

Market Development

MARKET BRIEF ON

GARLIC

OVERVIEW OF THE EUROPEAN UNION

1996

ITC



INTERNATIONAL TRADE CENTRE UNCTAD/WTO

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GENEVA

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M.DPMD/97/0093

GARLIC - OVERVIEW OF THE EUROPEAN UNION MARKET

Product description

HS 0703.20 Garlic, fresh or chilled

Production

During the period 1993-1995, garlic production in the European Union (EU) slightly decreased. In 1995, about 300,000 metric tons were produced. The major European producer was Spain, with 65% of the total production, followed by France (17%), Italy (13%) and Greece (4%).

Trade

The table below shows that both imports and exports decreased between 1993 and 1995, whereas arrivals and expeditions increased.

(Value: '000 ECU)

FLOWS	1991	1992	1993	1994	1995
IMPORTS	42,331	40,645	45,054	36,827	30,724
EXPORTS	23,390	20,242	28,243	20,752	20,848
ARRIVALS	56,828	51,275	55,279	57,583	63,027
EXPEDITIONS	38,160	32,930	48,894	53,259	66,356

Source: EUROSTAT-COMEXT

NB: Imports and exports from/to non-EU countries.

Arrivals and expeditions from/to EU countries.

For purposes of comparison, data presented in this market brief are from the 12 countries which were EU members before 1995. Therefore, data from Austria, Finland and Sweden which entered the EU on 1 January 1995, are not considered. Imports of these countries are negligible.

As can be seen in **Annex I**, France was the major EU importer in 1995, with about 30% of total imports in terms of value. It was followed by the Netherlands (22%), Italy (20%), Belgium-Luxembourg (15%) and Spain (4%). In 1995, imports into the Netherlands, Italy and particularly Belgium-Luxembourg from the non-EU countries increased, in terms of quantity.

In the same year, the principal buyers in the intra-EU trade were Germany with 26% of the total arrivals in terms of value, France (23%), the United Kingdom (15%) and Italy (14%). (see **Annex I**).

Spain was by far the major supplier of the EU in 1995 (see **Annex II**) with a share of about 50% of the total EU arrivals, followed by France (19%), the Netherlands (15.5%) and Italy (8%).

As **Annex II** shows, in 1995 the principal non-EU suppliers were Argentina (with 31% of the total EU imports), China (22.5%), Hungary (12%) and Mexico (5%). Between 1994 and 1995, imports from Austria, Malaysia and Hungary grew considerably.

Market characteristics

Production and consumption of garlic is higher in Southern Europe than in Northern Europe. In the South, the annual per capita consumption is greater than 1 kg, while in the North, in spite of a high growth, it is about 0.3 kg.

Large cloved garlic, particularly the 'white' and the 'purple' varieties, is the most popular among European consumers. Consumers are generally very quality conscious and are willing to pay higher prices for first choice products. The demand for organic agricultural products, including garlic, is developing. Most EU imports enter the market during the "off-season", from December to April.

Market access

Under the EU common external tariff, imports of garlic (fresh or chilled) are subject to a conventional duty rate of 11.6% ad valorem. In the framework of the Uruguay Round, this rate will gradually fall to 9.6% by 2000.

No duties are levied on imports of garlic from African, Caribbean and Pacific (ACP) countries, Overseas Countries and Territories (OCT), Turkey, Hungary and Andorra. Preferential duties apply to imports from several countries, for instance, Bulgaria and Poland (2.3%) and Lithuania (4.6%).

The European Commission applies restrictions for garlic imported from China. Under the Commission Regulation (E.C.) N°885/96 of 15 May 1996, during the period from 1 June 1996 to 31 May 1997, imports of garlic from this country are limited to monthly quotas of 1000 metric tons.

The Commission Regulation (E.C.) N°2251/92 of 29 July 1992, on quality inspection of fresh fruit and vegetables imported into the European Union also covers garlic. This regulation specifies that a phytosanitary certificate, delivered by the authorities of the country of origin, is required for imports from non-EU members.

In January 1993, EU adopted the Directive (EEC) 2092/91 regarding legal standards and control procedures for agricultural products which also applies to garlic.

