

MARKET BRIEF

ON

HOUSEHOLD LINEN

Overview of the European Union

ITC



INTERNATIONAL TRADE CENTRE UNCTAD/WTO

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(Prepared by Nourane Doyen)
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HOUSEHOLD LINEN OVERVIEW OF THE EUROPEAN MARKET

Product Description

This Market Brief covers the linen products classified under the following codes:

SITC3	HS	Product description
658.4	6302	Bed linen, table linen, toilet linen and kitchen linen
658.41	6302.10	Bed linen, knitted or crocheted.
658.42	6302.21	Bed linen, not knitted nor crocheted, of cotton
	6302.31	
658.43	6302.22	Bed linen, not knitted nor crocheted, of other textile materials
	6302.29	
	6302.32	
	6302.39	
658.44	6302.40	Table linen, knitted or crocheted
658.45	6302.51	Table linen, not knitted or crocheted, of cotton
658.46	6302.52	Table linen, not knitted or crocheted, of other textile materials
	6302.53	
	6302.59	
658.47	6302.60	Toilet and kitchen linen, of cotton
	6302.91	
658.48	6302.92-	Toilet and kitchen linen, of other fibres
	6302.99	

Trade

World imports of household linen (SITC3 658.4), 1993-1997
(V:US\$ '000; Q: Metric tons)

	1993		1994		1995		1996		1997	
	V	Q	V	Q	V	Q	V	Q	V	Q
World	4,703,897	521,326	5,112,014	538,302	5,831,311	540,687	5,946,917	588,534	5,938,049	626,668
Total EU	2,403,218	291,029	2,573,254	291,529	2,934,219	296,492	3,015,497	309,823	2,678,621	303,352
INTRA E.U.	981,473	96,973	1,052,238	99,111	1,163,074	95,804	1,209,107	101,969	985,241	91,643
EXTRA E.U.	1,421,745	194,056	1,521,016	192,417	1,771,143	200,688	1,806,387	207,853	1,693,380	211,708

Source: Comtrade data base, United Nations Statistical Division (UNSD)

Note: 1993 and 1994 figures include Sweden, Austria and Finland which joined the EU in 1995 only.
This note also applies to the statistical tables included in the annexes.

The EU accounts for about 50% of total world imports of bed, table, toilet and kitchen linen (SITC3: 658.4). Among the suppliers to the EU, the market share of non-EU countries was 63.2% in value and 69.8% in quantity in 1997. During the period under review, the following non-EU suppliers had a significant growth in the value of their exports with a trend of 26.5% for Egypt, 22.5% for Turkey and 19.9% for Poland. The trend of the value of Romanian and Estonian exports was 30.5% and 23.7% respectively, although their market share was 0.7% and 0.6%. Germany was the largest EU import market in 1997 and accounted for 32% of the total value of EU imports. It was followed by the United Kingdom, France and the Netherlands. These three countries accounted for 40% of the total value of EU imports.

Annex II gives statistical details on EU imports of linen, by category of products.

Main origins of imports

Annex II shows that in 1997, the largest non-EU suppliers of linen to the EU were as follows:

Product	SITC3 code	Supplying country	% of total EU imports by value
Bed, table, toilet and kitchen linen	658.4	Non-EU countries	63.2
		Turkey	12.5
		Pakistan	11.5
		India	10.3
Bed linen, knitted or crocheted	658.41	Non-EU countries	58.1
		Pakistan	21.7
		Turkey	19.4
		Poland	6.2
Bed linen of cotton	658.42	Non-EU countries	69.4
		Pakistan	15.8
		India	14.0
		Turkey	12.3
Bed linen of other fibres	658.43	Non-EU countries	45.4
		Pakistan	23.4
		China	4.8
		Turkey	3.6
Bed linen knitted or crocheted	658.44	Non-EU countries	81.2
		Turkey	44.5
		China	17.4
		India	4.5
Table linen of cotton	658.45	Non-EU countries	72.9
		India	25.3
		China	20.5
		Czech Rep.	5.7
Table linen of other fibres	658.46	Non-EU countries	67.8
		China	17.7
		Turkey	11.4
		Czech Rep.	6.6
		Philippines	6.6
Toilet and kitchen linen of cotton	658.47	Non-EU countries	59.0
		Turkey	16.2
		India	8.4
		Pakistan	7.1
		Brazil	4.9
Toilet and kitchen linen of other fibres	658.48	Non-EU countries	56.4
		Czech Rep.	8.2
		Lithuania	7.7
		China	7.5
		Latvia	5.2

Market characteristics

Purchases of low quality linen products have been declining during recent years, whereas medium quality items are more and more preferred by consumers. Their buying attitude focuses on colour and design, prices and cleaning conditions. The trend in the last few years has been for bright colours and a large variety of patterns.

The most important development concerning bed linen in latter years has been the introduction of the eiderdown, also referred to as duvet or quilt. Several types of bed linen are marketed; they are, in decreasing order of importance: flat (non-raised), jersey, terry, flannelette and seersucker. Demand for king size bed linen (2,40 x 2,60 or 2,80 cm) is growing for children as well as for adults. Prints are the most popular for quilts, but single colours are preferred for sheets. For children, designs are mainly Walt Disney's heroes and cartoon characters. The average time between two purchases of bed linen is 3-4 years and retailers are trying to encourage consumers to replace their linen more often.

For table linen, the trend is for easy to clean products. For daily use, consumers prefer bright colours whereas for festive days they prefer more traditional table linen whether embroidered or not, with white or pastel colours.

Kitchen linen is divided in two types: hand towels made of terry or flat woven and dish towels made only of flat woven.

Hand and bath linen items purchased are mainly terry towels. The trend in bath towel purchases is for good quality products of a weight of 500-540 g/sq.m.; cheaper qualities weigh 300g/sq.m. As for bed linen, demand for king size items is growing with, for example, bath towels of 90 x 150 cm. Main consumers are households, hotels and hospitals. Because of the necessity of regular washing, quality and colour fastness are important.

General specifications for terry towels:

A good quality towel has a weight of at least 400 g/sq.m.:
warp: Ne 30/2; loop: Ne 20/2; weft: Ne 16/1

A cheaper quality towel has a weight of 300 g/sq.m.:
warp: Ne 16/1; loop: Ne 16/1; weft: Ne 16/1

Most common towel sizes are as follows (in cm):

Hand towels	: 50 x 90-100; 55 x 110; 60 x 120
Bath and beach towels	: 60 x 180; 70 x 130; 75 x 150; 80 x 140; 90 x 150; 90 x 170; 100 x 150-170; 140 x 160
Guest towels	: 40 x 60
Washing gloves	: 15 x 20

Sizes and weights of linen articles vary from one country to another, they are generally specified by the importers in their purchasing orders. In addition, importers can provide information on, for example, patterns design, labelling, packaging, delivery schedules, etc. (See in annex I sample contracts for bed linen and terry towels).

Market access

Tariffs

Duty rates levied in the EU are 12% ad valorem at the exception of the following HS headings for which the rates are 6.9% :

6302.22.10	Bed linen, knitted or crocheted, of man-made fibers, non-woven
6302.32.10	Other bed linen, of man-made fibers, non-woven
6302.53.10	Table linen, knitted or crocheted, of man-made fibers, non-woven
6302.93.10	Toilet linen and kitchen linen, of terry towelling or similar terry fabrics, of man-made fibres, non-woven.

Source: World tariff Guidebook on Custom tariff Schedules of Import Duties of the European Union, May 1998, San Francisco.

Imports from developing countries are regulated by the following conventions :

- ***Agreement on Textiles and Clothing (ATC)***: following the conclusion of the Uruguay Round, the ATC, which replaced the Multi-Fibre Arrangement (MFA), will last for a transitional period of ten years. In January 2005, the sector will be integrated into the rules of the WTO, and it will not be possible for any member country to maintain quantitative restrictions on imports of textiles and clothing, unless it can justify them under the safeguard provisions covered by the Agreement. Duty rates will remain, even though they will continue to be regularly reduced over the transition period.
- ***New Generalized System of Preferences (GSP)***: A new multinational scheme of GSP came into effect in January 1999 and will be applicable for three years. For textiles and clothing, the preferential duty is 85 % of the Common Customs Tariff. Least developed countries (LDCs) are exempt and benefit from duty-free and quota-free imports. African, Caribbean and Pacific (ACP) countries benefit also from duty-free and quota-free imports under the ***Lomé Convention***. In addition to LDCs and ACP countries, Bolivia, Costa Rica, Ecuador, El Salvador, Guatemala, Honduras, Nicaragua, Panama, Peru and Venezuela are exempt as a result of their commitment to combat drugs, on condition that they comply with and monitor environmental protection and labour rights. The Common Customs Tariff may be reintroduced if evidence is found of slavery, export of goods made by prison labour, money laundering, fraud and unfair trading practices.
(Source: Official Journal of the European Communities L357/6, 30 December 1998)

For further information, exporters are recommended to contact the European Commission:

Directorate General for External Economic Affairs
North-South Relations
Unit I.K.3/GSP
14, Rue de la Science,
1049 BRUSSELS (BELGIUM)
Tel: (322) 299 07 78
Fax: (322) 299 10 47

To profit from preferential rates, goods must be accompanied by a certificate of origin (document issued by the authority in the exporting country to certify that the products are produced or manufactured in an ACP country). The definition of the origin is particularly important in the case of two or more countries being involved in the production of a product and having different access conditions into the European Union. The Rules of Origin fall under a detailed regulation enacted by the European Commission. In general terms, the process undertaken by a country is considered as sufficient to confer the certificate of origin of that country, if it has resulted in a change of tariff classification in the Harmonized System Nomenclature between the input and the processed exported product. The certificate is issued by a competent authority in the exporting country.

Regulations

There is a growing awareness of the need for environmental protection in Europe, especially in Germany. This is due partly to the world trend towards nature and health. This trend is used by companies to build a brand and an image, both in the company's advertising and in the message on eco-labels.

Natural fibres, including cotton, are affected by these initiatives. The production of synthetic fibres is increasing because the latest technological developments often show no disadvantages and sometimes even advantages in a comparable eco-balance sheet over a natural product.

In Germany, some synthetic materials such as certain Azo dyes which are considered to be carcinogenic have been forbidden in imported textiles (see annex III on banned azo dyes). Any product found containing these substances will either be returned to the supplier or burned. Not complying with these requirements could cause a jail sentence of up to three years. A similar regulation was effective from the second half of 1996 in the Netherlands.

While the German Ordinance applies to "any article which is intended to come in contact with the human body on a frequent basis" the Netherlands Regulation is more specific and concerns only clothing, footwear and bed linen. It is the responsibility of the importers to comply with this regulation. Other EU countries are expected to follow and a proposal for a European Union regulation is under preparation.

Distribution channels

There are three main categories of importers of household linen. They include specialized importers/wholesalers, large department stores and mail-order houses (see list of selected importers in annex VI).

At the retail level, supermarkets and hypermarkets have a leading share of the household linen market (around 35%), followed by mail order houses (around 30%). While mail order houses dominate the bed linen market, supermarkets and hypermarkets dominate the toilet linen market, mainly composed of terry towels.

Mid to low-quality linen are mainly distributed through chain stores and department stores as well as mail order houses. High-quality products are sold in specialized stores such as home furnishing retailers.

Import Promotion Offices established to assist developing countries and some national trade promotion organizations offer among other services, lists of importers, wholesalers, distributors, etc., and assistance in establishing contacts particularly through publication of product offers (see useful addresses, annex IV).

Packaging and labelling

Linen items are generally displayed vertically and hung on pegs. This requires a very resistant packaging which generally consists of plastic bags. Each article must be labeled with information on size, material composition and washing instructions. In the case of a large printed pattern, it is advisable to include a photographic reproduction.

Expensive items are packed in presentation cartons with a cellophane-covered window to view the design. These cartons are in colour printed card on the exterior, with a white interior and the usual labelling and product description.

Commercial practices and sales promotion

Overseas suppliers are usually paid by Letters of Credit. Delivery time is negotiable between exporters and importers; it is more flexible than for garments where delivery time is more important as fashion changes rapidly. Once a delivery time is agreed upon, failure to meet it may result in cancellation of the order.

Specialized European trade fairs enable traders to establish contacts, promote sales and keep up to date with the latest trends and developments in fashion and design. In addition, advertisements can be placed in specialized revues on interior decoration and home furnishings. (See list of trade fairs and specialized publications in annex V)

At the retail level, supermarkets and hypermarkets are using more frequently the concept of proximity of articles where household linens are displayed together with crockery and electric domestic appliances. Another option consists of displaying household linen next to ladies' ready-made garments to incite impulsive buys.

Market opportunities

With a growing emphasis on improving home interiors, the market outlook for household linen is expected to remain stable. The average European consumer demands a wide range of good quality items. As high to medium quality linen products are produced in Europe, mid to low-range articles present the best sales prospects for exporters from developing countries, who can offer good quality articles with competitively low prices.

Special care should be taken regarding delivery schedules, consistent quality, and attention should be paid to packaging, which has to be attractive.

ANNEX I

Sample contracts for bed linen and terry towels

**SAMPLE CONTRACT FOR BED LINEN
Company X**

Telephone: Telex: Cable: Facsimile:
Contract No:
Seller: Messrs.
Buyer: Messrs.
Quantity: sheets

Article: Bleached sheets up to white standard sent as sample, made from 100% carded cotton ring-spun; cotton staple length 1 1/16".

Cloth construction: 29/29 threads/cm - 25 tex/25 tex; Z twist (warp and weft); weight of 140 g/m +/- 4% (grey cloth); minimum cloth strength 45 kg warp and weft.

Sheet dimension: 180 x 310 cm (overall dimension); +/- 1% long side cloth selvedge; one short side folded in hem of 4 cm, long side folded in hem of 2 cm (4 stitches/cm) normal right stitch or double chain stitch of 2 threads; weight per bleached bed sheet 800 g +/- 4%.

Price: US\$ per..... C&F

Delivery: shipment in full containers from.....

Insurance: To be covered by buyer.

Payment: By irrevocable letter of credit, at sight.

Quality: Sheet to be inspected on both sides, thoroughly mended and all loose threads cut; defects are admitted if not all in the middle of the sheet, large holes, tears and bleaching spots are not allowed.

Quality control: A verification of the cloth will be carried out on the basis of AQL systems. For a lot of 1,000 sheets, 32 pieces will be examined. A lot with 1 defect in 32 will be accepted; 4 defects will result in the lot being rejected. A lot with 2 or 3 defects will be re-examined.

Making-up, packing, marking Each sheet is to be tag marked, each tag to be sewn at the right-hand side of the end edge of the sheet; each sheet is to be folded and packed in a plastic bag 25x40 cm with a cardboard 23x38 cm in the middle. The bag is to be closed with printed cardboard. Sheets are to be packed in waterproof boxes. Pallets of 50 boxes are to be made, suitably packaged. Loading must be seaworthy. Shipping marks must be on four sides, indicating company, pallet no. and *USE NO HOOKS*.

Remarks: With seller's quota and certificate of origin for..... Buyer to be informed immediately after sailing by telex, giving vessel's name and date of departure. Documents to reach buyer before arrival.

