

The Market for  
**Dehydrated Vegetables**

In the European Union

ITC



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## TABLE OF CONTENTS

A.	PRODUCT DESCRIPTION .....	1
B.	PRODUCTION, CONSUMPTION AND FOREIGN TRADE.....	1
	PRODUCTION AND CONSUMPTION.....	1
	FOREIGN TRADE.....	2
C.	MARKET CHARACTERISTICS.....	4
D.	MARKET ACCESS .....	5
	TARIFFS .....	5
	REGULATIONS.....	6
	PRODUCT SPECIFICATIONS.....	7
E.	PRICES.....	8
F.	DISTRIBUTION CHANNELS .....	8
G.	PACKAGING AND LABELLING.....	9
H.	COMMERCIAL PRACTICES .....	9
I.	SALES PROMOTION.....	9
J.	MARKET PROSPECTS.....	10

## ANNEXES

I.	Imports of Dehydrated/Dried Vegetables in the European Union.....	11
II.	Useful Addresses.....	21
III.	Examples of Specifications.....	26
IV.	Specialized Publications.....	30
V.	Countries Benefitting from the GSP; LDCs and ACP Countries .....	31
VI.	Sources of Information.....	33

## **ABBREVIATIONS**

<b>ACP</b>	African, Caribbean and Pacific States
<b>CAD</b>	Cash against documents
<b>CBI</b>	Centre for the Promotion of Imports from Developing Countries
<b>CEN</b>	European Committee for Standardization
<b>CIF</b>	Cost, Insurance and Freight
<b>EU</b>	European Union
<b>EUROPROMS</b>	European production and market statistics
<b>FOB</b>	Free on board
<b>GSP</b>	Generalized System of Preferences
<b>HACCP</b>	Hazard Analysis Critical Control Point
<b>HS</b>	Harmonized Commodity description and Coding System
<b>LDCs</b>	Least developed countries
<b>MT</b>	Metric tons
<b>MFN</b>	Most Favoured Nation
<b>N.E.S.</b>	Not elsewhere specified
<b>PRODCOM</b>	PROduction COMmunautaire
<b>SGS</b>	Société Générale de Surveillance
<b>SITC3</b>	Standard International Trade Classification (Revision 3)

## EXECUTIVE SUMMARY

The EU imported during the period 1996-2000 on average 140,000 MT of dehydrated vegetables annually with a trend of approximately 9% and a total value of approximately US\$ 390 million of which, on average: 46,000 MT of onions (approximate value US\$ 95 million), 8,000 MT of mushrooms (approximate value US\$ 105 million) and 85,000 MT tons of vegetables and mixtures not elsewhere specified (approximate value US\$ 193 million).

The leading markets in the EU are Germany, the United Kingdom and France. In Germany, many importers re-process the imported dehydrated vegetables before re-exporting them to other EU countries.

Dehydrated vegetables are largely consumed in the EU and demand is showing a positive growth. Their success results from their various advantages, mainly to the industry, like reduction in bulk, long storage period, time saving in eliminating tasks such as peeling, cleaning or cutting of fresh produce etc. A variety of sectors use them, the major one being the food processing industry (soups, baby food etc.) that represents around 30% of the EU consumption of dehydrated vegetables. Other users are the pet food and the spice industries, the food sector (canteens, cafeterias, etc.) and the retail sector.

Among developing countries, China has a leading position as producer and exporter of dehydrated vegetables, mainly garlic. It is very active in developing its production for exports not only of garlic but also of a variety of vegetables like bell peppers, soya-beans, spinach and potatoes that may represent new opportunities in the EU market.

Knowing that onions are the largest dehydrated vegetables imported in the EU, suppliers from developing countries might take advantage of their low labour costs and usually preferential tariffs in order to compete with the USA, which currently dominates the EU market with high quality but also highly priced white onions. Organic dehydrated vegetables represent another interesting niche as demand for organic produce is growing considerably.



