 02 _ 7358170
Fax: 02 _ 7368175

The Public Ledger
12_13 Clerkenwell Green
London EC1R 0DP
United Kingdom
Tel: 071 _ 4901969
Tlx: 837027 PL G
Fax: 071 _ 4900859

The Foodnews Company
22a Sidcup High Street
Sidcup, Kent DA14 6EH
United Kingdom
Tel: 081 _ 3007864/5
Tlx: 8954109 FN LDNG
Fax: 081 _ 3028121

Annex III

List of importers

(Non-exhaustive)

Germany

M. Buenger
Im Hegen 7
2000 Hamburg 1
Tel: 040 _ 7134047
Fax: 040 _ 7121141

Wilhelm Liebelt
Wendenstrasse 255
Postfach 261609
2000 Haamburg 26
Tel: 040 _ 251690
Fax: 040 _ 25169108

Exotic Fructimport
Kontorhaus, Grossmarkt
Lippelstrasse 1
2000 Hamburg 1
Tel: 040 _ 335317
Tlx: 212127

Ludwig Spiess
Sierichstrasse 183
2000 Hamburg 60
Tel: 040 _ 4602011
Fax: 040 _ 462701

Hartwich & Kaden GmbH
Neuer Wall 73_75
20354 Hamburg
Tel: 040 _ 363061
Fax: 040 _ 364358

United Kingdom

T.M. Duche & Sons (UK) Ltd
1 Prescot Street
London E1 8AZ
Tel: 071 _ 4819144
Fax: 071 _ 4818859

Percy Dalton (London) Ltd
Old Ford Works
Dace Road
London E3 2PD
Tel: 071 _ 9859241
Fax: 071 _ 9863028

Rickertsen Import
Sachsenstrasse 8
2000 Hamburg 1
Tel: 040 _ 23717263
Fax: 040 _ 2371207

E.H. Worlee & Co.
Grunsonstrasse 22
2000 Hamburg 74
Tel: 040 _ 73333185
Fax: 040 _ 73333290

Seeberger _ Import von
Trockenfrucht_ Spezialiaeten KG
Baumgartenstrasse 5
Postfach 1690
7910 Neu_Ulm
Tel: 0731 _ 82001
Tlx: 0712665

Brückner_Werke
Kommanditgesellschaft
Wendenstrasse 4
20097 Hamburg
Tel: 040 _ 237324
Fax: 040 _ 237388

Warnke & Stelter Import
GmbH
PO Box 106525
20044 Hamburg
Tel: 040 _ 241316
Fax: 040 _ 246435

Community Foods Ltd
Micross
Brent Terrace
London NW2 1LT
Tel: 081 _ 4509411
Fax: 081 _ 2081803

Fuerst Day Lawson
St. Clare House
30_33 Minories
London EC3N 1LN
Tel: 071 _ 4880777
Fax: 071 _ 4889927

Hider Food Imports Ltd
Wiltshire Road
Hull HU4 6PA
Tel: 0482 _ 561137
Fax: 0482 _ 565668

Kimpton Brothers Ltd
10/14 Hewett Street
London EC2A 3HA
Tel: 071 _ 2472072
Fax: 071 _ 2472784

Orchard Dry Fruit Import Ltd
Unit 5
1000 North Circular Road
London NW 7JP
Tel: 081 _ 4500090
Fax: 081 _ 4503220

Telford Foods Ltd
Haldane, Halesfield 10
Telford
Shropshire
Tel: 0952 _ 680426
Fax: 0952 _ 680302

Petty, Wood & Company Ltd
15/16 Dufferin Street
London EC1Y 8NU
Tel: 071 _ 2512311
Fax: 071 _ 2500552

Whitworth Ltd
Victoria Mills
Wellingborough
Northants NN8 2DT
Tel: 0933 _ 76351
Fax: 0933 _ 227420

Gill & Duffus Ltd
Sugar Quay
Lower Thames Street
London EC3R 6DU
Tel: 071 _ 2853000
Fax: 071 _ 6230321

H&T Walker Ltd
Walker House
London Road, Riverhead
Seven Oaks, Kent TN13 2DN
Tel: 0732 _ 450712
Fax: 0732 _ 459288

HJ Uren & Sons Limited
Wood Park
Neston, South Wirral L64 7TB
Tel: 051 _ 3530330
Fax: 051 _ 3530251

Indo_Mediterranean
Commodities Limited
Maycrete House
67A, Boston Manor Rd.
Brentford, Mddsx. TW8 9JQ
Tel: 081 _ 5686561
Fax: 081 _ 847209