Seller's signature:

Source: Household and furnishing textiles, a survey of the Netherlands and other major markets in the European Union, CBI, 1996

**SAMPLE CONTRACT FOR TERRY TOWELS
Company X**

Telephone:	Telex:	Cable:	Facsimile:
Contract No:			
Seller:	Messrs.		
Buyer:	Messrs.		
Quantity:towels		
Commodity:	Bleached terry towels up to white standard sent as sample, 100% carded cotton ring-spun; staple length 1 1/16".		
Cloth construction:	Warp backing 12 threads/cm, 50 tex Z twist; warp terry 12 threads/cm Z twist + 330%; weft 16 picks/cm, 36 tex Z twist; weight 330 g/m +/- 10 g; terry weave; minimum cloth strength warp 30 kg, weft 27 kg; minimum elongation warp 10% maximum, weft 9% maximum.		
Towel dimensions:	50 x 100 cm (final measurements); selvages of a width of 5 mm after stitching with a chain stitch of 3 stitches/cm, both ends fixed to avoid fraying; both ends with fringes of 20 mm separated from the terry cloth by 10 mm plain weave; sewing thread, 10 tex x 3, 100% cotton, singed and mercerized, minimum strength 700 g; weight of finished terry towel 165 g +/- 10 g.		
Price:	US\$.....per.....C&F.....		
Delivery:shipment from.....		
Insurance:	To be covered by buyer.		
Payment:	By irrevocable letter of credit, on sight.		
Quality:	Towels to be inspected on both sides after making up. A maximum of three minor faults per towel are admitted if they are widely spread. Large holes, large bleaching spots, long missing terry threads are not allowed.		
Quality control:	A verification of the cloth will be carried out on the basis of AQL systems. For a lot of 1,000 towels, 32 pieces will be examined. Lots with 1 defect in 32 will be accepted; lots with 4 defects will be rejected. Lots with 2 or 3 defects will be re-examined.		
Making-up, packing marking	Each towel is to be marked by a tag sewn at the right-hand side selvedge. Two and folded towels are to be packed together in a plastic bag of 25x40 cm. The bag is to be closed with printed cardboard. Ten bags are to be packed in waterproof boxes. Pallets of 50 boxes are to be made, suitably packaged. Loading must be seaworthy. Shipping marks must be on four sides; these marks should include the company name, pallet no. and <i>USE NO HOOKS</i> .		
Remarks:	With seller's quota and certificate of origin for..... Buyer to be informed immediately after sailing by telex, giving vessel's name and date of departure; documents to reach buyer before arrival of goods.		

ADDITIONAL NOTES

Dimensional stability characteristics

Crimp by washing at 95°C Warp 10%, weft 8%

Colorimetric characteristics

Shade

White: permanent optical white

Colour: see samples

Dye method

Yarn package

Dyestuff

Must give a colour-fastness as follows:

Colour fastness:

Light		6
By washing at 95°C		5-4
Alkaline		5-4
Chloride		4
Rubbing	dry	5-4
	wet	4

Other characteristics

Water absorption *

Minimum 6 times original mass

Seller's signature:

**Description of water absorption test: Take the weight of 100 cm terry cloth after washing at 95°C. Dip the sample for 2 minutes in water and let it drip for 20 seconds; weigh it again. The difference in weight gives the water absorption.*

Source: Household and furnishing textiles, a survey of the Netherlands and other major markets in the European Union, CBI, 1996

ANNEX II

EU imports of household linen by product and country of origin

EU IMPORTS OF BED, TABLE, TOILET AND KITCHEN LINEN (SITC3: 658.4)

(V: US\$' 000; Q: Metric tons)

	Origin	1993		1994		1995		1996		1997		Share	Trend	Share	Trend	
		V	Q	V	Q	V	Q	V	Q	V	Q	Value 97	Value	Quantity 97	Quantity	
TOTAL EU IMPORTS	WORLD	2403218	291029	2573254	291529	2934219	296492	3015497	309823	2678621	303352	100	3.8	100	3.8	1.4
	INTRA E.U.	981473	96973	1052238	99111	1163074	95804	1209107	101969	985241	91643	36.8	1.5	30.2	1.5	-0.8
	EXTRA E.U.	1421745	192417	1521016	192417	1771143	200688	1806387	207853	1693380	211708	63.2	5.4	69.8	5.4	
GERMANY	INTRA E.U.	216011	18865	219556	18953	219808	17209	229850	19027	173833	16107	20.3	-3.8	16.8	-3.8	-3.1
	EXTRA E.U.	565519	65498	610356	67735	723179	70346	741800	76109	684445	79510	79.7	5.9	83.2	5.9	5.2
U.K.	INTRA E.U.	120901	14487	135519	15716	131907	13491	151000	14205	174641	15660	37.7	8.8	29.4	8.8	0.5
	EXTRA E.U.	179142	26584	183024	25885	216124	28455	244975	32120	288477	37547	62.3	13.3	70.6	13.3	9.5
FRANCE	INTRA E.U.	194217	18112	208190	19277	244886	20024	233002	19577	236640	22528	54.6	5.2	47.7	5.2	5.2
	EXTRA E.U.	166197		194339	25906	211658	24868	199218	24006	196867	24704	45.4	3.7	52.3	3.7	
NETHERLANDS	INTRA E.U.	83171	8323	90129	8792	96561	8120	98332	8381	79738	7116	43.1	0.0	34.1	0.0	-3.5
	EXTRA E.U.	104175	13709	99873	12752	109179	12355	103834	12829	105159	13739	56.9	0.6	65.9	0.6	0.1
ITALY	INTRA E.U.	54044	3605	54323	3713	51217	3321	44401	2565	42776	2994	23.4	-6.5	12.1	-6.5	-7.1
	EXTRA E.U.	133425	20688	131481	19505	135583	18541	132191	19944	140162	21777	76.6	1.0	87.9	1.0	1.3
BELGIUM-LUX	INTRA E.U.	99233	9739	98731	9497	120111	9544	115716	9699	112239	11410	62.3	4.1	56.9	4.1	3.4
	EXTRA E.U.	41043	6096	51510	7282	68107	11715	54747	6439	67844	8651	37.7	11.3	43.1	11.3	5.9
SPAIN	INTRA E.U.	44200	10231	64393	7224	77222	7689	91673	7847				-87.8		-87.8	-84.1
	EXTRA E.U.	60435	14596	57912	7292	62069	6599	64175	6630				-88.8		-88.8	-85.4
AUSTRIA	INTRA E.U.	54033	3763	56887	3785	66468	4063	70019	4104				-88.5		-88.5	-80.6
	EXTRA E.U.	39800	5329	49401	6388	64696	6840	73860	7475				-87.5		-87.5	-81.7
SWEDEN	INTRA E.U.	25626	2303	33892	2927	38212	2801	39406	2862	34013	2815	28.7	7.4	21.5	7.4	3.9
	EXTRA E.U.	45494	7780	51921	7969	63604	7657	68911	8053	84604	10275	71.3	16.5	78.5	16.5	5.8
DENMARK	INTRA E.U.	22174	2092	25070	2410	33501	2712	28290	2314	33043	2849	39.9	9.6	30.8	9.6	5.9
	EXTRA E.U.	32493	4911	33860	4652	49135	5788	43728	5351	49734	6413	60.1	11.7	69.2	11.7	7.0
IRELAND	INTRA E.U.	31400	3213	32805	2887	33650	3038	46691	5641	47293	5687	76.2	12.4	75.1	12.4	19.9
	EXTRA E.U.	8421	1248	10285	1784	14669	1818	13567	1683	14796	1885	23.8	15.1	24.9	15.1	8.0
GREECE	INTRA E.U.	18209	1672	17857	4258	22033	1782	31858	3714	20823	1838	44.7	8.8	36	8.8	0.5
	EXTRA E.U.	27384	2948	24262	2755	25148	2613	29053	3228	25772	3247	55.3	0.6	64	0.6	3.6
FINLAND	INTRA E.U.	5457	562	7439	665	13861	1236	14231	1083	14888	1439	36.0	30.4	30.3	30.4	26.7
	EXTRA E.U.	13096	2325	17153	2505	21195	2591	26299	3266	26519	3305	64.0	20.2	69.7	20.2	10.2
PORTUGAL	INTRA E.U.	12793		7443		13631	767	14634	943	15309	1195	63.0	10.9	64.7	10.9	718.3
	EXTRA E.U.	5117		5636		6796	495	10028	712	8998	651	37.0	18.6	35.3	18.6	604.6

EU IMPORTS OF BED, TABLE, TOILET AND KITCHEN LINEN (SITC3: 658.4) BY COUNTRY OF ORIGIN
(V: US\$' 000; Q: Metric tons)

PARTNER COUNTRIES	1993		1994		1995		1996		1997		Share Value 1997	Trend Value	Share Quantity 97	Trend Quantity
	V	Q	V	Q	V	Q	V	Q	V	Q	Value 1997	Value	Quantity 97	Quantity
WORLD	2403218	291029	2573254	291529	2934219	296492	3015497	309823	2678621	303352	100.0	3.8	100.0	1.4
TURKEY	157720	18186	168212	18472	237169	22463	282277	29714	335621	39759	12.5	22.5	13.1	22.6
PORTUGAL	350913	38689	381822	42143	420878	40046	425056	38671	330947	31817	12.4	-0.1	10.5	-4.6
PAKISTAN	252427	48391	241642	37514	305739	43072	320021	48607	309373	49414	11.5	7.1	16.3	3.1
INDIA	158870	25004	201659	29591	257839	37454	273694	37546	277106	39131	10.3	15.2	12.9	12.0
CHINA	232629	21570	234441	21835	218807	17733	194804	15266	149262	12091	5.6	-10.2	4.0	-14.1
BELGIUM-LUX	127199	11547	142800	12380	151762	12088	150487	12858	140200	14034	5.2	2.5	4.6	4.4
FRANCE	73280	4923	79559	5246	97598	5977	104920	6618	93660	6453	3.5	8.0	2.1	8.0
U.K.	76124	7003	74866	6046	76412	5849	89064	8373	84084	7834	3.1	3.8	2.6	5.7
POLAND	41325	5266	56432	6660	79771	7547	87711	8222	82158	8364	3.1	19.9	2.8	12.0
ITALY	56134	4918	75530	7006	91921	6641	92599	7201	81505	6662	3.0	10.0	2.2	6.6
NETHERLANDS	64078	6154	62999	6577	78335	6103	74175	6849	64616	7566	2.4	1.8	2.5	4.6
EGYPT	25630	5202	38332	7435	59087	10300	64817	10914	63932	10869	2.4	26.5	3.6	20.4
BRAZIL	99718	9838	99370	10017	103730	9030	90006	7647	61963	5693	2.3	-10.0	1.9	-12.8
CZECH REP	29537	4035	40856	5251	49212	4991	51446	4839	54949	4914	2.1	15.9	1.6	3.2
GERMANY	99298	12325	101656	8254	104247	7109	104325	6850	48146	4070	1.8	-13.3	1.3	-21.4
SPAIN	22331	1537	24235	1854	31807	2836	34916	3188	38876	3942	1.5	15.9	1.3	27.5
ISRAEL	31085	2843	37630	3071	37720	2889	41510	3199	33824	3472	1.3	2.7	1.1	4.5
GREECE	35619	4096	32527	3910	41279	4098	38033	4206	31753	3672	1.2	-0.7	1.2	-1.4
SWEDEN	9818	941	10508	1055	16578	1470	19930	1799	23461	2370	0.9	26.9	0.8	26.9
INDONESIA	51737	6576	34285	4301	27467	3024	23378	2599	21059	2416	0.8	-19.6	0.8	-22.2
SWITZ.LIECHT	27328	1098	28298	1322	29072	1408	29140	1090	20738	717	0.8	-5.1	0.2	-9.9
ROMANIA	6204	1129	13859	2260	20408	2666	21184	2914	19023	2813	0.7	30.5	0.9	23.1
BULGARIA	16094	4227	11270	2630	9370	1716	15775	2538	18806	3196	0.7	6.7	1.1	-5.8
AUSTRIA	39787	2271	37768	2191	19559	1127	37984	2572	18212	1071	0.7	-14.4	0.4	-12.6
USA,PR,USVI	23145	2461	23642	2551	22400	2184	24939	2330	17859	1665	0.7	-4.5	0.5	-8.4
BANGLADESH	12161	2409	6104	1140	7700	1364	11744	2017	16848	2794	0.6	14.0	0.9	9.1
DENMARK	13589	1130	14966	1081	18516	997	20002	1044	16006	1060	0.6	6.4	0.3	-1.6
HUNGARY	18411	1946	16950	1742	35506	2918	41209	3154	15646	1440	0.6	5.8	0.5	-0.1
ESTONIA	5456	1285	12838	2181	13939	2075	13997	2094	15109	2323	0.6	23.7	0.8	12.1
SLOVENIA	18509	1967	20259	2012	22128	1813	19178	1679	14666	1584	0.5	-5.1	0.5	-6.0
COLOMBIA	15965	1890	17222	2024	17810	1992	18584	2029	14356	1638	0.5	-1.4	0.5	-2.8

EU IMPORTS OF BED LINEN, KNITTED OR CROCHETED (SITC3: 658.41)
(V: US\$' 000; Q: Metric tons)

	Origin	1993		1994		1995		1996		1997		Share	Trend	Share	Trend
		V	Q	V	Q	V	Q	V	Q	V	Q	Value 97	Quantity 97	Quantity 97	Quantity
TOTAL EU IMPORTS	WORLD	203661	23568	215709	24634	263908	26819	262425	28749	236232	29047	100.0	5.1	100.0	5.9
	INTRA E.U.	108205	10771	109455	10574	128611	11001	121137	11175	99004	9829	41.9	-0.8	33.8	-1.3
	EXTRA E.U.	95455	12795	106252	14059	135296	15818	141287	17573	137228	19218	58.1	10.6	66.2	10.9
GERMANY	INTRA E.U.	45381	4586	43127	4360	54825	4901	51814	5124	46634	4635	30.4	2.4	24.0	1.8
	EXTRA E.U.	74916	9845	86143	11190	107908	12455	110842	13445	106632	14696	69.6	10.1	76.0	10.3
FRANCE	INTRA E.U.	18584	1713	19671	1546	20886	1688	21924	1878	19232	1925	86.8	1.8	81.3	4.4
	EXTRA E.U.	1306	147	2443	284	4277	465	2661	344	2935	441	13.2	18.6	18.6	27.0
AUSTRIA	INTRA E.U.	9329	900	9714	932	13508	987	11934	938				-83.6		-74.3
	EXTRA E.U.	3809	474	6190	749	7533	772	8138	1021				-80.2		-69.9
NETHERLANDS	INTRA E.U.	4170	422	4323	409	4681	468	4610	390	3837	374	28.1	-1.0	18.1	-2.8
	EXTRA E.U.	8334	1352	3956	603	6589	836	8002	1200	9796	1689	71.8	10.8	81.8	12.0
U.K.	INTRA E.U.	5801	670	8258	889	5983	560	4337	371	6154	502	52.6	-5.1	45.2	-13.5
	EXTRA E.U.	1610	180	1690	205	1135	117	2534	270	5555	609	47.4	33.4	54.8	31.2
BELGIUM-LUX	INTRA E.U.	9160	939	11004	991	10101	846	11326	893	10075	997	90.1	2.2	81.8	0.2
	EXTRA E.U.	428	74	578	110	1054	147	838	123	1107	221	9.9	25.5	18.1	25.9
DENMARK	INTRA E.U.	4375	456	4352	467	5993	555	4109	422	4738	549	49.1	1.0	50.9	2.7
	EXTRA E.U.	878	131	1535	186	1841	181	2963	267	4908	529	50.9	50.7	49.0	37.1
ITALY	INTRA E.U.	2491	178	1904	191	1805	118	1978	151	1802	164	49.2	-5.9	32.5	-3.9
	EXTRA E.U.	1366	117	1534	284	1856	321	1945	380	1857	340	50.8	8.9	67.3	27.4
IRELAND	INTRA E.U.	3385	344	3148	285	2555	261	2193	243	2298	239	82.1	-10.7	83.3	-8.5
	EXTRA E.U.	412	50	122	16	136	15	319	52	500	47	17.9	14.4	16.4	11.1
GREECE	INTRA E.U.	638	62	715	122	1087	73	1370	313	1345	186	48.6	23.9	40.1	36.9
	EXTRA E.U.	224	39	169	20	297	41	505	87	1421	278	51.4	61.4	59.9	71.6
SPAIN	INTRA E.U.	2092	251	1853	237	2069	156	2086	159				-78.1		-68.2
	EXTRA E.U.	1543	308	753	279	942	236	644	138				-77.3		-70.4
SWEDEN	INTRA E.U.	946	80	920	101	3846	253	2244	141	1446	116	55.9	19.0	39.2	11.4
	EXTRA E.U.	213	20	509	43	1017	129	798	87	1141	179	44.1	46.3	60.5	66.3
PORTUGAL	INTRA E.U.	1520	120	202	10	931	93	1003	124	1229	111	80.7	12.5	68.5	26.6
	EXTRA E.U.	202	18	48	3	78	12	262	36	292	51	19.2	27.6	31.5	57.9
FINLAND	INTRA E.U.	329	42	259	29	335	35	202	21	208	26	16.2	-11.0	16.5	-12.0
	EXTRA E.U.	206	34	576	82	626	84	829	117	1079	131	83.8	44.4	82.9	35.7