## A. PRODUCT DESCRIPTION

This Market Brief covers the European Union market for dehydrated vegetables, dried by various artificially induced dehydration processes, classified under the following codes:

SITC3	HS	Product description
056.1	0712	Vegetables dried (excluding leguminous vegetables), whole, cut, sliced, broken or in powder, but not further prepared
056.12	0712.20	Onions dried but not further prepared
056.13	0712.30	Mushrooms and truffles dried but not further prepared
056.19	0712.90	Vegetables and mixtures dried, but not further prepared, not elsewhere specified

Contrary to the ancient sun drying method which causes chemical changes in the structure of products (for example grapes become raisins), dehydration today offers the advantage of preserving foods in a form such that when reconstituted they return to the same state that they were in when fresh. Dehydrated vegetables can be cut, powdered, in granules or in flakes. They can be used for a variety of processing applications. For example, powdered products are used as flavouring ingredients, in the preparation of baby foods and in colouring (beetroot powder).

## B. PRODUCTION, CONSUMPTION AND FOREIGN TRADE

### *Production and consumption*

Among developing countries, China is known to have a leading position as a producer of dehydrated garlic. Dehydrated bell peppers are another important Chinese production with about 6,000 metric tons per year. In addition, production of dehydrated organic products such as soya-beans, spinach, sesame, peanuts and potatoes is being developed. Egypt is known to be a large producer of dehydrated onions, after the USA. Nevertheless, it is difficult to give an overall view of world production of dehydrated vegetables as very few countries publish production statistics on this product group.

As concerns the EU, production data on dried vegetables n.e.s. are shown in **table 1** below. They are classified according to EU-15 Prodcom/Combined nomenclature 15.33.13.90, "dried vegetables other than: potatoes, mushrooms, truffles, onions and mixtures of vegetables whole, cut, sliced, broken or in powder, but not further prepared". Data given in table 1 cannot be directly compared to the data contained in the statistical tables of annex I as the source of information and the product coverage are not the same. Table 1 provides EU production for sale (PS), which is used for products where production is not immediately followed by sale and EU domestic market (DM) or apparent consumption.

\$ Domestic market = production (sold or for sale) + imports – exports.

**Table 1**

**European Union Production for sale (PS) and Domestic Market (DM) in Metric Tons**  
**Prodcom/Combined Nomenclature 15.33.13.90**  
**Dried vegetables other than: potatoes, mushrooms, truffles, onions and mixtures of vegetables whole, cut, sliced, broken or in powder, but not further prepared**

	1996		1997		1998		1999		2000	
	PS	DM	PS	DM	PS	DM	PS	DM	PS	DM
<b>Belgium</b>	...	...	...	...	...	...	...	...	...	...
<b>Denmark</b>	386	1138	244	1110	216	1128	188	1298	198	1167
<b>Germany</b>	9325	20615	10273	19147	9874	19845	10213	22357	9712	21629
<b>Greece</b>	180	-13	...	...	...	...	...	...	...	...
<b>Spain</b>	22052	17021	25415	23355	30634	23084	35935	25506	40871	36067
<b>France</b>	7638	10495	10121	14257	8741	9794	8984	10411	6558	7720
<b>Ireland</b>	...	...	...	...	...	...	1045	1755	685	:
<b>Italy</b>	5659	4938	3449	3628	3492	4199	4787	6020	4327	5675
<b>Luxembourg</b>	0	X	0	X	0	X	0	X	0	X
<b>Netherlands</b>	...	...	...	...	47435	48692	...	...	...	...
<b>Austria</b>	...	...	...	...	...	...	...	...	...	...
<b>Portugal</b>	:	:	:	:	...	...	...	...	3192	1044
<b>Finland</b>	:	:	107	673	15	443	16	437	14	474
<b>Sweden</b>	117	850	110	916	115	1167	9150	10190	...	...
<b>United Kingdom</b>	23531	28562	21636	32315	27999	40638	27600	39271	:	:
<b>EU-15</b>	:	:	:	:	133381	157256	...	...	:	:

**Source:** Eurostat Europroms CD-ROM, European production and market statistics EU-15, Prodcom/Combined nomenclature, 10-11/2001.

**Signs:** ... Confidential data  
: Data not available  
X Data not applicable  
0 zero or less than half a kilogram

### *Foreign trade*

Among the whole range of dehydrated vegetables imported by the EU the main ones are:

**Onions**, the largest import item in the EU by quantity. The main extra EU suppliers are the USA followed by Egypt, India and Hungary.

Germany is by far the biggest market with a share of about 32%. Its major extra-EU suppliers during the period 1996-1999 were the USA, followed by Egypt, India, Hungary, and China. In 2000 Egypt gained the first place in the German market with a trend of about 4% during the period 1996-2000, while the USA trend was about -9%, India's 20%, Hungary's -15% and China's 8%.