J.L. Priestley & Co Ltd
Station Road, Heckington
Sleaford, Lincs. NG34 9NF
Tel: 0529 _ 60751
Fax: 0529 _ 60631

R.C. Thorne Produce Ltd
Thorne House, Bells Yew Garden
N. Tunbridge Wells
Kent TN3 9BJ
Tel: 0892 _ 75577
Fax: 0892 _ 58086

United Biscuits (UK) Ltd
Syon Lane
Isleworth, Mddsex. TW7 5NN
Fax: 081 _ 847530

France

Eurobroker
12, rue de l'Isly
75008 Paris
Tel: 1 _ 42949394
Tlx: 280080 eubkr f
Fax: 1 _ 43872774

Saman S.A.
36, 2ème avenue
Z.I. des Estroublans
Boîte Postale 97
13743 Vitrolles Cédex
Tel: 42 _ 899260
Fax: 42 _ 896655

Uren France
14 rue Lainerie
69005 Lyon
Tel: 78 _ 391100
Fax: 78 _ 391409

Pisani France SA
186, bd. de Paris
BP 43
13003 Marseille
Tel: 91 _ 281212 (SORIC)
Fax: 91 _ 843600

Boehringer Ingelheim
Alimentaire (BIAL)
103, route de Bischwiller
BP 169
67304 Schiltigheim Cédex
Tel: 88 _ 838588
Fax: 88 _ 812123

G.I.C.A.
Chemin du Littoral
Mourepiane BP 48
13321 Marseille Cédex 16
Tel: 91 _ 467046
Fax: 91 _ 461230

International Packers &
Canners (IPC)
15, bd. Robert Schumann
BP 88
13472 Marseille Rép. Cédex
Tel: 91 _ 917661
Fax: 91 _ 561333
(Brokers _ also trade
under following names:
Processed Food Suppliers,

COLOR
22, rue Vandel
BP 78
13442 Marseille Cantini
Cédex
Tel: 91 _ 809119
Fax: 91 _ 787466

Micasar
3, bd. Villecroze
BP 121
13014 Marseille
Tel: 91 _ 623346
Fax: 91 _ 505473

Netherlands

Catz International B.V.
Blaak 22
3011 TA Rotterdam
PO Box 180
3000 AD Rotterdam
Tel: 10 _ 4113440
Tlx: 24564
Fax: 10 _ 4045406

Gloe & Co. B.V.
Molenbaan 17
PO Box 5155
2900 ED Capelle a/d IJssel
Tel: 10 _ 4582333
Fax: 10 _ 4588807

Imko Gelria B.V.
Havenstraat 62
PO Box 29
7000 AA Amsterdam
Tel: 20 _ 4070200
Tlx: 45385
Fax: 20 _ 4070299

Felix Cohen B.V.
PO Box 50
4920 AB Made
Tel: 1626 _ 84120
Tlx: 74279
Fax: 1626 _ 6536

Daarnhouwer & Co's Handelsmij B.V.
Herengracht 223_225
PO Box 3674
1001 AL Amsterdam
Tel: 20 _ 6244113
Fax: 20 _ 6260977

Klijn B.V.
Industriestraat 20
PO Box 84
3370 AB Hardinxveld
Tel: 1846 _ 15700
Tlx: 25768
Fax: 1846 _ 17653

Man Producten B.V.
P.O Box 253
3000 AG Rotterdam
Tel: 10 _ 4177377
Tlx: 21114
Fax: 10 _ 4147550

De Winter & Konijn B.V.
Straatweg 66
PO Box 188
3620 AD Breukelen (UT)
Tel: 3462 _ 65874
Fax: 3462 _ 63854

G. Buttner & Co.
PO Box 100
De Korf 54
2020 AC Krimpen a/d IJssel
Tel: 01807 _ 50055
Fax: 01807 _ 50432

Dried Fruit Nederland (DFN) BV
PO Box 102
1715 ZJ Spanbroek
Tel: 0 _ 2263
Tlx: 57198 dfn

Italy

Moellhausen Trading srl
Via G. di Vittorio 301/1
20099 Sesto San Giovanni
Tel: 02 _ 26220417/47
Tlx: 311576 moelse i
Fax: 02 _ 2470780

Fantuzzi Srl
Via Galliera 297
40050 Argelato
Tel: 051 _ 861542

Parmafrutta
Strade via dei Mercati 9
43100 Parma
Tel: 0521 _ 93601

Besana SpA
Via Ferrovia 190
80040 S. Gennaro Vesuviano
Tel: 081 _ 5286033/38
Tlx: 710076 besana i
Fax: 081 _ 8657198