EU IMPORTS OF BED LINEN, KNITTED OR CROCHETED (SITC3: 658.41) BY COUNTRY OF ORIGIN
(V:US\$' 000; Q: Metric tons)

PARTNER COUNTRIES	1993		1994		1995		1996		1997		Share 1997		Trend	
	V	Q	V	Q	V	Q	V	Q	V	Q	Value 1997	Quantity 97	Value	Quantity
WORLD	203661	23568	215709	24634	263908	26819	262425	28749	236232	29047	100.0	100.0	5.1	5.9
PAKISTAN	33547	5895	37554	6520	51020	7903	52632	9328	51310	10399	21.7	35.8	12.6	16.1
TURKEY	32200	3760	34894	3959	42530	4071	47588	4776	45921	5214	19.4	18.0	10.7	8.8
GREECE	28629	3346	28883	3492	39092	3902	35658	4020	30519	3546	12.9	12.2	3.4	2.6
PORTUGAL	23939	2824	25452	2705	28715	2615	24037	2238	20340	2042	8.6	7.0	-3.8	-8.0
FRANCE	18627	1327	17861	1340	19240	1398	20444	1605	17178	1397	7.3	4.8	-0.3	2.9
POLAND	4848	324	6089	399	11476	723	14224	898	14656	1094	6.2	3.8	35.8	38.3
BELGIUM-LUX	11625	936	14066	1036	11496	897	11924	917	10402	957	4.4	3.3	-3.8	-0.8
CZECH REP	890	128	3291	382	4813	618	5550	596	5429	497	2.3	1.7	51.3	37.1
DENMARK	1136	100	528	60	1166	56	2154	65	3758	147	1.6	0.5	46.2	8.9
SWITZ.LIECHT	5060	100	4328	52	4788	63	4507	51	3748	50	1.6	0.2	-5.4	-13.1
SPAIN	931	99	1352	143	3464	412	3546	409	3718	495	1.6	1.7	45.3	53.3
GERMANY	9466	735	10485	829	12680	736	11778	757	3383	268	1.4	0.9	-17.6	-19.0
ITALY	2915	250	3164	207	4465	273	4488	571	3133	243	1.3	0.8	5.1	10.1
U.K.	5990	652	3798	347	3705	327	2880	275	3088	318	1.3	1.1	-14.8	-15.4
ISRAEL	1088	123	863	112	830	73	995	98	2878	356	1.2	1.2	23.2	22.0
NETHERLANDS	3266	398	2951	345	3253	312	3150	250	2366	297	1.0	1.0	-5.6	-8.7
INDIA EX SIK	2746	343	2521	392	2988	402	2834	399	2044	295	0.9	1.0	-4.6	-2.8
CYPRUS	4759	490	5362	526	5283	462	3139	286	1555	175	0.7	0.6	-24.2	-23.4
USA,PR,USVI	783	67	757	47	799	34	1381	63	1411	104	0.6	0.4	19.5	12.4
AUSTRALIA	15		136	9	235	12	767	45	1203	54	0.5	0.2	185.7	160.8
BANGLADESH	9	2			30	3	1		871	142	0.4	0.5	149.5	134.6
CHINA	4375	841	3910	924	3681	777	1988	359	859	181	0.4	0.6	-32.5	-33.1
MACEDONIA	795	107	348	55	138	19	70	10	796	154	0.3	0.5	-14.8	-9.3
EGYPT	542	74	496	73	1062	124	1191	179	742	121	0.3	0.4	16.2	20.7
SYRIA A. R.	91	14	364	59	16	3	39	7	737	70	0.3	0.2	21.5	11.5
INDONESIA	737	100	540	63	722	62	258	21	564	54	0.2	0.2	-12.0	-20.8
SWEDEN	341	22	430	34	506	38	553	43	524	53	0.2	0.2	11.7	22.1
HUNGARY	207	26	327	19	660	39	610	38	462	38	0.2	0.1	25.0	15.6
CANADA	42	6	161	13	221	16	218	14	446	41	0.2	0.1	65.3	48.0
AUSTRIA	1185	60	351	15	696	22	454	18	430	29	0.2	0.1	-16.2	-11.9
ROMANIA	2		230	13	37	7	164	45	289	49	0.1	0.2	161.4	146.6

EU IMPORTS OF BED LINEN OF COTTON N.E.S. (SITC3: 658.42)
(V: US\$' 000; Q: Metric tons)

	Origin	1993		1994		1995		1996		1997		Share Value 97	Trend Value	Share Quantity 97	Trend Quantity
		V	Q	V	Q	V	Q	V	Q	V	Q				
TOTAL EU IMPORTS	WORLD	757415	99551	831764	102460	942956	103204	953373	103737	877418	102395	100.0	4.4	100.0	0.7
	INTRA EU	245682	25596	268521	26970	305134	24901	310725	25463	268811	24242	30.6	3.3	23.7	-1.6
	EXTRA E.U.	511732	73954	563243	75489	637820	78302	642647	78273	608607	78152	69.4	4.9	76.3	1.5
GERMANY	INTRA EU	45629	4849	50011	4965	54051	4495	53210	4752	34939	3296	12.2	-4.6	9.7	-7.8
	EXTRA E.U.	205093	26387	216208	26087	248241	25633	267304	29464	251409	30818	87.8	6.4	90.3	4.4
FRANCE	INTRA EU	42426	4585	42421	4342	49030	4258	44501	3582	51942	5228	38.3	4.6	32.6	0.7
	EXTRA E.U.	71770	10064	96741	12744	96858	11762	84702	10679	83819	10825	61.7	1.8	67.4	-0.3
U.K.	INTRA EU	23190	3515	25721	3591	30128	3483	32822	3320	40306	3751	37.9	14.4	29.8	0.5
	EXTRA E.U.	46113	7677	44533	6346	55313	7493	59517	7986	66178	8851	62.1	10.7	70.2	5.3
NETHERLANDS	INTRA EU	29427	3204	31261	3344	31976	2532	35971	2814	31879	2685	39.4	3.0	30.0	-5.1
	EXTRA E.U.	51693	7201	56241	7472	58451	6958	54350	7105	49013	6260	60.6	-1.4	70.0	-3.3
SWEDEN	INTRA EU	13628	1219	18695	1614	19572	1464	22582	1680	17386	1453	26.3	7.0	19.4	4.0
	EXTRA E.U.	23312	4423	24662	4101	28874	3760	35055	4347	48645	6054	73.7	20.0	80.6	7.1
BELGIUM-LUX	INTRA EU	37289	2996	39723	3050	48183	3271	46043	3639	46911	3727	72.1	6.3	62.5	6.3
	EXTRA E.U.	15408	2469	18532	2520	25122	6284	15173	1809	18159	2234	27.9	1.3	37.5	-5.2
ITALY	INTRA EU	9326	691	9057	733	8296	531	8930	545	9075	645	15.5	-0.7	7.6	-4.2
	EXTRA E.U.	42579	7195	46935	7922	47929	7026	47100	7511	49549	7853	84.5	3.1	92.4	1.2
AUSTRIA	INTRA EU	18622	1455	18878	1348	19932	1171	20243	1193	18159	1453		-85.9		-77.0
	EXTRA E.U.	18458	2848	22047	2998	25353	3212	29774	3339	49549	7853		-85.6		-79.4
DENMARK	INTRA EU	5535	524	6539	611	7991	611	6780	568	9874	906	31.1	12.7	25.5	10.8
	EXTRA E.U.	13690	1820	15031	1942	25976	2755	17290	1986	21916	2641	68.9	11.4	74.4	8.0
SPAIN	INTRA EU	7755	1281	10777	1654	13664	1250	12716	1077	14705	1956		-83.0		-77.1
	EXTRA E.U.	9710	1447	8654	1323	10292	1517	12111	1454	14705	1956		-83.5		-76.4
FINLAND	INTRA EU	2218	249	3205	295	6727	509	7921	608	8566	841	36.8	43.4	30.1	37.1
	EXTRA E.U.	7614	1502	9671	1466	10942	1425	14806	1972	14705	1956	63.2	19.0	69.9	8.6
GREECE	INTRA EU	6283	590	7294	929	7168	562	9251	758	8309	657	71.6	8.3	61.5	0.1
	EXTRA E.U.	5228	773	3050	482	2810	329	3143	357	3300	410	28.4	-8.5	38.4	-14.5
IRELAND	INTRA EU	3332	371	4149	411	6689	660	7597	765	6836	815	83.7	22.7	80.2	24.5
	INTRA EU	1016	61	782	78	1722	97	2151	157	2781	233	82.9	35.3	84.4	40.2
PORTUGAL	EXTRA E.U.	165	10	388	31	819	65	1140	101	573	43	17.1	42.9	15.6	50.7

EU IMPORTS OF BED LINEN OF COTTON N.E.S. (SITCS: 658.42) BY COUNTRY OF ORIGIN
(V: US\$ '000; Q: Metric tons)

PARTNER COUNTRIES	1993		1994		1995		1996		1997		Share 1997	Trend	Share	Trend
	V	Q	V	Q	V	Q	V	Q	V	Q	Value 1997	Value	Quantity 97	Quantity
WORLD	757415	99551	831764	102460	942956	103204	953373	103737	877418	102395	100.0	4.4	100.0	0.7
PAKISTAN	130842	19961	121128	16786	152135	18935	157633	21316	138363	19025	15.8	3.8	18.6	1.4
INDIA EX SIK	90945	12975	104295	13366	122518	18354	123728	16968	122857	17418	14.0	8.0	17.0	8.6
TURKEY	50686	6132	51808	5880	72552	6845	83264	8643	107563	12644	12.3	21.9	12.3	20.1
PORTUGAL	72355	8976	86413	10171	98120	9380	98731	9066	86152	8424	9.8	4.9	8.2	-2.4
FRANCE	24431	1760	30196	2000	41139	2462	41842	2400	41233	2685	4.7	14.7	2.6	10.8
POLAND	19025	2260	29030	3204	42447	3974	45904	4347	41094	4437	4.7	22.1	4.3	18.0
ITALY	24185	2273	33421	3207	38782	2703	40821	2933	39106	3243	4.5	12.3	3.2	6.4
EGYPT	12130	2403	20198	3971	32001	5810	33247	5827	27260	4711	3.1	23.6	4.6	18.9
CHINA	27873	2765	30016	3124	29029	2685	25183	2139	22848	2008	2.6	-5.6	2.0	-9.7
NETHERLANDS	21243	1738	22198	1845	25610	1827	25466	2548	19716	2033	2.2	-0.1	2.0	6.6
UK	17087	2167	15114	1429	16373	1336	20669	1742	15481	1334	1.8	1.2	1.3	-7.4
BELGIUM-LUX	18628	2258	17724	2318	19335	2236	17871	2090	14947	1794	1.7	-4.2	1.8	-5.5
GERMANY	35973	3332	35778	3531	32063	2343	29076	2015	14649	1204	1.7	-18.2	1.2	-22.9
SWEDEN	8128	771	7834	718	12638	1109	13421	1146	14372	1597	1.6	18.3	1.6	21.2
ROMANIA	3888	721	9141	1583	14972	2011	15617	2197	12996	2025	1.5	34.3	2.0	27.0
BULGARIA	4393	1249	4087	1045	3873	793	9576	1521	12707	2009	1.4	34.7	2.0	14.2
CZECH REP	8818	1161	12205	1725	14737	1400	12583	1165	10939	1155	1.2	4.7	1.1	-3.9
ISRAEL	9840	609	15005	839	15300	791	18067	970	10638	644	1.2	3.5	0.6	2.6
SPAIN	4116	376	3342	264	4980	374	6670	484	10460	912	1.2	29.1	0.9	26.8
HUNGARY	11173	1298	9046	967	10629	949	11908	1044	10428	1015	1.2	1.4	1.0	-4.1
THAILAND	18346	2922	22977	3962	19139	2887	12478	1818	9198	1285	1.0	-18.1	1.3	-21.5
BRAZIL	13725	1462	15159	1717	12346	1235	11476	1109	8581	919	1.0	-11.5	0.9	-12.8
SWITZ.LIECHT	7723	297	7061	259	7359	265	8323	318	8247	415	0.9	3.0	0.4	9.1
ESTONIA	2847	666	7963	1243	7051	1088	6761	1059	8196	1212	0.9	21.5	1.2	10.9
BANGLADESH	8309	1658	2213	383	3465	607	5339	921	5424	824	0.6	0.3	0.8	-5.1
LITHUANIA	2082	526	3554	759	2785	422	4023	531	5082	663	0.6	21.0	0.6	1.1
INDONESIA	13378	1969	10564	1385	6113	625	3965	362	5072	578	0.6	-25.3	0.6	-31.6
DENMARK	6356	679	7414	586	6764	428	6841	452	4886	444	0.6	-5.9	0.4	-10.5
TUNISIA	6676	578	9987	738	2949	227	5080	570	4798	565	0.5	-12.5	0.6	-3.0
AUSTRIA	4939	198	3773	223	4651	283	4391	177	4393	259	0.5	-0.8	0.3	3.1
TFYR MACEDNA	10409	2066	14826	2681	10662	1520	7762	1047	4324	688	0.5	-21.4	0.7	-26.9

EU IMPORTS OF BED LINEN OF OTHER FIBRES (SITC3: 658.43)
(V: US\$' 000; Q: Metric tons)

	Origin	1993		1994		1995		1996		1997		Share	Trend	Share	Trend
		V	Q	V	Q	V	Q	V	Q	V	Q	Value 97	Quantity	Quantity 97	Quantity
TOTAL EU IMPORTS	WORLD	150195	13714	166885	15368	180869	16402	205512	19124	202126	19942	100	8.4	100	10.2
	INTRA EU	79380	5955	93392	6994	99908	6903	115698	8902	110260	9380	54.6	9.1	47.0	12.2
	EXTRA E.U.	70815	7758	73493	8373	80960	9498	89814	10221	91865	10561	45.4	7.5	53.0	8.5
U.K.	INTRA EU	18528	1804	23514	2463	20205	1846	28509	2337	38612	3047	39.9	18.1	30.3	10.5
	EXTRA E.U.	42284	4652	39080	4597	43407	5128	49021	6074	58236	7014	60.1	9.1	69.7	11.6
	INTRA EU	16256	1068	20979	1467	25037	1774	21864	1427	26806	2110	74.3	11.0	60.5	14.3
FRANCE	EXTRA E.U.	8597	1254	7569	1606	9690	1856	8686	1417	9253	1377	25.7	2.9	39.5	0.6
	INTRA EU	13827	1291	13778	1121	13587	1125	20314	2479	19268	2382	96.1	11.1	96.7	22.4
	EXTRA E.U.	885	123	722	82	866	87	1049	138	786	81	3.9	1.4	3.3	-3.1
SPAIN	INTRA EU	2244	166	4276	275	3600	277	13566	983				-76.0		-59.1
	EXTRA E.U.	2436	295	2972	409	5714	818	6085	760	4627	297	29.8	-77.4		-65.9
	INTRA EU	5831	306	7047	300	9402	365	6172	294	10899	773	70.2	21.4	72.2	24.7
GERMANY	EXTRA E.U.	4916	320	7488	417	7393	482	10607	649	10899	773	20.5	16.4	27.8	28.9
	INTRA EU	6435	443	7697	497	8952	523	7977	412	7754	573	82.2	4.2	72.1	3.3
	EXTRA E.U.	1169	115	1117	74	1967	114	2461	254	1682	221	17.8	16.4	27.8	28.9
NETHERLANDS	INTRA EU	5256	160	4289	100	2214	67	1942	34	1501	50	20.5	-28.1	9.9	-28.9
	EXTRA E.U.	4947	393	6220	362	4977	284	5756	293	5821	456	79.5	2.5	90.1	0.9
	INTRA EU	5520	367	4022	268	5303	328	6012	398	5091	409	74.9	2.4	65.8	6.3
ITALY	EXTRA E.U.	682	53	395	31	2035	193	992	115	1701	213	25.0	31.6	34.2	50.6
	INTRA EU	598	69	912	70	1815	104	1972	90	2697	173	59.1	46.0	47.0	23.2
	EXTRA E.U.	588	91	1426	208	1471	174	893	115	1866	194	40.9	20.2	52.7	9.7
BELGIUM-LUX	INTRA EU	2361	94	3421	137	4343	91	3173	84				-79.0		-61.6
	EXTRA E.U.	715	27	1160	54	420	27	396	21				-75.9		-52.9
	INTRA EU	1247	92	1310	133	2620	199	1513	119	1023	78	57.8	-2.5	35.5	-4.3
SWEDEN	EXTRA E.U.	2900	336	3840	393	1973	246	2628	265	745	142	42.1	-26.6	64.5	-19.1
	INTRA EU	927	67	1292	87	1281	100	1542	152	1580	186	97.3	13.2	99	29.7
	EXTRA E.U.	94	4	84	7	89	4	147	9	44	1	2.7	-9.1	1	-22.3
AUSTRIA	INTRA EU	138	7	469	45	1118	71	867	72	762	30	68.5	49.7	50.0	40.2
	EXTRA E.U.	268	49	1068	77	458	23	694	46	349	29	31.4	1.0	48.3	-14.5
	INTRA EU	205	15	379	26	425	27	267	16	535	41	52.9	17.0	42.3	16.5
GREECE	EXTRA E.U.	327	41	345	51	493	55	393	59	475	56	47.0	9.2	57.7	8.0
	INTRA EU														
PORTUGAL	EXTRA E.U.														
	INTRA EU														
DENMARK	EXTRA E.U.														
	INTRA EU														
FINLAND	EXTRA E.U.														
	INTRA EU														