**Mushrooms and truffles**, the second largest import item by quantity. The main extra EU suppliers are China, followed by Viet Nam, Yugoslavia and Chile; the biggest EU markets being Italy, France, Germany and the United Kingdom.

- The quantity of dehydrated truffles is negligible compared to mushrooms. Truffles are mainly consumed fresh as they lose almost all their flavour when dehydrated.

**Carrots and garlic** are not listed separately in the COMTRADE database. According to trade sources, carrots are an important consumption item mainly produced and exported by EU countries and Poland; garlic being mainly imported from China, India and Egypt, which are leading developing country suppliers of this product.

In the COMTRADE database, **Vegetables and mixtures** include all vegetables and culinary herbs except onions, mushrooms and truffles. They account for approximately 60% of the total quantity of dehydrated vegetables imported in each individual EU country.

For the above-mentioned products except carrots and garlic see:

- Annex I for detailed import statistics by origin.
- Table 3 for the share and trend of developing countries.

**Table 2** gives, for 2000, statistical data for dehydrated vegetables that are not shown separately in the COMTRADE database.

**Table 2**

**EU imports of selected dehydrated vegetables (2000), in metric tons**

	<b>Potatoes</b> <b>07129005</b>	<b>Sweet corn for sowing</b> <b>07129011</b>	<b>Sweet corn Excl. for sowing</b> <b>07129019</b>	<b>Tomatoes</b> <b>07129030</b>	<b>Carrots</b> <b>07129050</b>
Intra EU	1092	632	461	14656	6229
Extra EU	128	733	148	4213	4384

**Source:** Eurostat, European Commission, Intra – and Extra – EU trade (Annual data – combined nomenclature), 2001.

For the following products, except sweet corn for sowing, intra EU imports by quantity were by far more important than extra EU imports:

**Potatoes, sweet corn for sowing and sweet corn excluding for sowing:** the major extra EU supplier was the USA with 128 MT, 734 MT and 148 MT respectively.

**Tomatoes:** the major extra EU suppliers were Turkey (2,261 MT), Israel (494 MT), Morocco (425 MT) and Tunisia (242 MT).

**Carrots:** the major extra EU suppliers were Poland (3,302MT), Namibia (706 MT) and China (335 MT).

It should be noted that among EU countries, Germany is the major importer of dehydrated vegetables. Its imports are approximately three times higher than its domestic production, which consists of carrots followed by parsnips, leeks, beetroots and celeriac, mainly for the soup industry.

As concerns exports to the EU, China was in 2000, by far the world's and EU's largest supplier of dehydrated vegetables accounting for around 40% of total world imports, corresponding to about 170,200 metric tons of which 38,190 were imported by the EU. Chinese traders in dehydrated vegetables are rapidly expanding the volume of their exports to the EU with a trend of about 23% over the period 1996-2000. The USA was the second world's and EU's supplier in 2000 with a market share of around 15% corresponding to about 63,400 metric tons of which 14,951 were imported by the EU. Contrary to China the USA trend declined and was of about -6% over the period 1996-2000. Among developing countries, total EU imports from Egypt, India and Turkey accounted altogether for 18,585 metric tons in 2000.

➤ See annex I and table 3 below for more details by product categories

**Table 3**

**Main developing country suppliers in 2000, in metric tons**

Product Description and HS Code	Supplying country	Quantity	% of total EU imports	Trend 1996-2000
Vegetables dried, dehydrated, whole, cut, sliced, broken/in powder, but not further prepared. HS: 0712	China	38196	22.59	22.36
	Egypt	9581	5.67	0.80
	India	5565	3.29	8.16
	Turkey	3439	2.03	9.45
Onions dried, but not further prepared. HS: 0712 20	Egypt	7792	15.69	1.79
	India	5229	10.53	11.03
	China	805	1.62	9.55
Mushrooms and truffles dried, but not further prepared. HS: 0712 30	China	3408	35.00	13.11
	Viet Nam	1015	10.42	91.47
	Yugoslavia	487	5.00	-13.54
Vegetables and mixtures dried, but not further prepared n.e.s.: HS 0712 90	China	33982	30.99	23.98
	Turkey	3222	2.94	10.32

**Source:** COMTRADE database, United Nations Statistics Division (UNSD)

**C. MARKET CHARACTERISTICS**

Most of the dehydrated vegetables imported are for industrial use as the dehydration industry has an important role as an ingredients supplier to the food processing industry:

- Dehydration results in a substantial reduction in bulk, enabling space savings.
- Dehydrated products can be stored for long periods enabling savings in energy consumption as compared to other forms of storage such as freezing.