Polak & Co. Import Export
Conradstraat 18
PO Box 29101
3001 GC Rotterdam
Tel: 10 _ 4110190
Fax: 10 _ 4125938

E. de Sandt B.V.
Straatweg 206
PO Box 1027
3000 BA Rotterdam
Tel: 10 _ 4182020
Fax: 10 _ 4610665

MCM Foods BV
PO Box 23375
3001 KJ Rotterdam
Tel: 010 _ 2130488
Fax: 010 _ 4116545

Ventura SPA
Via Santuario della
Guardia 88F
16162 Genoa
Tel: 010 _ 711856

Life Srl
Via Aie 28
12040 Sommariva Perno
Tel: 0172 _ 46221
Tlx: 210359
Fax: 0172 _ 46214

Noberasco SpA
Regioni Bagnoli 5
17031 Albenga
Tel: 0182 _ 52201
Tlx: 270342 nobspa i

M. DI. G Gorizia SpA
Via M. Bandello 6
20123 Milan
Tel: 02 _ 43061
Fax: 02 _ 48195995

Belgium

Hottlet International Agencies NV
Mechelsesteenweg 57
2540 Hove, Antwerp
Tel: 3 _ 4551861
Fax: 3 _ 4550272

Falco Import_Export
Offermans
Rue Henri Francotte 63
4607 Dalheim
Tel/Fax: 041 _ 793902

QM Bvba
Scousele 30
9140 Steendorp
Tel: 03 _ 7110895
Fax: 03 _ 7743341

Annex IV

Import statistics

European Community: Imports of dried bananas

(V: ECU '000, Q:
metric tons)

	1988		1989		1990		1991		1992	
	V	Q	V	Q	V	Q	V	Q	V	Q
TOTAL EC	3388	4218	2473	2253	2453	2866	2708	2772	2744	2379
BELG._LUXBG.	38	57	16	35	95	164	271	1107	354	543
DENMARK	175	158	123	110	90	83	148	107	106	89
FR GERMANY	1038	584	909	475	976	517	961	584	814	516
FRANCE	1038	1647	562	411	349	265	650	467	741	613
GREECE	82	17	17	22	4	11	8	28	6	0
IRELAND	646	1513	263	703	518	1485	8	3	25	20
ITALY	26	6	89	26	25	13	27	9	23	8
NETHERLANDS	87	55	81	25	74	40	42	41	130	170
PORTUGAL	11	5	0	0	6	2	9	4	8	4
SPAIN	41	20	39	20	60	30	249	102	219	84
UK	206	156	374	426	256	256	335	320	318	332

European Community: Imports of dried figs

(V: ECU '000, Q:
metric tons)

	1988		1989		1990		1991		1992	
	V	Q	V	Q	V	Q	V	Q	V	Q
TOTAL EC	35887	35196	35098	27285	42425	28497	48323	28744	39697	23289
BELG._LUXBG.	1130	999	854	561	1142	690	1450	939	1216	630
DENMARK	1397	1483	706	466	1187	795	1510	854	1184	658
FR GERMANY	7705	6845	9095	6501	13206	8339	13904	7897	12290	7280
FRANCE	9602	8925	9413	7109	10152	6510	12171	7264	9964	5699
GREECE	0	0	0	0	47	44	164	111	0	0
IRELAND	121	128	23	12	23	14	175	116	42	17
ITALY	6720	6261	7856	5648	8446	5481	9530	5250	7182	3962
NETHERLANDS	1345	1252	644	418	681	454	1192	704	965	535
PORTUGAL	615	623	1128	828	784	640	808	517	1158	716
SPAIN	2615	2380	1823	1231	2732	1773	3308	2135	2528	1737
UK	4637	6300	3556	4511	4025	3757	4111	2957	3168	2055

European Community: Imports of currants

(V: ECU '000, Q:
metric tons)

	1988		1989		1990		1991		1992	
	V	Q	V	Q	V	Q	V	Q	V	Q
TOTAL EC	45071	48837	50641	47920	56155	38083	60029	30203	63493	30282
BELG._LUXBG.	220	211	272	253	265	171	287	244	391	199
DENMARK	143	129	195	170	353	206	334	180	261	121
FR GERMANY	2169	2250	2355	2270	2641	1787	2635	1452	2988	1768
FRANCE	1520	1246	1319	996	1648	939	1266	598	1691	845
GREECE	0	0	0	0	0	0	0	0	68	69
IRELAND	674	671	952	951	1142	936	1362	1078	400	267
ITALY	216	222	375	340	252	186	285	154	216	109
NETHERLANDS	8443	9209	9810	9644	11913	7711	10169	5255	11605	5600
PORTUGAL	145	135	98	82	148	62	106	53	210	50
SPAIN	114	106	74	59	78	58	99	64	35	8
UK	31427	34658	35191	33155	37715	26027	43486	21125	45628	21246