EU IMPORTS OF BED LINEN OF OTHER FIBRES (SITC3: 658.43) BY COUNTRY OF ORIGIN
(V: US\$ '000; Q: Metric tons)

PARTNER COUNTRIES	1993		1994		1995		1996		1997		Share Value 1997	Trend Value	Share Quantity 97	Trend Quantity
	V	Q	V	Q	V	Q	V	Q	V	Q	Value 1997	Value	Quantity 97	Quantity
WORLD	150195	13714	166885	15368	180869	16402	205512	19124	202126	19942	100.0	8.4	100.0	10.2
PAKISTAN	25338	3140	24551	3109	35862	4524	38470	5019	47209	6253	23.4	18.5	31.4	20.4
PORTUGAL	26331	2204	31578	2942	30913	2531	38997	2992	41708	3416	20.6	12.0	17.1	9.3
U.K.	28616	2108	31700	2183	32887	2141	35638	2910	35765	3181	17.7	5.8	16.0	11.7
SPAIN	4554	311	6122	424	9358	773	8446	821	10047	1020	5.0	21.0	5.1	35.5
CHINA	8558	402	10601	598	9416	722	9477	718	9700	572	4.8	1.4	2.9	9.3
FRANCE	4286	265	4112	254	4078	230	12682	896	8457	641	4.2	28.2	3.2	35.4
TURKEY	2918	273	3351	221	2086	159	5167	606	7357	854	3.6	25.6	4.3	39.0
POLAND	231	25	789	87	4236	361	5008	550	4577	466	2.3	118.6	2.3	115.9
GERMANY	4520	241	7277	354	5215	292	5189	257	3774	218	1.9	-6.8	1.1	-5.1
BANGLADESH	1943	365	2292	421	1897	323	2662	413	3501	508	1.7	14.2	2.5	6.6
USA,PR,USVI	4367	481	6499	632	4450	442	5503	455	2926	233	1.4	-9.2	1.2	-16.3
ITALY	1916	175	2996	229	4240	377	3189	285	2851	280	1.4	9.0	1.4	12.3
NETHERLANDS	4726	262	5141	164	7865	155	4880	155	2611	149	1.3	-11.7	0.7	-11.2
ISRAEL	6635	741	5078	495	3897	374	4996	452	2286	202	1.1	-19.3	1.0	-23.6
ROMANIA	316	57	1496	229	1594	220	1826	256	2176	292	1.1	50.1	1.5	40.2
IRELAND	688	85	625	60	1283	143	3467	328	1943	171	1.0	46.1	0.9	36.3
BELGIUM-LUX	1562	104	1413	83	2217	162	1798	175	1647	161	0.8	3.5	0.8	17.6
INDONESIA	2674	281	1957	179	1564	150	1436	130	1587	129	0.8	-12.7	0.6	-17.1
INDIA EX SIK	912	93	1122	180	1179	134	1348	173	1171	138	0.6	7.1	0.7	7.8
TUNISIA	379	17	180	15	255	11	756	68	932	101	0.5	38.2	0.5	66.1
THAILAND	857	49	1756	286	2011	315	1643	250	834	118	0.4	-1.2	0.6	17.6
RUSSIAN FED	294	85	248	52	253	28	678	62	721	70	0.4	32.3	0.4	-2.1
SWEDEN	167	25	688	148	202	9	147	8	641	74	0.3	12.2	0.4	-7.2
VIET NAM	101	4	147	4	324	10	371	11	628	19	0.3	58.1	0.1	51.1
HONG KONG	331	19	57	4	219	14	404	30	625	40	0.3	38.1	0.2	42.0
SWITZ.LIECHT	1525	299	1892	657	1381	734	2081	328	623	15	0.3	-15.6	0.1	-48.7
SLOVAKIA	209	25	542	50	459	36	339	25	604	113	0.3	18.0	0.6	26.2
PHILIPPINES	642	35	826	46	303	14	646	38	587	28	0.3	-4.2	0.1	-6.2
S.AFR.CUS.UN	287	19	705	59	815	61	1530	134	479	34	0.2	19.7	0.2	21.9
NORWAY	46	3	122	7	31	1	137	10	416	27	0.2	57.1	0.1	60.8
DENMARK	930	67	946	75	1144	56	586	37	381	22	0.2	-20.3	0.1	-25.4

EU IMPORTS OF TABLE LINEN, KNITTED OR CROCHETED (SITC3: 658.44)
(V: US\$' 000; Q: Metric tons)

	Origin	1993		1994		1995		1996		1997		Share Value 97	Trend Value	Share Quantity 97	Trend Quantity
		V	Q	V	Q	V	Q	V	Q	V	Q				
TOTAL EU IMPORTS	WORLD	26107	2740	24642	2305	25945	2131	21671	2145	17757	2072	100	-8.6	100	-6.1
	INTRA E.U.	4896	328	4019	338	5676	430	3866	331	3330	327	18.8	-7.8	15.8	-0.3
	EXTRA E.U.	21211	2411	20622	1967	20268	1701	17804	1813	14426	1745	81.2	-8.8	84.2	-7.0
GERMANY	INTRA E.U.	1540	70	467	45	223	18	516	41	354	24	4.6	-24.7	2.2	-20.0
	EXTRA E.U.	9327	818	9960	715	7937	616	7692	873	7410	1042	95.4	-6.9	97.7	7.1
FRANCE	INTRA E.U.	1234	119	1355	129	3465	289	1426	166	1388	194	33.3	2.9	41.4	13.1
	EXTRA E.U.	3456	380	3178	345	3874	321	3062	264	2778	275	66.7	-4.6	58.6	-8.7
UNTD KINGDOM	INTRA E.U.	470	32	580	35	94	5	139	5	407	15	21.6	-15.8	9.7	-29.3
	EXTRA E.U.	2347	274	2252	241	2555	233	1990	179	1477	139	78.4	-10.0	90.3	-15.3
ITALY	INTRA E.U.	122	5	108	2	104	4	213	8	257	11	18.5	24.2	8.1	34.5
	EXTRA E.U.	1968	284	1616	166	1605	209	1631	203	1129	125	81.5	-10.4	91.9	-13.4
AUSTRIA	INTRA E.U.	107	8	343	24	638	27	720	40				-57.7		-30.6
	EXTRA E.U.	524	34	370	23	591	47	345	21	2	2	0.2	-53.5	0.0	-51.0
NETHERLANDS	INTRA E.U.	198	22	8	0	10	0	37	2	838	109	99.8	38.5	100.0	-42.2
	EXTRA E.U.	401	60	194	22	605	59	1155	144				-62.0		36.0
SPAIN	INTRA E.U.	85	6	371	26	398	28	170	6				-77.6		-39.6
	EXTRA E.U.	1380	427	901	301	578	70	554	46				43.7	64.7	-75.3
GREECE	INTRA E.U.	42	2	42	2	44	2	48	2	241	22	54.3	36	12.8	0.7
	EXTRA E.U.	1149	88	1352	85	1366	80	455	28	202	11	45.5	-36.7	32.4	-41.0
DENMARK	INTRA E.U.	41	3	19	1	14	1	23	1	319	33	78.6	53.6	84.6	61.5
	EXTRA E.U.	64	4	147	16	109	9	113	11	87	5	21.4	3.6	12.8	0.7
BELGIUM-LUX	INTRA E.U.	438	28	298	23	281	19	322	32	121	6	36.7	-22.1	30.0	-24.0
	EXTRA E.U.	238	16	207	15	491	23	417	25	209	14	63.3	4.5	70.0	2.5
SWEDEN	INTRA E.U.	108	3	78	8	4	2	19	2	127	11	54.7	-10.3	64.7	12.9
	EXTRA E.U.	83	5	207	17	222	12	212	7	105	5	45.3	5.1	29.4	-8.5
FINLAND	WORLD	187	13	178	12	387	17	89	5	150	11	100.0	-10.7	100	-11.4
	EXTRA E.U.	160	12	161	10	308	12	73	4	108	8	72.0	-14.6	73	-15.9
IRELAND	WORLD	268	22	389	42	317	27	221	18	95	8	100.0	-23.2	100.0	-25.0
	INTRA E.U.	224	18	325	36	294	25	172	16	49	2	51.6	-30.8	25.0	-40.6
PORTUGAL	WORLD	321	8	12	1	22	1	92	5	51	3	100.0	-15.1	100.0	-3.5
	INTRA E.U.	257	6	4	1	21	1	41	3	19	1	37.3	-25.0	33.3	-22.0

EU IMPORTS OF TABLE LINEN, KNITTED OR CROCHETED (SITC3: 658.44) BY COUNTRY OF ORIGIN
(V: US\$' 000; Q: Metric tons)

PARTNER COUNTRIES	1993		1994		1995		1996		1997		Share Value 1997	Trend Value	Share Quantity 97	Trend Quantity
	V	Q	V	Q	V	Q	V	Q	V	Q				
WORLD	26107	2740	24642	2305	25945	2131	21671	2145	17757	2072	100.0	-8.6	100.0	-6.1
TURKEY	6134	771	5902	642	6857	690	7713	1035	7901	1212	44.5	8.0	58.5	14.8
CHINA	9737	1239	8611	933	8237	723	5394	476	3085	274	17.4	-24.2	13.2	-30.9
SWITZ.LIECHT	1824	78	2186	76	1991	66	1806	62	1183	51	6.7	-10.0	2.5	-10.0
SPAIN	879	95	1313	148	1486	150	1094	124	993	117	5.6	0.6	5.6	2.4
INDIA EX SIK	562	51	825	75	836	65	981	97	791	82	4.5	8.9	4.0	12.8
GERMANY	199	20	226	11	699	25	940	46	363	17	2.0	30.1	0.8	11.7
CZECH REP	1087	52	1429	83	779	52	580	41	326	26	1.8	-28.2	1.3	-18.9
ITALY	583	35	587	38	2250	157	518	42	309	33	1.7	-13.0	1.6	-0.2
PORTUGAL	1490	70	679	55	221	18	161	9	300	29	1.7	-37.2	1.4	-30.0
IRELAND	185	14	90	3	1		1		281	9	1.6	-30.7	0.4	-18.0
SWEDEN	54	3	8	0	5		1		258	28	1.5	11.1	1.4	56.3
FRANCE	325	18	460	22	222	15	286	12	253	12	1.4	-9.3	0.6	-13.2
SYRIA A. R.	5		2		2		3		192	15	1.1	116.0	0.7	71.9
LEBANON					2		22		178	17	1.0	284.0	0.8	76.2
AUSTRIA	146	3	52	1	12		77		171	6	1.0	7.3	0.3	28.2
U.K.	265	19	434	41	331	26	304	23	170	23	1.0	-11.7	1.1	-1.9
POLAND	19	1	46	4	19	2	61	5	122	8	0.7	49.2	0.4	55.0
BELGIUM-LUX	103	8	47	5	110	19	217	42	115	37	0.6	19.1	1.8	68.1
USA,PR,USVI	132	12	36	1	25	1	34	3	85	6	0.5	-8.9	0.3	-2.8
HUNGARY	246	28	208	12	390	18	198	19	80	4	0.5	-20.5	0.2	-29.1
OTH.ASIA NES	262	14	375	26	152	8	336	23	76	3	0.4	-22.8	0.1	-27.4
ISRAEL	414	73	178	15	58	4	65	3	70	14	0.4	-36.6	0.7	-38.8
INDONESIA	58	5	108	7	247	16	179	12	62	4	0.3	6.6	0.2	0.9
NETHERLANDS	464	32	57	6	224	10	202	20	57	2	0.3	-25.4	0.1	-35.2
HONG KONG	248	34	126	48	152	8	77	3	28	1	0.2	-38.5	0.0	-62.6
EGYPT	42	7			87	9	107	10	25	2	0.1	43.8	0.1	-2.0
GREECE	158	4	2		23	1	38	2	25	7	0.1	-7.2	0.3	19.9
PHILIPPINES	94	2	104	2	69		29		10		0.1	-43.8	0.0	-18.8
PAKISTAN	103	14	1		13	9	45	5	9	3	0.1	-10.1	0.1	-13.7
MOROCCO	24	3	234	19	177	12			1		0.0	-69.3	0.0	-40.2

EU IMPORTS OF TABLE LINEN OF COTTON N.E.S. (SITC3: 658.45)

(V: US\$' 000; Q: Metric tons)