Further information on market access conditions in the EU can be obtained from : The European Commission, Directorate General for External Economic Affairs, North South relations, Unit I.K.3/GSP, attention: Mr. F. Nizery, 14 rue de la Science, 1049 Brussels, Belgium, Tel : +32-2-299 0778, Fax : +32-2-299 1047.

Packaging

Annex III gives details on package requirement, labelling and packages in use. Germany recently introduced a strict legislation regarding packaging. Exporters are suggested to contact trade authorities in Germany, in particular, the import promotion offices (see EU trade contacts in **Annex IV** for details).

Prices

Prices vary depending on the period of the year, country of origin, quality and availability. According to the Fresh Produce Journal of 13 December 1996, the wholesale prices of garlic in the United Kingdom were (in Pounds) :

- From China, boxes of 10 kg :	- Liverpool :	11.00
	- Birmingham :	9.00
- From Italy, boxes of 5 kg :	- New Spital fields :	8.25
- From Spain, nets of 5 kg :	- Liverpool :	6.00
	- Glasgow :	7.25
- From the United Kingdom, strings, 1kg :	- Birmingham :	2.75
	- Manchester :	2.80

Distribution channels

Horticultural importers and wholesalers are the main distribution channels for garlic. In some EU countries, in particular Southern Europe, specialized importers of garlic, shallots and onions have organized their own distribution channels. (**Annex IV** gives a list of importers).

Commercial practices

Generally, payment for imports is made at the delivery of the goods on presentation of the documents.

The time required for shipment varies according to the country of origin : 2 to 3 days for garlic imported from European countries, about 3 weeks from America or the Pacific region, up to 6 weeks from China.

Sales promotion

Trade fairs are the main outlets for promoting sales of garlic in Europe. They are useful for establishing trade contacts and studying the market situation. Major trade fairs are listed in **Annex IV**.

Market opportunities

With imports amounting to US\$ 30.1 million in 1996, EU is the world's largest market for developing countries and economies in transition. Garlic consumption is expanding due to the growing interest of European consumers for natural and health products. Furthermore, garlic is widely used in 'Mediterranean' food and has met with growing success among consumers in Northern Europe.

There are good prospects for new suppliers provided they meet market requirements, particularly attractive prices, quality and market access conditions.

Annex I

Imports of garlic in the EU countries (Q: metric tons; V: ECU '000)					
	1994		1995		% change 95/94 (in terms of quantity)
	Q	V	Q	V	
Europe 12 of which to:	39,847	36,827	35,414	30,724	-11.1
France	9,993	11,801	8,477	9,533	-15.2
Netherlands	10,180	7,587	10,610	6,887	4.2
Italy	7,808	6,830	8,669	6,250	11.0
Belgium-Luxembourg	2,017	3,115	3283	4,655	62.8
Spain	4,070	2,633	2,087	1,324	-48.7
United Kingdom	4,343	3,409	1,104	872	-74.6
Germany	655	791	437	538	-33.3

Source: EUROSTAT-COMEXT

Arrivals of garlic in the EU countries (Q: metric tons; V: '000 ECU)					
	1994		1995		% change 95/94 (in terms of quantity)
	Q	V	Q	V	
Europe 12 of which to:	42,368	57,583	46,801	63,027	10.6
Germany	11,110	16,931	11,073	16,690	-0.3
France	9,965	12,315	11,432	14,440	14.7
United Kingdom	4,545	6,748	6,240	9,200	37.3
Italy	8,063	8,097	8,713	8,947	8.1
Belgium-Luxembourg	1,900	3,909	1,843	3,784	-3.0
Netherlands	2,588	3,813	1,594	2,515	-38.4
Portugal	1,808	1,965	2,250	2,383	24.4
Spain	782	958	2,005	2,287	156.4