European Community: Imports of sultanas

(V: ECU '000, Q:
metric tons)

	1988		1989		1990		1991		1992	
	V	Q	V	Q	V	Q	V	Q	V	Q
TOTAL EC	(1)	(1)	(1)	(1)	189501	182036	200228	197274	197381	190268
BELG._LUXBG.	"	"	"	"	6453	6012	8678	8610	9098	8630
DENMARK	"	"	"	"	306	293	531	532	414	367
FR GERMANY	"	"	"	"	64722	59974	71072	70186	60017	59328
FRANCE	"	"	"	"	16359	15142	17130	17432	19413	18666
GREECE	"	"	"	"	48	48	332	327	52	52
IRELAND	"	"	"	"	4617	6227	4401	4104	5547	5047
ITALY	"	"	"	"	17386	16359	19651	18826	19018	17928
NETHERLANDS	"	"	"	"	25227	26695	27558	28804	29140	27938
PORTUGAL	"	"	"	"	1267	1054	1290	1171	1232	1090
SPAIN	"	"	"	"	919	885	613	600	517	645
UK	"	"	"	"	52197	49347	48972	46682	52933	50577

(1) Data for sultanas for the period 1988_1989 are included under dried grapes.

European Community: Imports of dried grapes

(V: ECU '000, Q:
metric tons)

	1988		1989		1990		1991		1992	
	V	Q	V	Q	V	Q	V	Q	V	Q
TOTAL EC	261524	233999	261951	234239	85669	78020	85585	71798	76365	64665
BELG._LUXBG.	11594	10521	12125	10996	4036	3326	3764	3032	2890	2239
DENMARK	8086	6196	7636	5510	6867	5497	7095	5352	6909	5497
FR GERMANY	59053	53340	63498	57229	6117	4959	6707	5483	6018	4868
FRANCE	22520	20324	22322	20377	5976	4981	4728	4020	3035	2333
GREECE	20	17	0	0	0	0	0	0	0	0
IRELAND	7266	6274	7515	6769	1842	4893	1953	1468	971	784
ITALY	18124	16940	17598	16297	938	791	298	184	250	115
NETHERLANDS	38315	34441	31590	29537	9196	7739	9304	7365	9077	7200
PORTUGAL	2492	2122	1719	1428	868	544	645	355	666	395
SPAIN	2429	2151	2043	1834	2555	2415	3751	3113	2902	2473
UK	91625	81673	95905	84262	47274	42875	47340	41426	43647	38761

European Community: Imports of dried apricots

(V: ECU '000, Q:
metric tons)

	1988		1989		1990		1991		1992	
	V	Q	V	Q	V	Q	V	Q	V	Q
TOTAL EC	26724	12429	31631	15681	35145	18162	36946	18269	39626	19400
BELG._LUXBG.	1006	511	1004	483	990	478	1268	601	1104	519
DENMARK	856	337	835	344	864	376	1324	580	1068	458
FR GERMANY	7106	3419	9009	4578	13053	7018	12395	6094	13089	6588
FRANCE	5497	2415	6641	3108	6642	2985	7754	3826	7492	3561
GREECE	168	70	286	128	469	234	420	201	466	216
IRELAND	102	33	91	31	95	42	115	50	101	39
ITALY	1279	583	1361	684	1208	554	1412	683	1505	704
NETHERLANDS	3784	1696	4057	2065	4503	2529	3421	1817	4689	2233
PORTUGAL	227	136	299	152	181	81	252	133	224	100
SPAIN	733	371	952	462	1088	523	1187	649	1190	663
UK	5966	2858	7096	3646	6052	3342	7398	3635	8698	4319

European Community: Imports of dried prunes

(V: ECU '000, Q:
metric tons)

	1988		1989		1990		1991		1992	
	V	Q	V	Q	V	Q	V	Q	V	Q
TOTAL EC	61514	45331	70324	47269	71359	50271	81430	52694	85709	49724
BELG._LUXBG.	2737	1829	2690	1788	2922	1812	3400	2266	6251	3269
DENMARK	3299	2555	2694	2129	2295	2052	2686	2378	3100	2269
FR GERMANY	16266	11057	17541	10906	19873	13204	25327	15901	22076	12639
FRANCE	3478	3096	6082	4683	7619	6569	2808	2398	3630	2638
GREECE	920	596	1125	669	1329	788	1405	729	1671	881
IRELAND	312	204	404	242	362	256	362	197	353	216
ITALY	17215	11753	21288	13397	18695	11458	23091	12836	25135	12341
NETHERLANDS	4190	3285	4815	3179	4136	2802	5305	3748	5304	3262
PORTUGAL	452	308	443	320	610	418	579	349	627	344
SPAIN	4816	3161	5636	3361	113	3474	6750	4233	6078	3724
UK	7829	7487	7606	6595	8405	7438	9717	7659	11484	8141