	Origin	1993		1994		1995		1996		1997		Share	Trend	Share	Trend
		V	Q	V	Q	V	Q	V	Q	V	Q	Value 97	Value	Quantity 97	Quantity
TOTAL EU IMPORTS	WORLD	296722	24393	302712	24720	321331	21902	328405	24576	282236	24294	100.0	-0.2	100.0	-0.1
	INTRA E.U.	74718	4783	83119	5297	87953	4348	95084	5091	76609	4669	27.1	1.9	19.2	-0.9
	EXTRA E.U.	222004	19609	219592	19423	233378	17553	233320	19484	205627	19625	72.9	-0.9	80.8	0.0
GERMANY	INTRA E.U.	12405	559	13857	624	15611	627	19634	879	15549	913	15.5	8.3	12.4	14.2
	EXTRA E.U.	78075	4710	87774	5648	89184	4878	90676	5527	84618	6464	84.5	2.0	87.6	6.3
FRANCE	INTRA E.U.	12780	1064	17387	1133	17046	962	18243	1170	15280	1048	39.1	4.1	31.6	0.0
	EXTRA E.U.	21927	2107	19525	1935	25396	2054	24483	2425	23772	2268	60.9	4.0	68.4	3.8
ITALY	INTRA E.U.	7863	495	7783	329	7954	305	5949	183	5813	232	17.9	-8.4	5.5	-19.0
	EXTRA E.U.	38542	5362	29987	3916	31221	3645	26739	3957	26728	4006	82.1	-8.1	94.5	-5.6
SPAIN	INTRA E.U.	2765	257	3682	259	4339	259	5688	306				-78.6		-66.5
	EXTRA E.U.	25605	1799	22939	1619	21912	1410	18399	1232				-87.2		-78.3
U.K.	INTRA E.U.	3085	242	3462	252	2758	161	3868	285	4917	291	20.9	11.0	12.4	5.0
	EXTRA E.U.	10802	1229	12525	1384	12656	1258	15866	1672	18601	2051	79.1	14.1	87.6	12.9
NETHERLANDS	INTRA E.U.	7846	454	9051	562	7712	349	6696	344	9447	485	46.3	0.7	30.4	-3.5
	EXTRA E.U.	11119	1103	9422	859	9937	814	9700	882	10936	1112	53.7	0.0	69.6	0.4
AUSTRIA	INTRA E.U.	7278	269	7892	316	8247	466	9354	370				-82.8		-66.8
	EXTRA E.U.	4992	328	5784	501	4977	293	8176	524				-81.1		-68.5
BELGIUM-LUX	INTRA E.U.	7277	810	6667	507	8110	420	8531	448	8716	563	52.3	6.3	46.9	-8.2
	EXTRA E.U.	6382	522	6392	519	7704	565	7464	577	7953	638	47.7	6.1	53.1	5.2
DENMARK	INTRA E.U.	1895	85	2533	153	2806	136	3953	201	3951	250	28.3	21.1	16.3	27.5
	EXTRA E.U.	6926	984	6851	932	7833	909	9265	1082	10012	1284	71.7	10.9	83.6	7.1
SWEDEN	INTRA E.U.	2795	142	3398	174	2875	144	2290	94	2260	114	22.6	-7.9	12.1	-10.0
	EXTRA E.U.	5378	706	7713	908	7939	775	7662	706	7740	829	77.4	7.5	87.8	0.7
PORTUGAL	INTRA E.U.	5553	197	3232	119	5746	204	5476	247	5188	318	52.2	4.0	56.3	18.4
	EXTRA E.U.	1485	64	2036	92	2680	138	3890	194	4748	246	47.8	34.6	43.5	41.0
GREECE	INTRA E.U.	1038	77	1343	703	1769	110	1663	242	1677	154	20.2	12.4	29.1	3.3
	EXTRA E.U.	8769	504	6199	439	8486	459	7759	411	6645	374	79.8	-3.2	70.7	-6.4
IRELAND	INTRA E.U.	1766	98	2342	141	2345	170	2671	256	3126	262	71.3	13.6	68.9	29.2
	EXTRA E.U.	746	88	1257	559	1855	222	1156	113	1256	118	28.7	10.1	31.1	-9.6
FINLAND	INTRA E.U.	367	29	484	19	628	29	1062	60	679	34	20.6	22.3	12.9	15.8
	EXTRA E.U.	1249	96	1183	107	1593	128	2078	175	2614	229	79.4	22.6	86.7	25.0

EU IMPORTS OF TABLE LINEN OF COTTON N.E.S. (SITC3: 658.45) BY COUNTRY OF ORIGIN
(V: US\$' 000; Q: Metric tons)

PARTNER COUNTRIES	1993		1994		1995		1996		1997		Share Value 1997	Trend Value	Share Quantity 97	Trend Quantity
	V	Q	V	Q	V	Q	V	Q	V	Q	Value 1997	Value	Quantity 97	Quantity
WORLD	296722	24393	302712	24720	321331	21902	328405	24576	282236	24294	100.0	-0.2	100.0	-0.1
INDIA EX SIK	31950	4419	44063	5603	53762	5731	60993	6721	71482	8062	25.3	21.4	33.2	14.8
CHINA	110458	6307	109306	6824	105419	5556	91832	4963	57911	3291	20.5	-13.6	13.5	-15.0
CZECH REP	4516	544	5809	730	5542	450	9068	788	16004	1543	5.7	34.7	6.4	24.1
ITALY	9971	632	13382	1431	14593	760	15758	914	13176	746	4.7	7.5	3.1	-1.2
BELGIUM-LUX	10085	663	11276	523	11120	450	11647	496	9874	518	3.5	-0.1	2.1	-5.3
GERMANY	12584	595	13316	674	15003	767	13717	628	9013	506	3.2	-6.2	2.1	-3.9
PORTUGAL	10019	817	11350	855	9335	574	11213	705	8117	597	2.9	-4.2	2.5	-7.9
NETHERLANDS	5013	754	3911	380	6748	369	6964	400	7948	547	2.8	16.2	2.3	-5.7
EGYPT	2191	504	3897	740	4623	857	6913	1242	7567	1263	2.7	35.7	5.2	26.6
FRANCE	6328	308	7189	298	9536	404	7926	432	7411	414	2.6	4.2	1.7	10.1
U.K.	4764	334	5727	323	5581	324	6974	492	7048	470	2.5	10.3	1.9	11.7
BRAZIL	10717	734	11919	1186	11799	706	10249	625	6993	444	2.5	-9.6	1.8	-15.2
CROATIA	4766	427	4395	361	4720	342	5475	373	6866	520	2.4	10.0	2.1	4.4
PAKISTAN	5097	965	4861	868	4864	869	5465	1217	6185	1289	2.2	5.2	5.3	9.6
DENMARK	3183	158	3666	152	6649	224	7766	241	5079	259	1.8	18.4	1.1	15.6
POLAND	3029	554	3753	479	5244	445	6913	490	5000	404	1.8	17.5	1.7	-5.9
TURKEY	2173	231	2394	207	3467	244	7606	677	3950	367	1.4	26.5	1.5	23.5
AUSTRIA	6312	161	5423	121	3762	88	4194	130	3248	129	1.2	-14.7	0.5	-3.6
SPAIN	5256	285	6451	471	3892	304	6401	517	2991	308	1.1	-10.7	1.3	2.5
SLOVENIA	3693	333	4580	380	5006	368	4789	348	2746	312	1.0	-5.3	1.3	-2.2
VIET NAM	3079	116	4473	127	4797	152	3168	87	2686	85	1.0	-6.0	0.3	-9.5
HUNGARY	3573	254	2594	185	3782	217	2848	192	2335	172	0.8	-7.3	0.7	-7.2
BULGARIA	2736	699	1830	472	825	179	2120	382	2327	494	0.8	-1.8	2.0	-8.7
SWEDEN	204	20	449	26	575	40	1331	85	1877	133	0.7	73.8	0.5	64.4
SWITZ.LIECHT	2559	71	2226	66	2542	70	2407	60	1350	43	0.5	-11.3	0.2	-10.4
HONG KONG	5453	379	2013	165	2106	118	1183	56	1319	71	0.5	-28.6	0.3	-35.8
PHILIPPINES	1748	43	1647	36	1749	28	1539	32	1149	24	0.4	-8.7	0.1	-12.1
USA,PR,USVI	1084	80	1144	109	1452	120	1489	114	1118	97	0.4	3.3	0.4	4.4
ROMANIA	485	56	449	58	265	20	620	60	942	109	0.3	17.9	0.4	14.6
MADAGASCAR	119	4	284	7	619	26	890	88	813	90	0.3	64.6	0.4	140.1
SLOVAKIA	129	13	1000	100	646	69	1035	63	811	35	0.3	44.9	0.1	16.4

EU IMPORTS OF TABLE LINEN OF OTHER FIBRES (SITC3: 658.46)
(V: US\$' 000; Q: Metric tons)

	Origin	1993		1994		1995		1996		1997		Share	Trend	Share	Trend
		V	Q	V	Q	V	Q	V	Q	V	Q	Value 97	Value	Quantity 97	Quantity
TOTAL EU IMPORTS	WORLD	97053	4765	105889	6248	116186	6291	115313	6385	107166	7551	100	2.9	100	9.9
	INTRA E.U.	44044	2291	44561	2537	46459	2936	45227	2881	34482	2762	32.2	-4.6	36.6	5.1
	EXTRA E.U.	53008	2473	61328	3710	69726	3354	70085	3503	72684	4789	67.8	7.9	63.4	13.5
GERMANY	INTRA E.U.	11976	420	9005	366	7717	322	6993	280	5784	269	12.2	-15.7	11.7	-10.9
	EXTRA E.U.	25336	870	28023	919	33620	948	37529	1206	41679	2030	87.8	13.7	88.3	21.7
FRANCE	INTRA E.U.	5991	421	6638	476	8394	704	9741	779	9656	728	65.8	14.3	49.6	17.2
	EXTRA E.U.	2700	182	2022	198	2434	146	2989	225	5023	739	34.2	17.7	50.3	34.0
BELGIUM-LUX	INTRA E.U.	6192	573	7170	614	9848	816	7794	663	6535	981	64.7	1.9	87.7	12.2
	EXTRA E.U.	1431	53	1641	53	2013	66	2198	67	3559	137	35.3	23.5	12.2	23.8
ITALY	INTRA E.U.	6482	193	6499	164	3591	73	3522	65	2978	56	31.7	-19.5	9.6	-28.8
	EXTRA E.U.	7656	626	10179	696	7677	619	5224	474	6408	525	68.3	-9.7	90.2	-7.1
U.K.	INTRA E.U.	3029	180	3647	217	2835	162	3272	167	2855	165	43.5	-2.2	35.1	-4.3
	EXTRA E.U.	2835	213	2979	228	2684	236	2924	197	3707	305	56.5	5.3	64.9	5.9
SPAIN	INTRA E.U.	1105	95	1622	107	3337	196	2746	172	3707	305		-74.0		-57.8
	EXTRA E.U.	2746	121	3675	802	3667	117	2958	125				-79.9		-68.2
SWEDEN	INTRA E.U.	707	53	1116	67	913	65	573	36	492	38	8.8	-13.0	6.7	-12.1
	EXTRA E.U.	953	83	2279	309	8046	744	6750	635	5085	526	91.2	55.8	93.3	55.5
AUSTRIA	INTRA E.U.	3758	111	3687	108	2826	89	3059	78				-81.1		-62.3
	EXTRA E.U.	1017	24	1197	54	1739	69	1035	73				-75.3		-45.4
NETHERLANDS	INTRA E.U.	1717	113	2701	197	2978	206	1925	163	1287	105	32.1	-8.7	29.2	-3.3
	EXTRA E.U.	3890	181	3176	228	3414	209	3885	284	2721	254	67.9	-5.0	70.6	9.4
PORTUGAL	INTRA E.U.	1028	0	360	0	1177	90	1599	78	1720	77	49.2	28.7	47.2	268.6
	EXTRA E.U.	1985	0	1855	0	1416	57	1458	61	1774	86	50.8	-4.5	52.8	267.6
IRELAND	INTRA E.U.	1503	89	1307	99	1447	108	3064	285	2195	194	86.6	17.5	87.8	29.9
	EXTRA E.U.	338	22	412	49	198	16	171	17	339	27	13.4	-8.4	12.2	-6.3
GREECE	INTRA E.U.	277	18	635	107	856	65	608	80	673	115	27.6	18.9	51	40.8
	EXTRA E.U.	1414	46	3097	120	1884	66	2189	79	1763	110	72.3	0.9	49	14.2
FINLAND	INTRA E.U.	94	3	105	8	362	28	109	5	222	24	38.7	19.2	55.8	44.6
	EXTRA E.U.	436	35	496	38	538	34	443	25	350	19	61.1	-5.4	44.2	-15.1
DENMARK	INTRA E.U.	180	18	64	3	172	7	215	23	79	4	22.6	-4.3	13.8	-9.3
	EXTRA E.U.	265	12	290	10	391	20	327	29	271	25	77.4	1.7	86.2	28.8

EU IMPORTS OF TABLE LINEN OF OTHER FIBRES (SITC3: 658.46) BY COUNTRY OF ORIGIN
(V: US\$' 000; Q: Metric tons)

PARTNER COUNTRIES	1993		1994		1995		1996		1997		Share Value 1997	Trend Value	Share Quantity 97	Trend Quantity
	V	Q	V	Q	V	Q	V	Q	V	Q	Value 1997	Value	Quantity 97	Quantity
WORLD	97053	4765	105869	6248	116186	6291	115313	6385	107166	7551	100.0	2.9	100.0	9.9
CHINA	16197	461	20218	699	16381	489	17561	591	18992	742	17.7	1.8	9.8	8.2
TURKEY	2794	161	4022	257	6891	410	9367	743	12270	1321	11.4	46.3	17.5	69.4
CZECH REP	612	48	983	76	1964	50	4289	76	7119	106	6.6	89.3	1.4	17.2
PHILIPPINES	12676	194	12869	209	12813	177	11096	168	7066	115	6.6	-12.3	1.5	-11.9
PORTUGAL	13300	464	11339	481	10174	441	10088	429	6632	291	6.2	-14.0	3.9	-9.9
NETHERLANDS	6352	473	5316	369	5425	380	4677	314	4604	344	4.3	-7.4	4.6	-7.7
GERMANY	7927	461	8246	535	9621	703	8666	646	4457	739	4.2	-10.4	9.8	12.0
ITALY	2889	194	3945	342	6437	613	4475	299	4216	451	3.9	9.2	6.0	16.8
BELGIUM-LUX	2882	126	4985	292	5485	273	6417	286	4061	267	3.8	9.8	3.5	16.0
POLAND	682	69	1393	119	1641	126	2003	104	3554	148	3.3	44.3	2.0	14.9
LITHUANIA	306	79	1135	181	1942	213	2793	222	3500	318	3.3	78.1	4.2	34.8
U.K.	2605	201	2106	147	2366	173	4301	527	3152	269	2.9	11.6	3.6	20.4
SPAIN	1222	70	936	50	1496	112	1811	202	3089	219	2.9	28.6	2.9	44.4
SWITZ.LIECHT	4293	63	5822	74	6815	67	5471	66	2927	48	2.7	-7.9	0.6	-6.4
FRANCE	2585	100	2384	93	3021	131	2585	104	2465	119	2.3	-0.1	1.6	4.7
OTH.ASIA NES	799	72	708	102	988	94	1030	82	2130	227	2.0	26.3	3.0	23.1
MOROCCO	1594	138	1661	96	1227	61	1611	110	1723	153	1.6	1.3	2.0	3.5
RUSSIAN FED	949	125	1762	347	3667	562	2418	506	1685	416	1.6	15.8	5.5	32.1
INDONESIA	175	13	115	10	216	25	283	31	1206	94	1.1	61.0	1.2	66.3
AUSTRIA	2571	77	3931	109	1191	31	1318	27	1184	28	1.1	-23.2	0.4	-29.0
CROATIA	1950	182	1274	93	1456	74	607	34	891	60	0.8	-20.6	0.8	-27.6
BRAZIL	2138	109	2463	129	2444	110	1762	86	842	44	0.8	-19.7	0.6	-19.9
VIET NAM	293	12	205	8	334	11	499	16	789	21	0.7	33.3	0.3	19.9
HUNGARY	407	24	505	30	580	32	665	28	702	40	0.7	14.6	0.5	10.0
MALAYSIA	443	16	701	22	1015	24	896	25	634	20	0.6	10.1	0.3	5.9
LATVIA	72	11	85	7	2470	213	339	34	633	54	0.6	77.4	0.7	61.0
INDIA EX SIK	162	12	256	20	384	27	462	26	614	27	0.6	38.5	0.4	20.7
ISRAEL	630	91	736	60	499	55	481	39	587	367	0.5	-5.5	4.9	26.6
PAKISTAN	658	103	602	106	526	85	311	36	475	56	0.4	-12.3	0.7	-20.5
BULGARIA	732	182	143	49	80	8	54	4	441	84	0.4	-18.0	1.1	-33.3
BELARUS	148	40	59	13	340	53	1753	199	404	52	0.4	71.6	0.7	38.4

EU IMPORTS OF TOILET AND KITCHEN LINEN OF COTTON (SITC3: 658.47)
(V: US\$' 000; Q: Metric tons)