- Supply can be rationalized by purchasing ingredients from a specialist dehydration company.
- Time saving for food processors: by eliminating tasks such as peeling, cleaning and cutting of fresh produce.

Other benefits to the food processors are: certain price stability, continuous availability and products ready for immediate use.

The main market segments for dehydrated vegetables are:

1. **The soup industry**, the largest end-user of dehydrated vegetables. Large multinational companies dominate the soup industry in the EU, the main ones being Unilever (Knorr and Unox) and Nestlé (Maggi). The main products are packet soups (dried), followed by instant soups (dried); canned soups and frozen soups.
2. **The food processing industry (other than of soup)**: processors of meat and fish products; processors of prepared meals, bakery products, dairy products, baby food, etc.

Both of the above industries utilize most types of dehydrated vegetables, mainly potatoes, onions, tomatoes, leeks, carrots, peas, mushrooms, asparagus, garlic, parsley, bell peppers, cabbage and cauliflower.

3. **The pet food industry**, which uses mainly carrots, garlic and onions.
4. **The spice industry**, which utilizes dehydrated vegetables and culinary herbs in the production of seasonings and flavouring, salad dressings, etc.
5. **The food service**: this sector is very important accounting for around 30 % of all dehydrated vegetables consumed. Canteens, cafeterias etc. use them as a raw material replacing fresh produce in the preparation of meals. In addition to dehydrated vegetables as a raw material, the food service also uses dried soups, sauces and other prepared foods that are produced and sold in catering packs by the food industry.
6. **The retail trade**: with the exception of potato products, mushrooms and culinary herbs, very little dehydrated vegetables as such are sold in retail packs. In addition to these products the full range of processed food products containing the dehydrated vegetables referred to in points 1 to 4 above can be found in the retail trade offering the consumer a convenient and quick way of preparing dishes.

## D. MARKET ACCESS

### *Tariffs*

Duty rates MFN levied in the EU are 12.8% ad valorem for HS 071220, 071230 and 071290, except for potatoes (10.2%) and for sweet corn for sowing (free).

Imports from a number of developing countries, except Thailand, Mexico and Chile are subject to tariff reductions under the Generalized System of Preferences (GSP) scheme. The

GSP rate for the products under review is 9.3% ad valorem, at the exception of HS heading 0712.90 for which the rate is 8.9% and potatoes for which the rate is 6.7%.

For all the HS codes under review, the following countries are exempt and benefit from duty-free imports:

- Least developed countries (LDCs).
- African, Caribbean and Pacific (ACP) countries, under the Lomé Convention.
- Bolivia, Colombia, Costa Rica, Ecuador, El Salvador, Guatemala, Honduras, Nicaragua, Panama, Peru and Venezuela.

➤ See annex V for the list of countries (GSP, LDC and ACP).

In addition, the following countries benefit also from duty-free imports:

HS 0712.20: Bulgaria, Hungary, Latvia, Pakistan, Poland Syria and Turkey

HS 0712.30: Morocco, Pakistan, Poland, Slovenia, and Turkey

HS 0712.90: Bulgaria, Hungary, Morocco, Pakistan, Poland and Turkey.

Other duty rates may apply to imports from various countries on the basis of bilateral agreements.

**Source:** - Official Journal of the European Communities L357/6, 30 December 1998.  
- Integrated tariff of the United Kingdom (TARIFF), 1 January 2002.

More information is available on: [http://europa.eu.int/comm/taxation\\_customs](http://europa.eu.int/comm/taxation_customs) or may be obtained at: [Librarian-Information@cec.eu.int](mailto:Librarian-Information@cec.eu.int)

Or at:

### **European Commission**

Taxation and Customs Union Directorate General

MO51 5/28

1049 Brussels

Belgium

### *Regulations*

The EU Directive on Hygiene for Foodstuffs (93/43/EC) which became effective the 1<sup>st</sup> of July 1996 stipulates that: "foodstuffs companies shall identify each aspect of their activities which has a bearing on the safety of foodstuffs and ensure that suitable safety procedures are established, applied, maintained and revised on the basis of the HACCP system". The HACCP (Hazard Analysis and Critical Control Points) system is mandatory to EU companies which process, treat, pack, transport, distribute or trade foodstuffs. It concerns risks such as macro biological (vermin), microbiological (viruses, bacteria, moulds) and toxicological (contamination by pesticides, heavy metals or dioxin). Although not mandatory for exporters to the EU, an approved HACCP system is an asset for them.