Source: EUROSTAT-COMEXT

Annex II

Principal suppliers of garlic to the EU (Q: metric tons; V: ECU '000)					
	1994		1995		% change 95/94
	Q	V	Q	V	
Total trade	82,215	94,410	82,215	93,751	0.0
EU arrivals	42,368	57,583	46,801	63,027	10.5
of which from:					
SPAIN	22,342	29,587	24,215	31,927	8.4
FRANCE	7,555	12,837	6,684	11,809	-11.5
NETHERLANDS	5,720	6,255	8,729	9,760	52.6
ITALY	3,479	5,306	3,607	5,258	3.7
EU imports	39,847	36,827	35,414	30,724	-11.1
of which from:					
ARGENTINA	13,303	15,247	8,666	9,623	-34.8
CHINA	10,724	6,938	11,359	6,932	5.9
HUNGARY	1,891	1,520	5,887	3,728	211.3
MEXICO	1,358	1,800	1,101	1,513	-18.9
MALAYSIA	379	204	1,573	1,034	315.0
EGYPT	1,505	1,558	1,091	1,008	-27.5
MOROCCO	323	318	460	507	42.4
USA	1,121	1,398	360	442	-67.9
AUSTRIA	12	17	475	377	3858.3
CHILE	267	372	266	340	-0.4
IRAN	1,207	688	489	300	-59.5

Source: EUROSTAT-COMEXT

Annex III

Packaging and handling

Garlic should be kept at a low temperature to prevent sprouting. The best storage temperature is 0° C and storage at or above 4° C should be avoided. Dry garlic should be well cured before storage.

The respiration heat is low and relatively temperature independent.

The relative humidity should be kept at 65-70 per cent for prolonged storage.

Garlic has a low ethylene production rate and a low sensitivity to ethylene.

Dry garlic needs only minimum ventilation when kept under cool and dry conditions.

Shelf life of well cured dry garlic is 3-6 months when kept under optimum conditions, which means cool and dry. Garlic is transported by road and sea. ISO has issued an International Standard: ISO 6663 Garlic - Guide to cold storage.

Package requirement

Garlic is packed in a number of forms:

- jumble packed in sacks or boxes;
- as bunches (minimum 6 bulbs if fresh and semi-dry, minimum 12 bulbs if dry) or strings (containing 12 or at least 24 bulbs), in nets or without, in boxes:
- in cotton or plastic net consumer units and packed in boxes.

A number of unit sizes are seen in the market. This is due in part to the variations with respect to national eating traditions. Most importing countries prefer units of 5 kg net. Also units of 2 kg net in master packages containing a number (8-12) units are accepted.

Five kg of dry garlic requires approximately 10-13 litres internal volume.

International standards prescribe that sizing be based according to the equatorial diameter.

Quality standards are issued by UN/ECE: No. FFU-18, by OECD: No, 26 and by EEC: Regulation No.10/65/EEC and Regulation (EEC) No. 918/78.

Labelling

Handling information

- Temperature-symbol with indication at temperature range:
Minimum 0° C, maximum 3° C
- Keep dry-symbol

Produce information indicated on “produce short side”

- A - Origin: - Country
Optional: District where grown, or national, regional or local place name
- A - Produce - FRESH GARLIC - AIL FRAIS
- SEMI-DRY GARLIC - AIL DEMI-SEC, or
- DRY GARLIC- AIL SEC
Produce indication is mandatory when the contents are not clearly visible from the outside
- A - Commercial type or variety:
Indication of
WHITE - BLANC
PINK - ROSE, or
PURPLE - VIOLET

Indication of commercial type or variety is mandatory when the contents are not clearly visible from the outside.
- A - Class: Class of quality according to the international quality according to the international quality classification
- C - Net weight: Net weight in kg
The indication of the net weight is mandatory when the produce is presented loose, with severed stems
- B - Size: Maximum and minimum equatorial diameter in millimetres. The indication of the size is mandatory when the produce is sized.
- Packed: Date of packing, open or in code
- Other labelling on “produce short side”
- Tare: Tare weight in kg
Maximum +/- deviation in per cent

B - Packer or dispatcher:

Name and address or authorized code

- Grower: Name and address or code

Packages in use (examples)

Most garlic of European origin is packed in cotton or plastic net sacks in quantities of 5 kg net per package. The dimensions are approximately 50 * 25 cm.

Considerable quantities are delivered in corrugated fibreboard boxes types 5, variation b. The internal length is 385 mm, the internal width 285 mm and the internal height 90 mm. They contain approximately 5 kg net. The boxes are made from virgin coniferous kraft liners having a substance of approximately 200 g/m. The external liners are often white-lined.