	Origin	1993		1994		1995		1996		1997		Share Value 97	Trend Value	Share Quantity 97	Trend Quantity
		V	Q	V	Q	V	Q	V	Q	V	Q				
TOTAL EU IMPORTS	WORLD	840989	118340	896711	112674	1059146	116996	1101114	122056	926618	115093	100.0	4.1	100.0	0.2
	INTRA E.U.	412178	46476	438388	45673	482110	44448	506695	46777	380065	39325	41.0	-0.2	34.2	-3.1
	EXTRA E.U.	428811	71851	458322	67000	577035	72547	594419	75278	546552	75767	59.0	7.7	65.8	2.3
GERMANY	INTRA E.U.	91244	7875	93546	8130	77401	6432	90867	7604	65297	6613	27.1	-6.7	22.5	-4.1
	EXTRA E.U.	159159	20821	167445	21298	221470	24335	209704	24094	175275	22836	72.9	4.3	77.5	3.1
U.K.	INTRA E.U.	65635	7916	69494	8180	69135	7200	76580	7562	77472	7541	37.1	4.4	29.3	-1.7
	EXTRA E.U.	71898	12238	78502	12720	96795	13828	110637	15542	131514	18219	62.9	16.8	70.7	10.5
FRANCE	INTRA E.U.	94841	8834	98119	8908	119607	10043	112695	9934	110975	11112	62.3	4.6	56.5	5.8
	EXTRA E.U.	54829	7969	60899	8625	67855	8168	70839	8498	67018	8572	37.7	5.7	43.5	1.3
SPAIN	INTRA E.U.	27549	8117	40917	4597	49601	5507	54300	5108				-86.7		-83.3
	EXTRA E.U.	16707	10183	17544	2539	17880	2362	22661	2839				-85.3		-84.0
BELGIUM-LUX	INTRA E.U.	32473	3913	29058	3986	37245	3766	34571	3552	33567	4621	49.4	2.4	47.4	2.2
	EXTRA E.U.	16270	2883	23211	3983	29447	4406	26656	3649	34358	5122	50.6	17.7	52.6	11.2
ITALY	INTRA E.U.	19783	1741	23130	1981	26417	2165	21140	1534	20530	1758	30.3	-0.2	17.4	-2.3
	EXTRA E.U.	32490	5893	31609	5799	37781	6140	42386	6956	47294	8357	69.7	11.0	82.6	9.2
NETHERLANDS	INTRA E.U.	32794	3613	34613	3748	40019	4006	40644	4217	25119	2831	45.9	-3.7	41.3	-3.6
	EXTRA E.U.	26745	3633	25387	3441	27994	3341	23981	2920	29569	4031	54.1	1.4	58.7	0.4
AUSTRIA	INTRA E.U.	12306	893	12661	885	16643	1214	21242	1383				-84.0		-73.1
	EXTRA E.U.	9946	1535	11869	1916	23647	2381	25724	2453				-82.9		-76.4
SWEDEN	INTRA E.U.	6407	713	8566	885	8985	755	9642	794	9516	894	33.1	9.5	27.4	3.5
	EXTRA E.U.	14197	2314	14391	2275	15124	1965	16987	2081	19220	2364	66.9	8.0	72.6	-0.5
IRELAND	INTRA E.U.	6588	944	7024	735	6198	645	10028	1538	12766	1734	55.5	18.3	55.7	21.6
	EXTRA E.U.	5001	809	6969	991	10623	1374	9468	1186	10254	1379	44.5	19.0	44.3	13.3
DENMARK	INTRA E.U.	9989	994	11028	1120	15391	1328	11246	970	10567	962	46.8	1.3	34.0	-2.1
	EXTRA E.U.	10080	1858	8406	1373	12127	1828	12773	1889	12007	1869	53.2	8.0	66.0	3.4
GREECE	INTRA E.U.	7965	699	5850	2127	7628	646	16430	2048	7075	553	37.8	8.3	22.5	-4.9
	EXTRA E.U.	7666	1156	6527	1211	8293	1386	12371	1999	11621	1910	62.2	15.9	77.5	16.2
FINLAND	INTRA E.U.	2190	218	2916	266	5209	585	4558	354	4568	451	39.5	21.1	33.7	19.0
	EXTRA E.U.	2747	551	4355	702	6367	816	7218	863	7003	888	60.5	26.8	66.3	12.3
PORTUGAL	INTRA E.U.	2409		1460	119	2625	151	2747	173	2609	252	64.9	8.2	53.8	213.7
	EXTRA E.U.	1071		1201	121	1626	209	3007	303	1412	215	35.1	15.8	45.9	220.9

EU IMPORTS OF TOILET AND KITCHEN LINEN OF COTTON (SITC3: 658.47) BY COUNTRY OF ORIGIN
(V: US\$ '000; Q: Metric tons)

PARTNER COUNTRIES	1993		1994		1995		1996		1997		Share Value 1997	Trend Value	Share Quantity 97	Tendm Quantity
	V	Q	V	Q	V	Q	V	Q	V	Q				
WORLD	840989	118340	896711	112674	1059146	116996	1101114	122056	926618	115093	100.0	4.1	100.0	0.2
PORTUGAL	201860	23168	213807	24841	242786	24451	241002	23368	167092	16972	18.0	-2.6	14.7	-6.6
TURKEY	60787	6852	65824	7304	102773	10040	121230	13195	150183	18082	16.2	27.4	15.7	28.8
BELGIUM-LUX	81789	7334	92682	8002	101434	7855	99959	8652	97590	10059	10.5	4.4	8.7	7.4
INDIA EX SIK	31430	7108	48499	9951	76034	12725	83213	13144	78001	13072	8.4	26.6	11.4	16.1
PAKISTAN	56799	18299	52886	10111	61181	10725	65358	11666	65706	12363	7.1	5.2	10.7	-6.2
BRAZIL	72839	7512	69493	6999	76852	6957	66093	5793	45349	4266	4.9	-9.5	3.7	-12.4
CHINA	50623	9075	47763	8417	43712	6520	40344	5784	33698	4815	3.6	-9.4	4.2	-15.1
EGYPT	9882	2114	12468	2414	19489	3183	22708	3586	27747	4702	3.0	30.5	4.1	22.1
NETHERLANDS	20767	2355	20788	3370	27877	2934	27684	3046	26433	4107	2.9	8.0	3.6	10.6
ITALY	12709	1266	16951	1423	20587	1698	22416	1972	17910	1557	1.9	10.1	1.4	7.7
U.K.	15492	1446	14635	1498	13947	1430	16436	2239	17870	2138	1.9	4.1	1.9	12.6
ISRAEL	12235	1183	15381	1499	16735	1544	16092	1553	16860	1836	1.8	7.1	1.6	9.6
FRANCE	15820	1147	16356	1203	19842	1293	18695	1134	16241	1152	1.8	1.9	1.0	-0.5
COLOMBIA	15855	1878	17189	2023	17568	1955	18258	2002	14026	1608	1.5	-1.8	1.4	-3.2
CZECH REP	9890	1345	14137	1842	19483	2257	16350	1911	12536	1337	1.4	6.4	1.2	0.2
POLAND	12134	1898	13346	2083	13308	1779	12754	1752	12364	1718	1.3	-0.1	1.5	-3.7
INDONESIA	18267	2358	19350	2532	17612	2073	16762	1998	12062	1518	1.3	-9.3	1.3	-10.6
GERMANY	26617	6702	24639	2071	27493	2078	33085	2285	11362	978	1.2	-13.1	0.8	-31.3
LATVIA	2301	569	7882	1747	11356	1801	10375	1858	10477	1715	1.1	39.2	1.5	25.5
SLOVENIA	6829	707	7720	838	9006	861	10596	1056	10354	1145	1.1	12.2	1.0	12.7
AUSTRIA	23728	1732	23785	1700	8884	686	27116	2203	8256	577	0.9	-18.0	0.5	-17.6
USA,PR,USVI	10971	1285	11280	1395	11841	1274	12210	1317	8114	881	0.9	-5.1	0.8	-7.8
SPAIN	5102	486	4523	500	6919	651	6674	591	7307	833	0.8	11.7	0.7	13.3
ESTONIA	1830	447	4101	824	5101	761	6097	916	6262	1036	0.7	33.1	0.9	19.6
BANGLADESH	1694	360	1563	333	2277	428	3635	654	6193	1213	0.7	40.6	1.1	36.4
IRELAND	6317	619	7217	751	7670	925	7937	767	5291	427	0.6	-2.6	0.4	-7.0
HONG KONG	6199	1024	4614	644	5050	571	6168	698	4937	578	0.5	-1.6	0.5	-10.1
BULGARIA	5961	1284	4478	824	3768	604	3460	548	2999	550	0.3	-15.1	0.5	-19.0
SWITZ.LIECHT	4067	196	4401	162	3891	115	4217	190	2551	87	0.3	-9.3	0.1	-13.6
SWEDEN	738	79	862	81	1980	182	2560	237	2466	286	0.3	41.9	0.2	44.0
LITHUANIA	458	113	616	111	826	111	753	86	2257	266	0.2	40.4	0.2	15.7

EU IMPORTS OF TOILET AND KITCHEN LINEN OF OTHER FIBRES (SITC3: 658.48)
(V: US\$' 000; Q: Metric tons)

	Origin	1993		1994		1995		1996		1997		Share		Trend	
		V	Q	V	Q	V	Q	V	Q	V	Q	Value 97	Quantity 97	Value	Quantity
TOTAL EU IMPORTS	WORLD	31074	4527	28941	3787	23877	2744	27683	3048	29066	2954	100.0	-1.8	100.0	-10.2
	INTRA E.U.	12365	1238	10778	1139	7218	832	10672	1345	12676	1105	43.6	0.4	37.4	-0.6
	EXTRA E.U.	18708	3288	18163	2648	16658	1911	17011	1702	16390	1848	56.4	-3.2	62.6	-14.7
GERMANY	INTRA E.U.	2005	196	2496	157	578	46	644	51	645	58	9.0	-30.4	6.4	-30.0
	EXTRA E.U.	8697	1722	7315	1458	7426	996	7446	849	6519	847	91.0	-5.4	93.5	-17.8
U.K.	INTRA E.U.	1159	124	839	87	764	70	1470	154	3914	347	55.0	34.9	49.3	30.1
	EXTRA E.U.	1249	121	1461	164	1577	159	2483	197	3206	356	45.0	27.3	50.6	26.4
FRANCE	INTRA E.U.	2101	305	1616	271	1417	304	2603	637	1357	179	37.5	-3.9	46.9	-2.1
	EXTRA E.U.	1609	217	1960	166	1270	92	1791	151	2266	203	62.5	6.1	53.1	-2.3
DENMARK	INTRA E.U.	18	1	62	6	13	0	1093	55	2751	110	93.8	264.3	79.7	219.5
	EXTRA E.U.	319	50	528	113	397	60	299	38	181	28	6.2	-15.7	20.3	-20.1
ITALY	INTRA E.U.	2720	139	1549	210	832	53	724	41	816	74	37.3	-27.2	40.0	-25.1
	EXTRA E.U.	3874	815	3398	357	2533	293	1406	166	1372	110	62.7	-25.6	59.5	-37.9
BELGIUM-LUX	INTRA E.U.	880	110	785	55	1036	74	1114	72	1220	102	60.6	10.6	59.6	1.2
	EXTRA E.U.	201	21	551	48	238	28	1005	70	793	69	39.4	39.7	40.4	31.7
SPAIN	INTRA E.U.	602	53	890	66	211	13	395	33				-74.4		-57.8
	EXTRA E.U.	304	14	470	16	1080	66	760	32				-66.6		-36.8
IRELAND	INTRA E.U.	771	55	730	56	531	40	648	56	751	56	73.1	-1.7	69.1	0.4
	EXTRA E.U.	98	17	191	28	130	18	176	16	276	24	26.8	22.0	29.6	1.3
NETHERLANDS	INTRA E.U.	581	49	471	33	230	33	468	34	410	59	40.6	-6.8	49.2	4.1
	EXTRA E.U.	820	62	376	50	220	19	296	36	601	60	59.4	-8.2	50.0	-3.9
SWEDEN	INTRA E.U.	434	22	204	8	199	13	80	22	84	14	9.5	-34.4	10.4	1.1
	EXTRA E.U.	766	135	729	108	906	94	551	71	798	120	90.4	-2.0	89.6	-6.3
AUSTRIA	INTRA E.U.	269	30	287	33	327	14	289	15				-67.3		-53.2
	EXTRA E.U.	334	55	779	88	432	35	268	20				-71.9		-61.3
GREECE	WORLD	745	132	687	135	890	126	971	150	548	78	100.0	-2.6	100.0	-9.0
	INTRA E.U.	715	129	664	133	855	123	971	150	476	69	86.9	-4.2	88.5	-10.7
	EXTRA E.U.	79	16	108	0	124	28	71	6	180	14	60.0	13.1	73.7	16.5
PORTUGAL	INTRA E.U.	47	2	13	0	85	7	70	3	120	5	40.0	42.7	26.3	34.1
	EXTRA E.U.	378	55	434	63	419	50	549	62	248	31	100.0	-5.9	100.0	-11.0
FINLAND	EXTRA E.U.	353	52	363	45	325	34	455	47	181	13	73.0	-10.5	41.9	-23.9

EU IMPORTS OF TOILET AND KITCHEN LINEN OF OTHER FIBRES (SITC3: 658.48) BY COUNTRY OF ORIGIN
(V: US\$' 000; Q: Metric tons)

PARTNER COUNTRIES	1993		1994		1995		1996		1997		Share 1997	Trend	Share	Trend
	V	Q	V	Q	V	Q	V	Q	V	Q	Value 1997	Value	Quantity 97	Quantity
WORLD	31074	4527	28941	3787	23877	2744	27683	3048	29066	2954	100.0	-1.8	100.0	-10.2
SWEDEN	99	12	35	16	205	50	1640	258	3042	179	10.5	191.5	6.1	126.7
CZECH REP	3543	655	2862	404	1842	159	2752	244	2381	233	8.2	-8.0	7.9	-22.7
LITHUANIA	1130	234	2200	466	2988	436	2656	308	2224	252	7.7	16.7	8.5	-2.6
CHINA	4805	531	4013	409	2929	257	3020	234	2166	206	7.5	-17.1	7.0	-21.7
IRELAND	444	18	224	17	192	12	725	70	2113	123	7.3	53.6	4.2	69.2
BELGIUM-LUX	523	137	602	166	561	192	649	198	1560	237	5.4	25.4	8.0	13.6
U.K.	1301	113	1347	89	1219	88	1859	162	1506	97	5.2	6.3	3.3	3.0
LATVIA	1		13	2	52	3	462	70	1194	196	4.1	489.5	6.6	310.1
GERMANY	2010	240	1688	279	1470	162	1869	210	1141	136	3.9	-9.8	4.6	-13.2
CROATIA	65	15	117	22	9		797	113	931	151	3.2	106.3	5.1	86.9
NETHERLANDS	2242	189	2634	115	1330	112	1148	112	878	83	3.0	-23.7	2.8	-15.4
OTH.ASIA NES	263	14	317	16	358	19	310	15	868	42	3.0	26.7	1.4	23.8
ITALY	964	109	1081	167	563	57	931	181	803	106	2.8	-5.0	3.6	0.2
POLAND	1352	132	1982	280	1397	132	840	72	787	88	2.7	-17.6	3.0	-19.5
ROMANIA	862	120	1618	219	2100	230	1301	159	738	95	2.5	-5.1	3.2	-7.6
PORTUGAL	1615	162	1200	90	611	32	824	61	603	42	2.1	-20.9	1.4	-26.6
USA,PR,USVI	488	40	506	42	380	30	541	29	573	32	2.0	4.0	1.1	-7.8
HONG KONG	261	17	34	4	157	6	210	4	537	30	1.8	38.6	1.0	12.0
RUSSIAN FED	817	228	723	126	1172	161	551	117	512	101	1.8	-11.4	3.4	-15.7
TURKEY	24	2	13	0	9	0	339	36	472	62	1.6	151.4	2.1	184.4
FRANCE	875	41	997	105	516	40	457	30	418	30	1.4	-20.2	1.0	-17.1
COLOMBIA	15		13		66	9	75	8	311	28	1.1	118.5	0.9	139.7
SPAIN	268	13	192	21	208	58	270	37	267	35	0.9	3.4	1.2	29.0
EGYPT	3	1	100	14	158	23	239	26	241	31	0.8	162.3	1.0	111.4
SRI LANKA					4		6		229	60	0.8	254.6	2.0	126.8
SLOVAKIA	263	140	304	107	155	48	44	4	203	22	0.7	-21.7	0.7	-50.3
BULGARIA	1933	708	567	206	505	90	287	34	197	28	0.7	-40.8	0.9	-56.2
JAPAN	422	22	191	5	184	5	254	7	169	6	0.6	-14.3	0.2	-20.2
FINLAND	1361	155	523	54	116	7	22	1	168	25	0.6	-52.1	0.8	-53.4
AUSTRIA	295	11	158	7	57	3	125	4	163	7	0.6	-13.2	0.2	-13.6
BELARUS	142	103	379	82	149	47	5	1	159	20	0.5	-33.6	0.7	-53.6