The EU Directive (95/2/EC) on food additives other than colours and sweeteners of 18 March 1995 specifies the additives that are allowed in food products.

The EU Regulation EC 2092/91 on organic standards and its supplement EC 1804/99 can be useful for exporters of organic dehydrated vegetables who should be aware that their production process and their products must be certified by EU control bodies before their products can be sold in EU markets.

As legislation concerning food is changing continuously, exporters are recommended to check the situation with importers who might also have higher quality demands.

### *Product specifications*

General quality specifications such as appearance, moisture content, type of processing, grade, cut and dimension, colour, flavour, microbial counts, moisture content, sulphur dioxide level, hygiene, etc. and analysis sheets showing the nutritional component of every vegetable are important. They may vary depending upon very precise and strict customer's requirements. Insect damage and other blemishes should be minimal. Fumigation against insects is essential and phytosanitary certificates are required.

The product should resemble the colour of the fresh produce. Browning caused by oxidation should be kept to a minimum. Better quality dehydrated vegetables can be produced by freeze-drying, but this raises the cost considerably.

Cut pieces of dehydrated vegetables are available in a wide range of sizes. Those commonly available are: 10 mm x 10 mm x 10 mm; 10 mm x 10 mm x 7 mm; 10 mm x 10 mm x 2 mm; 16 mm x 16 mm x 3 mm. Some dehydrates can be in flakes or in powder form. The size of flakes or kibbled pieces can vary, depending on the customer's requirements, which can be very precise.

- Examples of specifications provided by a major producer in the USA are given in annex III.

Another asset to exporters is the compliance with ISO 9000 standards that provide a framework for standardising procedures and working methods and guarantee that things are always done the same way. Each company's ISO 9000 system has to be certified and regularly audited by an authorized certifying body.

Additional information on standards can be found in:

- The FAO/WHO Food Standard "Recommended international code of hygienic practice for dehydrated fruits and vegetables including edible fungi" (CAC/RCP 5-1971).
- ISO 5559:1995: Dehydrated onion (*Alium Cepa* Linnaeus) – specification.
- ISO 5567:1997 Dehydrated garlic (*alium Sativum* L.) - Specification.
- ISO 5567:1982 Dehydrated garlic - determination of volatile organic sulphur compounds.

Or obtained from the:

- **European Committee for Standardization (CEN)**

Rue de Stassart 36  
1050 Brussels  
Belgium  
Tel: +32 2 550 08 11  
Fax: +32 2 550 08 19  
E-mail: [infodesk@cenorm.be](mailto:infodesk@cenorm.be)  
URL: <http://www.cenorm.be>

➤ See annex II for the list of national members of the CEN.

## **E. PRICES**

Prices of dehydrated vegetables depend on the origin and quality of the product, the time of the year and the quality requirements of the clients. They are generally negotiated between the supplier and the importer, re-processor or agent. With a few exceptions, like the USA, most sources of supply need their produce to be cleaned and graded prior to being sold to end-users. The cleaning process can add around US\$ 150 or more per ton to the price of the product. Therefore it is important that suppliers assess the requirements of end users mainly as regards cleaning and grading in order to provide high quality products and thus obtain higher prices.

New suppliers should price their products in relation to products imported in the EU from traditional suppliers or produced in the EU.

## **F. DISTRIBUTION CHANNELS**

In general, intermediaries handle most imports of dehydrated vegetables: agents/brokers working on commission or importers. Some specialized companies are also producers and re-processors as they clean and grade the products, carry out microbiological tests and often blend the products prior to selling them, mainly to the food industry or to fast food restaurant chains as McDonald's or Kentucky Fried Chicken. They may also act as wholesaler/distributor. Today, importers/re-processors often aim at outsourcing the reprocessing phase in developing countries to take advantage of their lower labour costs.

Food processors in the EU may import certain quantities direct but they mostly obtain their requirements through intermediaries.