A range of other corrugated fibreboard boxes are used for garlic including ordinary slotted boxes, types 6.

Source : Manual on the packaging of fresh fruits and vegetables, published by ITC.

Annex IV**Useful addresses****List of importers**

(this list is not exhaustive)

Belgium

Bas Maison Benelux Bvba
BR- L. De Borrekenslaan 62
2630 Arrtselaar
Tel: +(323) 887 12 71
Fax: +(323) 877 03 63

Reoveiling CV
Oostriuwkerksesteenweg 101
8800 Roselare
Tel: +(3251) 20 04 40
Fax: +(3251) 24 60 40

Dalle W.
Heygemstraat 100
1700 Sint-Martens-Bodegem
Tel: +(322) 569 0225

France

Canavese SA
CD2 La Muscatelle B.P. 161
13675 Aubagne Cédex
Tel: +(334) 9143 4445
Fax: +(334) 9127 0110
Tlx: 401277 f

Douce et Cie (ETS)
Z.I. Avenue du Midi
63800 Cournon d'Auvergne
Tel: +(334) 7384 2000
Fax: +(334) 7369 3946
Tlx: 392685 Douce f

Peronny Agro
18, avenue Fontmaure
B.P. 49
63402 Chamalières
Tel: +(334) 7337 1195
Fax: + (334) 7337 1906

Gepfel - Ventoux
Zone industrielle
1033, Ave. J.F. Kennedy
84200 Carpentras
Tel: +(334) 9063 0030
Fax: +(334) 9060 5313

Centr'ail S.A.
ZI le petit champ
BP 54
63430 Pont du Chateau
Tel: +(334) 7383 5704
Fax: +(334) 7385 5539

Durand Robert Sté Nouvelle
Quartier de la Confrérie
BP 37
13370 Mallemort Cedex
Tel: +(334) 9059 1000
Fax: +(334) 9059 1698

Pomona Import
 21, rue du Pont-Neuf
 75039 Paris Cedex
 Tel: +(331) 4028 3000
 Fax: +(331) 4026 5895

Germany

Miorini Martin
 Leutendorfer Strasse 16
 Postfach 325
 D95615 Marktredwitz
 Tel: +(499231) 8551
 Tlx: 641205

Scipio GmbH & Co.
 Breitenweg 29-33
 Postfach 10 50 69
 D28195 Bremen
 Tel: +(49421) 30921
 Fax: +(49421) 13617

Stüssgen Akt. Ges.
 Rewestrasse 8
 D50354 Hürth (Efferen)
 Tel: +(492233) 6020
 Fax: +(492233) 602290
 Tlx: 889314 rewe d

Wudy Obstgrosshandel
 Industriestrasse 19
 D89423 Gundelfingen
 Tel: +(499073) 7011
 Fax: +(499073) 3752

Breuers GmbH & Co. KG
 Heiliger Weg 60
 D44135 Dortmund
 Tel: +(49231) 528801
 Tlx: 822213

Pfaff Alfred GmbH & Co.
 Bonnerstrasse 211
 D50968 Köln
 Tel: +(49221) 386492
 Fax: +(49221) 387897

Rewe-Süd Grosshandel eG
 Blumenstrasse 29
 D70736 Fellbach
 Tel: +(49711) 519724
 Tlx: 7254649

WLZ Raiffeisen AG
 Johannestrasse 86
 Postfach 10 54 61
 D70047 Stuttgart
 Tel: +(49711) 204701
 Tlx: 723526
 Fax: +(49711) 2047656

The Netherlands

Boers Holland BV
 Bredeweg 22
 2742 KZ Waddinxveen
 Tel: +(31180) 635 500
 Fax: +(31180) 633 504

Lange BV, B.P. de
 Oudegracht 273
 1811 CJ Alkmaar
 Tel: +(3172) 512 1344
 Fax: +(3172) 512 1995

Schaap BV
 Grindweg 286
 8483 JP Scherpenzeel (FR)
 Tel: +(31561) 499 341
 Fax: +(31561) 499 343

Sevenhuysen VOF, G.
 De Mossel 21
 1723 HZ Noord-Scharwoude
 Tel: +(31226) 320 224
 Fax: +(31226) 316 166