Source: COMTRADE data base, United Nations Statistical Division (UNSD)

ANNEX III

Ban on azo carcinogenic dyes in Germany

	CAS number*
2-Naphthylamine	91-59-8
3,3'-Dichlorobenzidine	91-94-1
4-Aminodiphenyl	92-67-1
Benzidine	92-87-5
o-Toluidine	95-53-4
4-Chlorotoluidine	95-69-
2,4-Toluyendiamine	95-80-7
o-Aminoazotoluol	97-56-3
2-Amino-4-nitrotoluol	99-55-8
4,4'-Methylen-bis (2-chloraniline)	101-14-4
4,4'-Diaminodiphenylmethane	101-77-9
4,4'-Oxydianiline	101-80-4
p-Chloraniline	106-47-8
3,3'-Dimethoxybenzidine	119-90-4
3,3'-Dimethylbenzidine	119-93-7
p-Kresidin	120-71-8
2,4,5-Trimethylaniline	137-17-7
4,4'-Thiodianiline	139-65-1
2,4-Diaminoanisol	815-05-4
3,3'-Dimethyl-4,4'-diaminodiphenylmethane	838-88-0

* Chemical Abstracts Service Registry Numbers

ANNEX IV
Useful addresses

1. Import Promotion Organizations

Centre for the Promotion of Imports from
Developing Countries (CBI)
PO Box 30009
3001 DA Rotterdam
NETHERLANDS
Tel : (31 10) 411 4081
Fax : (31 10) 201 3434

Bundestelle für Aussenhandelsinformation
(BfAI)
(Federal Office of Foreign Trade Information)
PO Box 100522
50445 Cologne
GERMANY
Tel : (49 221) 20570
Fax : (49 221) 205 7212

GTZ Deutsche Gesellschaft für Technische
Zusammenarbeit GmbH (PROTRADE)
Dag-Hammarskjöld-Weg 1
65726 Eschborn
GERMANY
Tel : (49 6196) 797 372
Fax : (49 6196) 793 169

Istituto Nazionale per il Commercio Estero
(ICE)
Ufficio Cooperazione
Via Liszt, 21
00144 Rome
ITALY
Tel : (39 6) 5992 9591
Fax : (39 6) 5964 7438

DIPO - Danish Import Promotion Office for
Products from Developing Countries
Danish Chamber of Commerce
Boersen
1217 Copenhagen K
DENMARK
Tel : (45) 3395 0500
Fax : (45) 3312 0525

Wirtschaftskammer Oesterreich (WKO)
(Austrian Fed. Economic Chamber)
Foreign Trade department
Weidner Hauptstrasse 63, POB 150
1045 Vienna
AUSTRIA
Tel : (43 1) 50105
Fax : (43 1) 5020 6255
E-mail : WHIS@AW.WK.OR.AT

Norwegian Import Promotion Office for
Products from Developing Countries
(NORIMPOD)
P.O. Box 8034 - DEP
0030 Oslo
NORWAY
Tel : (47 2) 231 4403
Fax : (47 2) 231 4400

DECTA
St. Nicholas House
St. Nicholas Road
Sutton, Surrey SM1 1EC
UNITED KINGDOM
Tel : (44 181) 643 3311
Fax : (44 181) 643 8030

Swedish International Development
Corporation Agency (SIDA)
10525 Stockholm
SWEDEN
Tel : (46 8) 208 864
Fax : (46 8) 698 5000

2. Standards organizations

European Committee for
Standardization (CEN)
Rue de Stassart 36
1050 Brussels
Belgium
Tel : (32 2) 519 6811
Fax : (32 2) 519 6819
E-mail : cen@cenclbel.be

International Standardization Organization
(ISO)
P.O. Box 56
1211 Geneva
Switzerland
Tel : (41 22) 749 0111
Fax : (41 22) 733 3430

FAO/WHO Codex Alimentarius
Via delle Terme di Caracalla
00100 Rome
Italy
Tel : (39 6) 57071
Fax : (39 6) 570 593
E-mail : gregory.orriss@fao.org

Austrian Standards Institute
Heinestraße 38,
1020 Wien 6
Austria
Tel : (43 1) 213 000
Fax : (43 1) 2130 0818

Institut Belge de Normalisation
Av. De la Brabançonne 29
1000 Bruxelles
Belgium
Tel : (32 2) 738 0111
Fax : (32 2) 733 4264

AFNOR - Association Française de
Normalisation
Tour Europe
92049 Paris La Défense Cedex
France
Tel : (33) 1 4291 5555
Fax : (33) 1 4291 5656

Nederlands Normalisatie-Instituut
Kalfjeslaan 2, P.O. Box 5059
2600 GB Delft
Netherlands
Tel : (31 15) 269 0390
Fax : (31 15) 269 0190

Spanish Association of standardization
and Certification
Génoa 6
28004 Madrid
Spain
Tel : (34 1) 432 6000
Fax : (34 1) 310 4976

German Institute for Standardization
Burggrafenstraße 6
10787 Berlin
Germany
Tel : (49 30) 26010
Fax : (49 30) 2601 1231
E-mail : postmaster@din.de

Danish Standards Association
Kollegievej 6
2920 Charlottenlund
Denmark
Tel : (45) 3996 6101
Fax : (45) 3996 6102
E-mail : dansk.standard@ds.dk

National Standards Authority of Ireland
Glasnevin
Dublin 9
Ireland
Tel : (353 1) 807 3800
Fax : (353 1) 807 3838
E-mail : nsai@nsai.ie

UNI - Ente Nazionale Italiano di
Unificazione
Via Battistotti Sassi 11b
20133 Milano
Italy
Tel : (39 2) 700 241
Fax : (39 2) 7010 6106
E-mail : diffusione@uni.unicei.it

Portuguese Institute for Quality
Rua Cà, Av. Dos Três Vales
2825 Monte de Caparica
Portugal
Tel : (351 1) 294 8100
Fax : (351 1) 294 8101

ELOT - Hellenic Organization for
Standardization
Aharnon Street 313
111 45 Athens
Greece
Tel : (30 1) 228 0001
Fax : (30 1) 228 3210

SIS - Standardiseringen i Sverige
St Eriksgratan 115
Box 6455
113 82 Stockholm
Sweden
Tel : (46 8) 610 3000
Fax : (46 8) 307 757
E-mail : info@sis.se

BSI - British Standards Institution
389, Chiswick High Road
London W4 4AL
United Kingdom
Tel : (44 181) 996 9000
Fax : (44 181) 996 7400
E-mail info@bsi.org.uk

3. Trade Associations and other foreign trade bodies

TEXTIRAMA
Poortakkerstraat, 90
9051 Gent
Belgium
Tel: (32 9) 243 84 50
Fax: (32 9) 243 84 55

FEBELTEX
Casinoplaein, 10
8500 Courtrai
Belgium
Tel: (32 56) 26 42 10
Fax: (32 56) 26 42 15

Institut Textile de France
280, avenue Aristide Briand
92223 Bagneux Cedex
France
Tel: (33) 1 4664 1540
Fax: (33) 1 4664 3245

Union des Industries Textiles
37-39 rue de Neuilly
92113 Clichy
France
Tel: (33) 1 4756 3100
Fax: (33) 1 4730 2528

Union Interentreprise Textile
55, montée de Choulans
69323 Lyon Cedex 05
France
Tel: (33) 8 7856 4964
Fax: (33) 8 7842 9090

Fédération Nationale des Entreprises à
Commerces Multiples
46 Blvd Magenta
75010 Paris
France
Tel: (33) 1 4202 1769
Fax: (33) 1 4206 5209

Panhellenic Union of Textile Industrialists
5 Xenofontos Street
105 57 Athens
Greece
Tel: (30 1) 323 4775
Fax: (30 1) 322 4429

Verband der Deutschen Heimtextilien-
Industrie e.V.
(Association of the German Home Textile
Industry)
Hans-Boeckler-Str. 205
42109 Wuppertal
Germany
Tel: (49 202) 7957-0
Fax: (49 202) 7597-97

Gesamtverband des Deutschen
Textilgrosshandels e.V.
(Federal Association of the German
Textile Wholesalers)
Hohenzollernring 89-93
50672 Köln
Germany
Tel: (49 221) 511 928
Fax: (49 221) 512 147

Bundesverband des Deutschen
Textileinzelhandels e.V.
(Federal Association of the German
Textile Retailers)
An Lyskirchen 14
50676 Köln
Germany
Tel: (49 221) 921 509-0
Fax: (49 221) 921 5509-10

Wholesale Textile Traders Association
1 Ktena Street
105 63 Athens
Greece
Tel: (30 1) 325 4766
Fax: (30 1) 325 4766

Federazione Nazionale Associazioni
Agenti e Rappresentanti di Commercio
Via Palestro 24
20121 Milan
Italy
Tel: (39 2) 77501
Fax: (39 2) 783 008

ANNEX V

Trade Fairs and Specialized Publications

1. Trade fairs

HEIMTEXTIL
Messe Frankfurt GmbH
Ludwig-Erhard-Anlage 1
60327 Frankfurt/Main
Germany
Tel: (49 69) 7575-0
Fax: (49 69)7575-6433

IMPORT-FAIR BERLIN
Messe Berlin GmbH
Messedamm 22
14055 Berlin
Germany
Tel: (49 30) 3038-0
Fax: (49 30) 2028-2019

COMFORTEX/LEIPZIG
Leipziger Messe GmbH
P.O. Box 720, Markt 11-15
7010 Leipzig
Germany
Tel: (49 341) 2230
Fax: (49 341) 223 4575

TESSILEINFIERA
E.A. Fiera di Ancona
P.O. Box 352
60125 Ancona
Italy
Tel: (39 71) 58971
Fax: (39 71) 589 7213
E-mail: entefiera@albratros.it

PROPOSTE
INTAR
Via Arco 4
20121 Milano
Italy
Tel: (39 2) 805 5349
Fax: (39 2) 805 5350

EXPONOR
Feira Internacional do Porto
4450 Leça da Palmeira
Italy
Tel: (39 2) 998 1400
Fax: (39 2) 995 7499
E-mail: exponor@mail.telepac.pt

THE INTERIORS SHOW
Overseas Exhibition Services Ltd.
11 Manchester Square
London W1M 5AB
United Kingdom
Tel: (44 171) 486 1951
Fax: (44 171) 486 8773

HOME INTERIORS EXHIBITION
P & O Events Ltd
Earls Court Exhibition Centre
Warwick Road
London SW5 6TA
United Kingdom
Tel: (44 171) 370 8845
Fax: (44 171) 370 8235

THE FURNITURE SHOW
Blenheim Exhibitions and Conferences Ltd
Blenheim House
630 Chiswick High Road
London W4 5BG
United Kingdom
Tel: (44 181) 742 2828
Fax: (44 181) 747 3856

TEXTIRAMA
Poortakkerstraat, 90
9051 Gent
Belgium
Tel: (32 9) 243 84 50
Fax: (32 9) 243 84 55

COCOON
Axe, Chaussée de la Hulpe, 217
1170 Brussels
Belgium
Tel: (32 2) 663 1414
Fax: (32 2) 660 4713

INTERDECOR/UTRECHT
Koninklijke Nederlandse Jaarbeurs
Postbus 8500
3503 RM Utrecht
The Netherlands
Tel: (31 30) 955 911
Fax: (31 30) 940 379
E-mail: info@jaarbeursutrecht.nl

TEXTILHOGAR/VALENCIA
Feria Muestrario Intern. de Valencia
Apartado 476
46080 Valencia
Spain
Tel: (34 6) 386 1100
Fax: (34 6) 363 6111

TEX-STIL
Nord-Fair A/S
P.O. Box 9
2950 Vedbaek
Denmark
Tel: (45) 891 277
Fax: (45) 891 244
E-mail: vejle@nord-fair.dk

HOME TEXTILE
Feira Internacional de Lisboa
Praça das Indústrias
1301 Lisboa Codex
Portugal
Tel: (351 1) 360 1500
Fax: (351 1) 363 9048
E-mail: FIL@AIP.PT

SVENSKA INTERNATIONELLA
TEXTILMÄSSAN
Sollentunamässan, Box 174
19123
Sollentuna
Sweden
Tel: (46 8) 925 900
Fax: (46 8) 929 774
E-mail: info@sollfair.se

BIENNALE DES EDITEURS DE LA
DECORATION (Furnishing Textiles Trade
Fair)
CSTA, c/o Cep-Exposium
1, rue du Parc
92593 Levallois-Perret Cedex
France
Tel: (33) 1 4968 5100
Fax: (33) 1 4737 7438

FOIRE DE LYON
Sepelcom
B.P. 87
69683 Chassieu Cedex
France
Tel: (33) 7222 3344
Fax: (33) 7222 3270

2. Publications

Officiel des Textiles
3, rue de la Cellophane
Zone de la Vaucouleurs
78200 Mantes-la-Jolie
France
Tel: (33) 1 3098 3210
Fax: (33) 1 3098 3208

Centre Textile de Conjoncture et d'Observation
Economique
37-39, rue de Neuilly
B.P. 249
92113 Clichy Cedex
France
Tel: (33) 1 4756 3030
Fax: (33) 1 4756 3016

France Art et Decoration
Editions Charles Massin et Cie
16-18 rue de L'Amiral Mouchez
75686 Paris Cedex
France
Tel: (33) 1 45654848
Fax: (33) 1 4565 4700

Vogue Decoration
Les Publications Condé Nast
10 Blvd du montparnasse
75015 Paris
France
Tel: (33) 1 4567 3505
Fax: (33) 1 4567 9960

Haustex
Westdeutsche Verlagsanstalt GmbH
Ahmser Str. 190
32052 Herford
Germany
Tel: (49 5221) 775-0
Fax: (49 5221) 775 215

Deco
Wohnen mit Textilien (Living with textiles)
Peter Winkler Verlag
Maximiliansplatz 9
80333 München
Germany
Tel: (49 89) 555 701
Fax: (49 89) 553 752

Textileforum
Textilwerkstatt Verlag
Friedenstr. 5
30175 Hannover
Germany
Tel: (49 511) 817 006
Fax: (49 511) 813 108

MD Mobell Interior Design
Konradin Verlag GmbH
P.O. Box 100252
7022 Leinfelden-Echterdingen
Germany
Tel: (49 711) 759 4365
Fax: (49 711) 759 4390

Textil Mitteilungen (TM)
Branche & Business Fach Verlag GmbH & Ko
KG
Konigsallee 70, P.O. Box 101701
4000 Düsseldorf 1
Germany
Tel: (49 211) 132 375
Fax: (49 211) 324 862

Arredorama
L'Industria del Mobile Srl
Via Giambologna 21
20136 Milan
Italy
Tel: (39 2) 839 4780
Fax: (39 2) 837 2547

Arredo Tessili Complementi
Nuove Tecniche Editoriali Srl
Via San Siro 27
20149 Milan
Italy
Tel: (39 2) 481 2213
Fax: (39 2) 4819 3425

Tex Home
Editoriale Galfa Srl
Viale Monza 57
20125 Milan
Italy
Tel: (39 2) 284 1418
Fax: (39 2) 261 0923

Casa Tessilreporter
Edi Team Snc
Via Montecassino 1
Baranzate di Bollate
20021 Milan
Italy
Tel: (39 2) 3820 0080
Fax: (39 2) 3820 0082

Home Furnishings
Benn Publications Ltd
P.O. Box 20,
Sovereign Way, Tonbridge
Kent TN9 1RW
United Kingdom
Tel: (44 732) 364 422
Fax: (44 732) 361 534

Furnishing
The Publishing Co Ltd
Times House
Station Approach
Ruislip
Middlesex HA4 8NB
United Kingdom
Tel: (44 438) 677 677
Fax: (44 438) 676 027

Interior
Benjamin Dent & Co Ltd
33 Bedford Place
London WC1B 5JX
United Kingdom
Tel: (44 171) 637 2211
Fax: (44 171) 637 2248