European Community: Imports of dried apples

(V: ECU '000, Q:
metric tons)

	1988		1989		1990		1991		1992	
	V	Q	V	Q	V	Q	V	Q	V	Q
TOTAL EC	23384	8563	22830	8038	27046	8946	28227	8546	31010	8859
BELG._LUXBG.	710	254	638	234	567	208	1037	354	914	271
DENMARK	595	159	593	180	525	124	677	199	845	175
FR GERMANY	10891	4929	10464	4292	12372	4699	13089	4234	15058	4439
FRANCE	417	116	622	142	513	120	436	79	721	108
GREECE	29	14	35	10	6	2	4	1	9	1
IRELAND	499	196	471	194	624	199	483	245	930	873
ITALY	288	69	426	129	507	155	372	886	69	140
NETHERLANDS	3043	983	3086	998	4068	1320	3928	1199	3828	1029
PORTUGAL	12	6	46	23	0	0	2	0	1	0
SPAIN	43	10	27	7	33	7	146	31	98	20
UK	6857	1827	6422	1829	7831	2112	8053	2116	7937	1803

European Community: Imports of dried peaches, including nectarines

(V: ECU '000, Q:
metric tons)

	1988		1989		1990		1991		1992	
	V	Q	V	Q	V	Q	V	Q	V	Q
TOTAL EC	1819	795	1699	768	2889	1317	3555	1465	3102	253
BELG._LUXBG.	6	3	13	9	42	46	132	89	55	37
DENMARK	0	0	4	1	1	1	7	5	7	1
FR GERMANY	850	349	792	359	1934	855	2188	920	1970	796
FRANCE	126	52	81	30	74	43	79	26	41	12
GREECE	0	0	0	0	0	0	0	0	1	0
IRELAND	3	1	0	0	3	1	0	0	1	1
ITALY	168	65	236	93	148	52	158	52	216	65
NETHERLANDS	156	79	210	94	242	143	285	116	194	87
PORTUGAL	43	18	77	48	18	9	43	27	22	10
SPAIN	9	3	2	1	60	23	35	14	73	26
UK	458	225	284	133	367	144	628	216	522	218

European Community: Imports of dried pears

(V: ECU '000, Q:
metric tons)

	1988		1989		1990		1991		1992	
	V	Q	V	Q	V	Q	V	Q	V	Q
TOTAL EC	2364	1062	2472	1035	3294	1555	4526	1622	3128	1175
BELG._LUXBG.	105	37	43	15	121	32	20	4	26	16
DENMARK	4	1	7	3	1	1	17	12	11	3
FR GERMANY	1398	586	1451	631	2163	1073	484	934	2098	797
FRANCE	238	131	233	89	181	74	286	90	235	82
GREECE	22	16	19	5	5	2	0	0	0	0
IRELAND	0	0	0	0	3	3	78	46	46	36
ITALY	108	49	120	55	75	39	134	42	107	39
NETHERLANDS	206	103	332	119	351	158	798	258	155	61
PORTUGAL	9	4	16	7	21	10	33	13	0	0
SPAIN	2	1	1	0	2	0	6	2	8	2
UK	272	134	250	111	371	163	670	221	442	139

European Community: Imports of dried papaya

(V: ECU '000, Q:
metric tons)

	1988		1989		1990		1991		1992	
	V	Q	V	Q	V	Q	V	Q	V	Q
TOTAL EC	1299	766	1905	1055	1403	717	713	318	596	274
BELG._LUXBG.	61	40	78	41	56	40	1	0	29	12
DENMARK	91	38	33	17	53	24	51	24	44	22
FR GERMANY	204	101	306	153	338	125	238	84	120	41
FRANCE	351	265	469	298	139	72	187	93	184	89
GREECE	1	1	12	6	20	12	0	0	0	0
IRELAND	0	0	0	0	0	0	0	0	0	0
ITALY	8	5	33	19	16	10	29	19	2	1
NETHERLANDS	435	264	896	488	337	181	86	46	87	54
PORTUGAL	7	3	32	12	31	14	35	19	15	7
SPAIN	45	20	21	7	189	83	72	27	66	20
UK	96	29	25	14	224	156	14	6	49	28

European Community: Imports of other dried fruit

(V: ECU '000, Q:
metric tons)