T.O.P. BV
 Korenhalmdijk 17
 4431 NE 's-Gravenpolder
 Tel: +(31113) 311 255
 Fax: +(31113) 312 705

Wagenaar BV, J.H.
 Mandepad 1
 1721 CE Broek op Langedijk
 Tel: +(31226) 310 300
 Fax: +(31226) 314 848

Water & Zn BV
 Hemmerbuurt 147
 1607 CE Hem
 Tel: +(31228) 541 458
 Fax: +(31228) 541 458

Wokke BV, S.P.
 Marktplein 16
 1681 NS Zwaagdijk
 Tel: +(31228) 564 248
 Fax: +(31228) 563 024

Italy

Molino Loizzo Giuseppe & C. Ltd Societa Tione Vincenzo & C. Snc
 Via Del Noce 10 ZI
 70022 ALTAMURA (BA)
 Tel: +(3980) 870 1255
 Fax: +(3980) 870 1255

Via Camerelle 2
 80073 CAPRI (NA)
 Tel: +(3981) 8370 788
 Fax: +(3981) 8376 080

Di Lenardo SpA
 Via Strada 1 ZI Est
 35129 PADOVA (PD)
 Tel: +(3949) 808 9099
 Fax: +(3949) 808 9002

Barbieri & C. SpA
 Via Santa Caterina 7
 34122 TRIESTE (TS)
 Tel: +(3940) 632 281
 Fax: +(3940) 630 383

Spain

Patatas Bonet SA
 ZAC-Parcela, 9 Mercabarna
 08040 Barcelona
 Tel: +(3493) 335 7314
 Fax: +(3493) 335 2291

Socomin-Quimed SA
 Alcala, 472
 28027 Madrid
 Tel: +(3491) 754 3211
 Fax: +(3491) 304 1035

United Kingdom

McCormick Foods (UK) Ltd
 Castle house
 Desborough Road
 High Wycombe, Bucks, HP11 2HS
 Tel: +(441494) 533 456
 Fax: +(441494) 463 245

Fyffes Group Ltd
 12, York Gate
 Regents Park
 London NW1 4QJ
 Tel: +(44171) 487 4472
 Fax: +(44171) 224 0618
 Tlx: 253926 fyfu g

Mediterranean Growers Ltd
 Lawrence House
 Goodwyn Avenue
 London, NW7 3RH
 Tel: +(44181) 906 8787
 Fax: +(44181) 906 0913

Food & Spice Products Ltd
 Armada House, Chuch Road
 Turnbridge Wells, Kent, TN1 1HT
 Tel: +(441892) 522396
 Fax: +(441892) 524795

FMX Food Merchant Imp. Exp. CO. LTD
 2 Leaside Industrial Estate
 60 Garmon Road
 Tottenham, Greater London, N17 0UN, London
 Tel: +(44181) 801 9966
 Fax: +(44181) 365 0754

Price Alfred & Sons Ltd
 3 Kings Dock Street
 Merseyside, L1 8JU Liverpool
 Tel: +(44151) 708 5888
 Fax: +(44151) 709 5872

Trade fairs**ANUGA**

World Food Market
 KölnMesse Messe-und
 Ausstellungs GmbH
 Postfach 210760
 0532 COLOGNE
 Germany
 Tel: +(49221) 8210
 Fax: +(49221) 821 2574
Frequency: biannual, even years

SIAL

39, rue de la Bienfaisance
 75008 PARIS
 France
 Tel: +(334) 289 4687
 Fax: +(334) 289 4694
Frequency: biannual, uneven years

ALIMENTARIA

Fira de Barcelona
 Avda. Reina M. Cristina
 08004 BARCELONA
 Spain
 Tel: +(343) 233 2000
 Fax: +(343) 233 2001
Frequency: biannual, uneven years

EXPO FOODS

Expo Cts
 Via Londonio, 2
 20154 MILANO
 Italy
 Tel: +(392) 77181
 Fax: +(392) 781 828
Frequency: annual