ANNEX VI

**List of Selected Importers
(non-exhaustive)**

AUSTRIA

Heinz A Wunderbaldinger
Holzknechtstrasse 64/1/2
1100 Wien
Phone: (43) 1687464
Fax: (43) 1687464

Studio Karle
Liechtensteinstrasse 9
1090 Wien
Fax: (43) 13107957

BELGIUM

Au Bon Repos S.A.
Place de la Chapelle 10
1000 Bruxelles
Phone: (32) 25114398
Fax: (32) 5113636

Ets. Gloter S.A.
52, Rue de l'Instruction
1070 Bruxelles
Phone: (32) 25238431

Fabrics Decoration S.A.
1226, Chaussée de Waterloo
1180 Bruxelles
Phone: (32) 23757238
Fax: (32) 22746205

Karena International S.P.R.L.
Atomiumsquare B.P. 550
1020 Bruxelles
Phone: (32) 2622071
Fax: (32) 2622097

Manufacture J.Legrand N.V.
Witherenstraat 41
1800 Vilvoorde
Phone: (32) 22512521
Fax: (32) 2519455

Clava International
Overbekeplen 2/35
8500 Kortrijk
Phone: (32) 56215334
Fax: (32) 56215334

Ets. Henri Robert S.A.
53, Rue d'Angleterre
1060 Bruxelles
Phone: (32) 25375590
Fax: (32) 25375590

Firma Delandmeter
Verbauwhede, Lavendellaan 15
8790 Waregem
Phone: (32) 56603185
Fax: (32) 56613165

Lambert Vanbruystegem S.P.R.L.
1, Place de la Pêche
7012 Jemappes
Phone: (32) 65822467
Fax: (32) 65825565

Max Bloch S.A.
19-23, Ave. Du Roi Albert
1080 Bruxelles
Phone: (32) 24655454
Fax: (32) 24656413

Nata S.A.
Rue de Fer, 22
5000 Namur
Phone: (32) 81223748
Fax: (32) 81228050

P.M. Distribution
63, Quai de Rome
4000 Liege
Phone: (32) 41524199
Fax: (32) 41529435

Old England S.A.
Avenue Louise, 221
1050 Bruxelles
Phone: (32) 26401055
Fax: (32) 26376836

Twenthe Groep Belgie N.V.
Harelbekestraat 66
8540 Deerlijk
Phone: (32) 56702767
Fax: (32) 56705528

DENMARK

Collage Textil Studio
Messingvej 1
8900 Randers
Phone: (45) 86447555
Fax: (45) 86447388

Coollex Automater APS.
Bjodstrupvej 6-K
8270 Hojbjerg
Phone: (45) 86277033
Fax: (45) 86277211

Erik Generalagentur Brondsted
Industrivej 1
8450 Hammel
Phone: (45) 86961488
Fax: (45) 86965245

Nortextil Distribution
Sjaellandsgade 24
6400 Sonderborg
Phone: (45) 74423602
Fax: (45) 74423120

J.C. Waltersdorff A.S.
Stationspladsen 7
2920 Copenhagen
Phone: (45) 31644422

Max Mortensen & Co. APS.
Ostre Stationsvej 42
5000 Odense
Phone: (45) 66120788
Fax: (45) 66118686

S.K. Emballage A.S.
Thrslundvej 7
5000 Odense
Phone: (45) 66142766
Fax: (45) 66148956

FINLAND

Blacksmith OY, Ltd
Harakantie 5
02600 Espoo
Phone: (358) 95122411
Fax: (358) 95122423

Tuko OY
P.O. Box 1050
00101 Helsinki
Phone: (358) 96191
Fax: (358) 96196157

Turun Kaihdin OY
Teollisuuskaja 4
21420 Lieto
Phone: (358) 2877855
Fax: (358) 2871985

Deen-Trading OY
P.L. 392
33101 Tampere
Phone: (358) 3318 5040
Fax: (358) 33185490

FRANCE

Andre Berdah
11, Rue de l'Hippodrome
92150 Suresnes
Phone: (33) 147287556

Comptoir Imporex
36, rue La Bruyère
75009 Paris
Phone: (33) 145263532
Fax: (33) 145265633

Eurolys S.A.
92, rue Gabriel Peri
59250 Halluin
Phone: (33) 320237800
Fax: (33) 320237900

Lefebvre Societe T.T.E.
62 rue Camille Desmoulins
59540 Caudry
Phone: (33) 327853171
Fax: (33) 327852673

Loews Hotel
B.P. 179
98007 Monaco Cedex
Monaco
Phone: (37) 793506500

Spontex S.A.
105, rue Trois Fontanot
92000 Nanterre X
Phone: (33) 149642200
Fax: (33) 149014105

Isolation Menuiserie Inox S.A.
36-40 Blvd. Robert Schumann
93190 Livry Gargan
Phone: (33) 143835003
Fax: (33) 143854197

Nydel S.A.
3, Rue Huart
59260 Hellemmes
Phone: (33) 320569300
Fax: (33) 320047882

Soifilene S.A.
10, Rue Saint Georges
35000 Rennes
Phone: (33) 299841112

GERMANY

Betten-Remstedt GmbH
Alsterdorfer strasse 54
22299 Hamburg
Phone: (49) 405119022
Fax: (49) 40516364

La Casa Gerber
Paul Sorge Strasse 86A
22459 Hamburg
Phone: (49) 405225857
Fax: (49) 405225196

Locomare GmbH
Feldhoopstucken 60
22529 Hamburg
Phone: (49) 40583543/44
Fax: (49) 40585786

Rudolf Zarembo
Brucknerstrasse 118
63452 Hanau
Phone: (49) 618181641
Fax: (49) 618187228

V-Studio GmbH
Grasweg 8
22299 Hamburg
Phone: (49) 40479199
Fax: (49) 40482871

Cramer & Mundt
Postfach 540123
22501 Hamburg
Phone: (49) 40493163
Fax: (49) 404913934

Foldt & Preuss Handels GmbH Kollaustrasse
105 B 22453 Hamburg
Phone: (49) 4055300146
Fax: (49) 40584162

LLSE Poggensee Import GmbH
Heidenkampsweg 74
20097 Hamburg
Phone: (49) 40232668
Fax: (49) 40232467

Peter Morgernstern GmbH
Friedrich Ebert Strasse 91
22459 Hamburg
Phone: (49) 405513003
Fax: (49) 405553824

Wetrim Import / Export Consultants
Alter Hohlweg 37
58093 W.Hagen (Berchum)
Phone: (49) 233453405
Fax: (49) 233453452

GREECE

Antonopoulos Bros., Ltd.
Karaoli & 7 Demetriou Streets
18510 Piraeus
Phone: (30) 14126106
Fax: (30) 14119466

George Economou S.A.
5KM. Larissis
41325 Larissa
Phone: (30) 412854514
Fax: (30) 41232781

Rousoumelos J.
48, Perikleous Str.
14343 Attika
Phone: (30) 12515980
Fax: (30) 132344407

Athinea S.A.
46 Hermou St.
10563 Athens
Phone: (30) 13231335
Fax: (30) 13251732

Korres Stathis Enterprises
34, Acharnon Street
10433 Athens
Phone: (30) 18833169
Fax: (30) 18224035

IRELAND

Beaumont Ltd.
L 1 Ballymount Drive
Walkinstown, Dublin
Phone: (353) 14566384
Fax: (353) 14508188

Maguire & Paterson
P.O. Box 1100, Hammond Lane
Dublin 7
Phone: (353) 1872 5333
Fax: (353) 18732078

Glenmore Linens Ltd.
Ballybofey
Co. Donegal
Phone: (353) 07431731
Fax: (353) 07432496

V.J. Clifton & Co.
38 Pembroke Rd., Ballsbridge
Dublin 4
Phone: (353) 16683653
Fax: (353) 16682617

ITALY

Artex
Via Prota. 79 Isolets 9
80058 Torre Annunziata (NAP)
Phone: (39) 818611455
Fax: (39) 818611455

Eger Emilio E Figle S.P.A.
Via Eger 20
36065 Mussolente (VI)
Phone: (39) 0424878787
Fax: (39) 424878570

Frateschi Prezioso
Via delle Cartiere 30A
51014 Collodi (Pistola)
Phone: (39) 572428423
Fax: (39) 572929292

Simta S.P.A.
Corso Svizzera, 185
10149 Torino
Phone: (39) 11752626

Socovena & Mapla S.R.t
Via Lago 9
28053 Castelletto Ticino
Phone: (39) 331920468
Fax: (39) 331920630

NETHERLANDS

Dico B.V.
Losplaats 3. Postbus 5
5400 AA Uden
Phone: (31) 413264915
Fax: (31) 413266415

Holland Haag B.V.
Postbus 344
2800 AN Gouda
Phone: (31) 182569600
Fax: (31) 182539952

Wyers Woningtextiel
Haarweg 40
3953 BH Maarsbergen
Phone: (31) 343438922
Fax: (31) 343431845

F. Heerrooms Trading Company
Schouw 30-02
8232 DA Lelystad
Phone: (31) 320226366

PORTUGAL

Gouveia, LDA.
Apartado 63
4801 Guimaraes Codex
Phone: (351) 53416436

Novacor LDA.
Rua de S.Tiago 45-49
6000 Castelo Branco
Phone: (351) 07221606
Fax: (351) 07221606

Hevima Import-Export, LDA.
Apartado 288
2766 Estoril Codex
Phone: (351) 14602502
Fax: (351) 14602498

Telvox. LDA.
Rua do Telhal, 35
1900 Lisboa
Phone: (351) 18581984
Fax: (351) 18581270

SPAIN

M. Berutich, S.A.
Pol.ind.arr.Miel Calle Sidra, 2
29630 Benalmadehna Malaga
Phone: (34) 52441416
Fax: (34) 52445790

Furonido Textil, S.A.
Ctra. De Andalucia, KM. 6400
28041 Madrid
Phone: (34) 13173345

Multitrade, S.A.
Mi-bey, 25
08010 Barcelona
Phone: (34) 32318261

Casa Broto
Avda. Carlemany, 45
Escaldes, Andorra
Phone: (34) 21047
Fax: (34) 23596

Ibermania, S.A.
Poligono Industrial, S.N.
46812 Valencia
Phone: (34) 62360138
Fax: (34) 62360453

Jala
Avda, de las Lomas, 43
28660 Boadilla D. Monte
Phone: (34) 16331969

Textil Cadena S.A.
Castellon KM.3, P / San Carlot7/8
50013 Zaragoza
Phone: (34) 76593700
Fax: (34) 76596331

SWEDEN

Barpylar
Box 2005
43102 Molndal
Phone: (46) 031201285
Fax: (46) 031201265

Gunns Present AB
Furetagshuset
43064 Hallingsjo
Phone: (46) 30143360
Fax: (46) 30143184

Pertex AB
Box 729, Fregatty 12
18107 Lidingso
Phone: (46) 87671799
Fax: (46) 87679883

Salbolund Trading AB
Box 98,
22100 Lund
Phone: (46) 46117355
Fax: (46) 46116261

Gotpapper Pre sentre kl. am AB
Box 12144
40242 Gothenburg
Phone: (46) 31292080
Fax: (46) 31290738

Halens Postorder AB
Risangsgatan 4-6
50187 Boras
Phone: (46) 33173000
Fax: (46) 33137735

Nordiska Fjader Fritid AB
Box 50155
20211 Malmö
Phone: (46) 40935030
Fax: (46) 40930741

S.I Wilsson Brodderi & Hobby
Box 121, Storgatan 69
51622 Dalsjofors
Phone: (46) 33272642
Fax: (46) 33272642

UNITED KINGDOM

Akbar Emporium
28, Tenison Avenue
Cambridge CB1 2DY
Phone: (44) 1223313301
Fax: (44) 1223361163

Cowen Import-Export
6 Mendip Ct., 1A Myddleton Pk.
Whetstone, London N20 OHS
Phone: (44) 1814462636
Fax: (44) 1814457795

Delbanco Meyer & Co. Ltd.
Portland House, Ryland Road
London NW5 3EB
Phone: (44) 1714683000
Fax: (44) 1714683094

G.R. Dobson & Son Ltd.
72/7 New Street Idle,
Bradford BD10 9RQ
Phone: (44) 1274731512
Fax: (44) 1274621085

John Armstrong Brown Ltd.
53, Higher Road. Urmston
Manchester M31 1AP
Phone: (44) 1617481144
Fax: (44) 1617468057

Powell-Craft Ltd.
Valley Road
Mevagissey, Cornwall PL26 6UE
Phone: (44) 1726843200
Fax: (44) 1726843120

Tillfield Ltd
15, Whitburn Road
Lewisham, London SE13 7UQ
Phone: (44) 1816656083
Fax: (44) 1816656084

Virsons, Ltd
10-22 Dumbridge Street
London E2 6JA
Phone: (44) 1582434700
Fax: (44) 1582434708

Warrington International
24 Fisher Close, Walton-on
Thames, Surrey KT12 5PN
Phone: (44) 1932232643
Fax: (44) 1932221437

Exclusive Linens, Ltd.7
9-A High Street
Harpenden AL5 4DL
Phone: (44) 1582760222
Fax: (44) 1582460637

G.U.S. Co. Ltd
Devonshire Street
Ardwick, Manchester
Phone: (44) 1612738282
Fax: (44) 1612743061

Larimar Furniture Ltd.
5 Prices Road
Bristol BS21 7SZ
Phone: (44) 1275877676
Fax: (44) 1275877676

Lonrho Textiles Ltd.
Nelson Ind.Est., Nelson WY,Cram.
Northumberland NE23 9JT
Phone: (44) 1670713434
Fax: N/A

Snap-Drape Europe, Ltd.
9 Western Close
Leominster HR6 OQF
Phone: (44) 1568616638
Fax: (44) 1568616639

Yong Handicrafts
265 Portland Road
S.Norwood, London SE25 4XB
Phone: (44) 1816544957
Fax: (44) 1814468755

Sources of information

- COMTRADE Database: UNSD/ITC
- Official Journal of the European Communities, L357/6, 30 December 1998.
- Worldtariff Guidebook on Custom Tariff Schedules of Import Duties of the European Union, San Francisco, May 1998.
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 CBI News Bulletin
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- The International Directory of Importers, INTERDATA, 1997

EVALUATION FORM

Household Linen OVERVIEW OF THE EUROPEAN UNION

1. PLEASE INDICATE HOW THIS BRIEF WAS OF USE TO YOUR ENTERPRISE.	<i>Very useful</i>	<i>Fairly useful</i>	<i>Not useful</i>						
<i>Overall rating of this market brief</i>									
<i>For taking marketing decisions</i>									
<i>For establishing market contacts</i>									
<i>For market research</i>									
<u>Comments</u> (use reverse side, if necessary):									
2. PLEASE INDICATE WHICH SECTIONS OF THIS MARKET BRIEF WERE THE MOST USEFUL. (Ranking : 1 = most useful to 9 = least useful)	1	2	3	4	5	6	7	8	9
<i>a) Market characteristics</i>									
<i>b) Market access</i>									
<i>c) Prices</i>									
<i>d) Packaging</i>									
<i>e) Distribution channels</i>									
<i>f) Market prospects</i>									
<i>g) Useful addresses</i>									
<i>h) List of importers</i>									
<i>i) Statistics</i>									
3. WHAT OTHER MARKET ASPECTS SHOULD BE COVERED?									
4. WHAT IMPORT MARKETS ARE OF PARTICULAR INTEREST TO YOU?									
5. WHAT PRODUCTS WOULD YOU LIKE COVERED IN THE FUTURE									

(Please turn over)

<i>NAME:</i>	
<i>TITLE:</i>	
<i>COMPANY:</i>	
<i>STREET ADDRESS:</i>	
<i>POSTAL ADDRESS:</i>	
<i>CITY:</i>	<i>COUNTRY:</i>
<i>TEL:</i>	<i>FAX:</i>
<i>SIGNATURE:</i>	<i>DATE:</i>

<i>ADDITIONAL COMMENTS</i>

Please return this evaluation form to :

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SWITZERLAND***

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+(4122) 730 05 77***