	1988		1989		1990		1991		1992	
	V	Q	V	Q	V	Q	V	Q	V	Q
TOTAL EC	14247	8132	12688	6716	10318	6222	15433	8795	16849	8336
BELG._LUXBG.	289	169	325	81	373	115	614	351	663	202
DENMARK	326	99	343	96	230	116	180	95	246	76
FR GERMANY	10750	6670	7918	4961	7464	5281	11308	7364	12724	7186
FRANCE	849	239	1332	353	594	150	879	321	854	239
GREECE	10	7	22	20	36	14	16	3	74	6
IRELAND	48	42	33	17	159	93	115	46	43	13
ITALY	113	105	135	100	100	26	139	41	231	57
NETHERLANDS	705	256	798	277	638	199	613	172	501	152
PORTUGAL	20	12	17	9	54	23	53	28	22	3
SPAIN	31	6	15	6	51	14	155	35	168	50
UK	1106	527	1750	796	619	191	1361	339	1323	352

European Community: Imports of dried fruit salad, without prunes

(V: ECU '000, Q:
metric tons)

	1988		1989		1990		1991		1992	
	V	Q	V	Q	V	Q	V	Q	V	Q
TOTAL EC	718	271	678	227	638	330	974	365	1369	692
BELG._LUXBG.	10	2	7	2	2	1	11	2	24	7
DENMARK	258	142	220	127	235	138	297	162	430	228
FR GERMANY	237	53	123	25	111	48	446	117	175	55
FRANCE	39	8	87	12	24	9	28	11	99	41
GREECE	0	0	0	0	0	0	18	4	0	0
IRELAND	22	2	0	0	82	63	25	18	376	247
ITALY	52	11	38	8	15	2	23	3	28	4
NETHERLANDS	27	13	22	9	39	20	24	5	39	8
PORTUGAL	15	3	25	5	14	3	9	2	0	0
SPAIN	8	4	0	0	29	8	40	24	5	1
UK	50	33	156	39	87	38	53	17	193	101

European Community: Imports of dried fruit salad, with prunes

(V: ECU '000, Q:
metric tons)

	1988		1989		1990		1991		1992	
	V	Q	V	Q	V	Q	V	Q	V	Q
TOTAL EC	629	264	474	167	1016	377	1236	527	1208	456
BELG._LUXBG.	10	4	4	2	2	1	32	17	33	12
DENMARK	39	19	31	17	18	10	37	21	17	8
FR GERMANY	104	33	71	19	395	97	208	101	210	69
FRANCE	33	10	101	37	121	47	114	44	217	84
GREECE	0	0	0	0	0	0	2	1	0	0
IRELAND	0	0	3	1	27	13	7	3	3	1
ITALY	25	5	0	0	1	0	8	4	32	12
NETHERLANDS	66	32	30	16	186	83	747	299	679	267
PORTUGAL	0	0	1	1	0	0	0	0	0	0
SPAIN	0	0	0	0	7	2	11	4	12	2
UK	352	161	233	74	259	124	70	33	5	1

Source: Statistical Office of the European Communities, Luxembourg

Principal suppliers of dried fruit to the EC in 1992

(V: ECU '000, Q: metric tons)

1) Bananas	V	Q	% share (V)	Unit value
WORLD	2744	2379	100	1.15343
INTRA_EC	678	783	24.70845	0.8659
EXTRA_EC	2065	1595	75.2551	1.29467
ECUADOR	1336	954	48.68805	1.40042
NETHERLANDS	481	635	17.52915	0.75748
PHILIPPINES	162	193	5.90379	0.83938
FR GERMANY	122	88	4.446064	1.38636
COLOMBIA	88	87	3.206997	1.01149
THAILAND	124	76	4.51895	1.63158
CAMEROON	42	63	1.530612	0.66667
COSTA RICA	30	56	1.093294	0.53571
COTE D'IVOIRE	27	39	0.983965	0.69231
UTD. KINGDOM	42	37	1.530612	1.13514

2) Figs	V	Q	% share (V)	Unit value
W O R L D	39697	23289	100	1.70454
INTRA_EC	6819	4718	17.17762	1.44532
EXTRA_EC	32880	18568	82.82742	1.77079
TURKEY	32614	18320	82.15734	1.78024
GREECE	5043	3431	12.70373	1.46983
PORTUGAL	219	430	0.551679	0.5093
SPAIN	189	216	0.476107	0.875
NETHERLANDS	274	150	0.690228	1.82667
FRANCE	254	122	0.639847	2.08197
BELG._LUXBG.	232	117	0.584427	1.98291
FR GERMANY	254	105	0.639847	2.41905
ITALY	247	93	0.622213	2.65591
MOROCCO	48	73	0.120916	0.65753