EU trade contacts

1) Import promotion offices

AUSTRIA

Wirtschaftskammer Oesterreich (WKO)
 (Austrian Fed. Economic Chamber)
 Wiedner Hauptstrasse 63, POB 150
 Foreign Trade Department
 1045 VIENNA
 Phone: +(431) 50105
 Fax: +(431) 50206255
 E-Mail: WHIS@AW.WK.OR.AT
 E-Serv: (INTERNET)

DENMARK

DIPO
 (Danish Import Promotion Office for
 Products from Developing Countries)
 Danish Chamber of Commerce
 Boersen
 1217 COPENHAGEN K
 Phone: +(45) 33950500
 Fax: +(45) 33120525

FRANCE**PROMEX-PMA**

(Agence française pour la promotion
des exportations des pays les moins avancés)

10, avenue d'Iéna

75016 PARIS

Phone: +(331) 40733067

Fax: +(331) 40733969

Telex: 645412 cfce

Assists only Least Developed Countries (LDCs)

Other countries can contact:

Assemblée permanente des chambres
de commerce et d'industrie (APCCI)

Service des relations économiques
internationales

45, avenue d'Iéna

75016 PARIS

Phone: +(331) 47230111

Fax: +(331) 47206128

Telex: 610396 apcci f

GERMANY**Bundesstelle für**

Aussenhandelsinformation (BfAI)

(Fed. Of. of Foreign Trade Infm)

Department Z 5

Agrippastrasse 87-93, Box 100522

50445 COLOGNE

Phone: +(49221) 20570

Fax: +(49221) 2057212

**PROTRADE - Deutsche Gesellschaft
für Technische Zusammenarbeit**

(GTZ) GmbH

(German Agency for Tech. Coop.)

P.O. Box 5180

65726 ESCHBORN

Phone: +(496196) 793169

Fax: +(496196) 797372

Telex: 407501 gtz d

ITALY

Istituto Nazionale per il Commercio Estero (ICE)

(Institut italien pour le commerce extérieur)

Ufficio Cooperazione

Via Liszt, 21

00144 ROME-EUR

Phone: +(396) 59929591

Fax: +(396) 59647438

Telex: 610160, 610178 icerm i

NETHERLANDS

CBI - Centre for Promotion of Imports

from Developing Countries

Trade Promotion Section

Beursplein 37, P.O. Box 30009

3001 DA ROTTERDAM

Phone: +(3110) 2013434

Fax: +(3110) 4114081

Telex: 27151 cbibz nl

SWEDEN

Swedish International Development
Cooperation Agency
Trade Promotion Division
105 25 STOKHOLM
Phone: +(468) 6985000
Fax: +(468) 208864
Telex: 14135 swcorp s

UNITED KINGDOM

DECTA Consulting
St. Nicholas House
St. Nicholas Road
SUTTON, Surrey SM1 1EL
Phone: + (44181) 6433311
Fax: +(44181) 6438030
Telex: 916205 calond g
E-mail: AF05@CITYSCAPE.CO.UK
E-Serv: (INTERNET)

2) Other foreign trade bodies

BELGIUM

Fédération nationale des chambres
de commerce et d'industrie de Belgique
1-2, avenue des Arts
Kunstlaan, B.P 10
1040 BRUXELLES
Phone: +(322) 2174542
Fax: +(322) 2174634
Cable: FEDENATCOM

FINLAND

The Central Chamber of Commerce of
Finland
Dept for International Relations
World Trade Centre
Aleksanterinkatu 17
P.O box 1000
00101 HELSINKI
Phone: +(3580) 696969
Fax: +(3580) 650303
Telex: 124813 chamb fi

GREECE

Union of Hellenic Chambers of
Commerce and Industry
External Trade & International
Relations Department
7-9, Akadimias street
10671 ATHENS
Phone: +(301) 3632702
Fax: +(301) 3622320

IRELAND

An Bord Tráchtála
(The Irish Trade Board)
Market Information Centre
Merrion Hall
Strand Road, Sandymount
DUBLIN 4
Phone: +(3531) 2695011
Fax: +(3531) 2695820

LUXEMBOURG

Chambre de Commerce du Grand-Duché
de Luxembourg
Service du commerce extérieur
7, rue Alcide de Gaspéri
B.P 1503
2981 LUXEMBOURG
Phone: +(352) 4239391
Fax: +(352) 438326
Telex: 60174 chcom lu