3) Currants	V	Q	% share (V)	Unit value
W O R L D	63493	30282	100	2.09672
INTRA_EC	59894	28256	94.33166	2.11969
EXTRA_EC	3597	2025	5.665191	1.7763
GREECE	57152	26845	90.01307	2.12896
USA	1619	817	2.549887	1.98164
NETHERLANDS	1418	679	2.233317	2.08837
SOUTH AFRICA	795	467	1.252107	1.70236
AUSTRALIA	755	427	1.189107	1.76815
BELG._LUXBG.	436	356	0.68669	1.22472
TURKEY	407	280	0.641016	1.45357
UTD. KINGDOM	247	142	0.389019	1.73944
FR GERMANY	314	105	0.494543	2.99048
ITALY	99	51	0.155923	1.94118

4) Sultanas	V	Q	% share (V)	Unit value
W O R L D	197381	190268	100	1.03738
INTRA_EC	39396	38132	19.95937	1.03315
EXTRA_EC	157985	152136	80.04063	1.03845
TURKEY	88995	84286	45.08793	1.05587
GREECE	26587	26672	13.46989	0.99681
AUSTRALIA	28138	25055	14.25568	1.12305
IRAN	13970	19283	7.077682	0.72447
USA	12428	10864	6.296452	1.14396
SOUTH AFRICA	11609	10166	5.881518	1.14194
BELG._LUXBG.	4175	3859	2.115199	1.08189
NETHERLANDS	3497	3086	1.7717	1.13318
UTD. KINGDOM	2813	2536	1.425163	1.10923
FR GERMANY	1723	1433	0.872931	1.20237

5) Other grapes	V	Q	% share (V)	Unit value
W O R L D	76365	64665	100	1.18093
INTRA_EC	7440	5620	9.742683	1.32384
EXTRA_EC	68922	59046	90.25339	1.16726
USA	47677	38154	62.43305	1.24959
SOUTH AFRICA	7973	7207	10.44065	1.10629
AFGHANISTAN	4610	5727	6.036797	0.80496
NETHERLANDS	3911	3251	5.121456	1.20301
TURKEY	3434	3223	4.496824	1.06547
CHILE	2354	2127	3.082564	1.10672
AUSTRALIA	1041	831	1.36319	1.25271
IRAN	646	714	0.845937	0.90476
BELG._LUXBG.	745	632	0.975578	1.1788
ARGENTINA	677	520	0.886532	1.30192

6) Apricots	V	Q	% share (V)	Unit value
W O R L D	39626	19400	100	2.04258
INTRA_EC	3464	1457	8.741735	2.37749
EXTRA_EC	36161	17941	91.25574	2.01555
TURKEY	33277	15846	83.97769	2.10003
IRAN	1061	1435	2.677535	0.73937
NETHERLANDS	1033	627	2.606874	1.64753
FR GERMANY	865	373	2.18291	2.31903
SOUTH AFRICA	763	248	1.925503	3.07661
FRANCE	405	166	1.022056	2.43976
ARGENTINA	308	141	0.777267	2.1844
UTD. KINGDOM	243	91	0.613234	2.67033
SPAIN	279	81	0.704083	3.44444
ITALY	473	72	1.193661	6.56944

7) Prunes	V	Q	% share (V)	Unit value
W O R L D	85709	49724	100	1.72369
INTRA_EC	20033	11066	23.37327	1.81032
EXTRA_EC	65680	38656	76.63139	1.69909
USA	59923	33180	69.91448	1.806
FRANCE	15386	8235	17.95144	1.86837
CHILE	3195	3113	3.72773	1.02634
BELG._LUXBG.	1650	1055	1.925119	1.56398
ARGENTINA	1207	1002	1.408254	1.20459
NETHERLANDS	1219	750	1.422254	1.62533
FR GERMANY	893	515	1.041898	1.73398
TURKEY	410	478	0.478363	0.85774
ITALY	401	170	0.467862	2.35882
ROMANIA	147	162	0.171511	0.90741

8) Apples	V	Q	% share (V)	Unit value
W O R L D	31010	8859	100	3.5004
INTRA_EC	14439	3506	46.5624	4.11837
EXTRA_EC	16569	5350	53.43115	3.09701
ITALY	11686	2111	37.68462	5.53577
CHILE	5890	1701	18.99387	3.46267
TURKEY	2375	1157	7.65882	2.05272
USA	4244	1091	13.68591	3.89001
UTD. KINGDOM	942	876	3.03773	1.07534
NEW ZEALAND	1686	388	5.436956	4.34536
CHINA	759	344	2.447598	2.2064
NETHERLANDS	912	273	2.940987	3.34066
ALBANIA	158	198	0.509513	0.79798
HUNGARY	779	196	2.512093	3.97449

9) Peaches	V	Q	% share (V)	Unit value
W O R L D	3102	1253	100	2.47566
INTRA_EC	535	185	17.24694	2.89189
EXTRA_EC	2566	1067	82.72083	2.40487
USA	874	336	28.17537	2.60119
SOUTH AFRICA	726	270	23.40426	2.68889
CHINA	439	253	14.15216	1.73518
ITALY	347	124	11.18633	2.79839
ARGENTINA	176	71	5.673759	2.47887
AUSTRALIA	148	57	4.771115	2.59649
TURKEY	98	36	3.159252	2.72222
CHILE	67	28	2.159897	2.39286
BELG._LUXBG.	37	24	1.192779	1.54167
FR GERMANY	68	17	2.192134	4

10) Pears	V	Q	% share (V)	Unit value
W O R L D	3128	1175	100	2.66213
INTRA_EC	460	139	14.70588	3.30935
EXTRA_EC	2670	1036	85.35806	2.57722
SOUTH AFRICA	814	291	26.02302	2.79725
ARGENTINA	627	262	20.04476	2.39313
USA	525	191	16.78389	2.74869
CHINA	209	107	6.681586	1.95327
CHILE	135	62	4.315857	2.17742
SWITZERLAND	148	57	4.731458	2.59649
ITALY	261	48	8.34399	5.4375
AUSTRALIA	149	42	4.763427	3.54762
UTD. KINGDOM	40	29	1.278772	1.37931
NETHERLANDS	70	26	2.237852	2.69231

11) Papayas	V	Q	% share (V)	Unit value
W O R L D	596	274	100	2.17518
INTRA_EC	224	82	37.58389	2.73171
EXTRA_EC	372	192	62.41611	1.9375
THAILAND	342	183	57.38255	1.86885
NETHERLANDS	109	49	18.28859	2.22449
FRANCE	75	23	12.58389	3.26087
BELG._LUXBG.	22	6	3.691275	3.66667
FR GERMANY	13	4	2.181208	3.25
VIET NAM	15	4	2.516779	3.75
COLOMBIA	6	2	1.006711	3
SPAIN	4	1	0.671141	4
TOGO	4	1	0.671141	4
PHILIPPINES	2	1	0.33557	2

12) Fruit nes	V	Q	% share (V)	Unit value
W O R L D	16849	8336	100	2.02123
INTRA_EC	4720	1165	28.01353	4.0515
EXTRA_EC	12131	7169	71.99834	1.69215
CHILE	7180	4808	42.6138	1.49334
BULGARIA	847	748	5.027005	1.13235
HUNGARY	1114	451	6.611668	2.47007
PORTUGAL	506	216	3.003146	2.34259
ITALY	806	196	4.783667	4.11224
NETHERLANDS	544	195	3.228678	2.78974
FR GERMANY	1105	185	6.558253	5.97297
ALBANIA	627	179	3.721289	3.50279
POLAND	500	160	2.967535	3.125
CZECHOSLOVAKIA	254	160	1.507508	1.5875

13)Fruit salad without prunes

	V	Q	% share (V)	Unit value
W O R L D	1369	692	100	1.97832
INTRA_EC	1162	614	84.87947	1.89251
EXTRA_EC	207	77	15.12053	2.68831
UTD. KINGDOM	474	280	34.62381	1.69286
ITALY	202	130	14.7553	1.55385
NETHERLANDS	237	126	17.31191	1.88095
SWEDEN	119	59	8.692476	2.01695
FR GERMANY	136	48	9.934259	2.83333
FRANCE	59	13	4.309715	4.53846
DENMARK	20	10	1.46092	2
SOUTH AFRICA	28	8	2.045289	3.5
CANADA	49	7	3.579255	7
BELG._LUXBG.	30	5	2.191381	6

14)Fruit salad with prunes

	V	Q	% share (V)	Unit value
WORLD	1208	456	100	2.64912
INTRA_EC	1169	441	96.77152	2.65079
EXTRA_EC	39	15	3.228477	2.6
FRANCE	179	59	14.81788	3.0339
NETHERLANDS	42	9	3.476821	4.66667
FR GERMANY	936	366	77.48344	2.55738
ITALY	9	4	0.745033	2.25
GREECE	3	1	0.248344	3
USA	32	14	2.649007	2.28571
CANADA	7	1	0.57947	7

Source: Statistical Office of the European Communities, Luxembourg