PORTUGAL

The Secretary General
Câmara de Comércio e Indústria
Portuguesa
Dep. Comercial
Rua das Portas de Santo Antão, 89
1194 LISBON CODEX
Phone: +(3511) 3423277
Fax: +(3511) 3424304
Telex: 13441 acl cc p

SPAIN

Consejo Superior de Càmaras
Oficiales de Comercio, Ind. y
Navegación de España
Servicio de Comercio Exterior
Claudio Coello, 19
28001 MADRID
Phone: +(341) 2753400
Telex: 23227 cccin e

Sources of information

Statistics:

- **EUROSTAT-COMEXT, CD-ROM.** Office for Official Publications, 2 rue Mercier, 2985 Luxembourg.
- **EUROSTAT, Crop Production.** Idem
- **Fresh Produce Journal** - December 13, 1996. Lockwood Press Ltd. 430-438 Market Towers, 1, Nine Elms Lane, Vauxhall, London SW8 5NN
- Joint FAO/WHO Food Standards Programme. Codex Alimentarius Commission. **Code of Hygienic Practice for Dehydrated Fruits and vegetables including Edible Funghi.** (CAC/RCP5, 1971 FAO). FAO, Sales and Distribution Section, Via delle Terme di Caracalla, 00100 Rome, Italie.
- **WORLD TARIFF - Guidebook on Customs Tariffs Schedules on Import Duties for the European Union.** Worldtariff, 220 Montgomery Street, Suite #432, San Francisco, California 94104-3410, United States of America.
- **Taric 1996-C 98 A** - Official Journal of the European Communities, 1 April 1996.
- **Official Journal of the European Communities** - N° L 219/9 (4 August 1992);
N° L 119/12 (16 May 1996).
2 rue Mercier, 2985 Luxembourg.
- **Kompass International.** Kompass Schweiz Verlag AG, In Grossweissen 14, 8044 Zurich - Gockhausen.
- **COLEACP** - Comité de liaison Europe-Afrique-Caraïbes-Pacifique (fruits, légumes, fleurs, plantes orn. et épices) - 5, rue de la Corderie, Centra 342 - 94586 Rungis Cedex - France.
- **Directory of Importers' Associations.** International Trade Centre, Publications Unit Palais des Nations, 1211 Geneva 10, Switzerland

EVALUATION FORM
GARLIC - EUROPEAN UNION

1. PLEASE INDICATE HOW THIS BRIEF WAS OF USE TO YOUR ENTERPRISE.	<i>Very useful</i>	<i>Fairly useful</i>	<i>Not useful</i>						
<i>Overall rating of this market brief</i>									
<i>For taking marketing decisions</i>									
<i>For establishing market contacts</i>									
<i>For market research</i>									
<u>Comments</u> (use reverse side, if necessary):									
2. PLEASE INDICATE WHICH SECTIONS OF THIS MARKET BRIEF WERE THE MOST USEFUL. (Ranking :1 = most useful to 9 = least useful)	1	2	3	4	5	6	7	8	9
<i>a) Market characteristics</i>									
<i>b) Market access</i>									
<i>c) Prices</i>									
<i>d) Packaging</i>									
<i>e) Distribution channels</i>									
<i>f) Market prospects</i>									
<i>g) Useful addresses</i>									
<i>h) List of importers</i>									
<i>i) Statistics</i>									
3. WHAT OTHER MARKET ASPECTS SHOULD BE COVERED?									
4. WHAT IMPORT MARKETS ARE OF PARTICULAR INTEREST TO YOU?									
5. WHAT PRODUCTS WOULD YOU LIKE TO BE COVERED IN THE FUTURE?									

<i>NAME:</i>	
<i>TITLE:</i>	
<i>COMPANY:</i>	
<i>STREET ADDRESS:</i>	
<i>POSTAL ADDRESS:</i>	
<i>CITY:</i>	<i>COUNTRY:</i>
<i>TEL:</i>	<i>FAX:</i>
<i>EMAIL:</i>	
<i>SIGNATURE:</i>	<i>DATE:</i>

<i>ADDITIONAL COMMENTS</i>

Please return this evaluation form to the agency from which it was received or to:

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