Canteens, cafeterias, restaurants, etc. which absorb a large share of sales of dehydrated vegetables, obtain them through specialized catering or food service companies. These companies rarely import direct but obtain their supplies through agents/brokers and importers. The retail trade sells very small quantities of dehydrated vegetables.

## **G. PACKAGING AND LABELLING**

Dehydrated vegetables are generally packed in cotton, jute, paper or polypropylene sacks and/or in cartons of 10 - 50 kg. Paper sacks are preferred to jute sacks for hygiene reasons, whereas polypropylene sacks are preferred to avoid moisture damage. Suppliers should be careful that metal closures or staples do not damage the product otherwise an extensive cleaning is to be done by the importer. There is no mandatory type of packaging and exporters must comply with the specifications of the importers on a contractual basis.

For bulk shipments labelling consists of the:

- Name of the product
- Origin of the product
- Name and address of the exporter
- Final destination (when a trader is intermediary between exporter and importer)
- Net weight
- Code permitting traceability of the product.

## **H. COMMERCIAL PRACTICES**

Most importers place their orders either after visiting producers or exporters or on the basis of samples or technical sheets provided by the exporters or requested by the importers. The technical sheets generally stipulate the size, colour, moisture content, bacterial count, chemical composition, etc.

Payments are generally made by letter of credit or cash against documents (CAD), although importers try to insist on payment after arrival and inspection. CAD is also known as documents against payment (D/P).

## **I. SALES PROMOTION**

Food Ingredients-Europe is the major trade fair where exporters of dehydrated products can establish personal contacts with buyers and obtain information on market trend and commercial practices in the EU. Food Ingredients-Europe is a biennial trade fair, which take place in various locations. The next event will take place in Frankfurt, Germany from 18 to 20 November 2003. For additional information contact:

### **Expoconsult BV trading as CMP Information**

PO Box 200

3600 AE Maarssen

The Netherlands

Tel: +31 346 559 444

Fax: +31346 573 811

E-mail: [Fi@cmpinformation.com](mailto:Fi@cmpinformation.com)

URL: [www.fi-events.com](http://www.fi-events.com)

In addition to visiting trade fairs, exporters can place advertisements in specialized publications (see annex IV) or advertise their products through the Web.

## **J. MARKET PROSPECTS**

According to information received from trade sources, there are many opportunities for new exporters in developing countries. The major EU importers, although having their established suppliers, are interested in receiving offers from new suppliers provided they take special care in observing commitments made, regarding mainly, delivery schedules, quality, and stipulated price; provided they also give guarantees on the measures taken during the production process, e.g. way of drying, HACCP, ISO certification, metal residue. New suppliers should also be aware of the importance of adapting the quality of their products to the needs of their partners and of building with them a long lasting commercial relationship. In addition, suppliers in developing countries who are able to offer their products on a regular basis around the year have an advantage over seasonal suppliers.

A major trader suggested that production for export of high quality dehydrated white onions could be a niche for exporters in developing countries. Taking into account the advantage of their low labour costs and usually preferential tariffs, they could compete with the USA's high quality but also high-priced white onions, currently dominating the European market.

Development of organic products represents another niche as demand for organics is increasing strongly in the EU.

In addition, exporters in developing countries should be aware that many food companies in the EU import dehydrated vegetables mainly through German and Dutch importers/re-processors.



**ANNEX I**

**IMPORTS OF DEHYDRATED/DRIED VEGETABLES IN THE EUROPEAN UNION**

**EU IMPORTS OF VEGETABLES DRIED, WHOLE, CUT, SLICED, BROKEN/IN POWDER, BUT NOT FURTHER PREPARED (HS: 0712)**  
(V: US\$ THOUSAND; Q: METRIC TONS)

	Origin	1996		1997		1998		1999		2000		Share V 00	Trend V 96-00	Share Q 00	Trend Q 96-00	Value 00 (US\$/Kg)
		V	Q	V	Q	V	Q	V	Q	V	Q					
<b>TOTAL EU</b>		385819	116379	383968	128727	411642	131669	402787	149483	375619	169053	100.00	-0.06	100.00	9.38	2.22
	WORLD	217479	69532	221138	76068	238239	78437	226096	76965	210786	87431	56.12	-0.40	51.72	4.81	2.41
	EXTRA EU	168340	46847	162830	52659	173403	53231	176690	72518	164832	81622	43.88	0.40	48.28	15.38	2.02
	INTRA EU	48912	16208	53643	19172	66532	26698	63007	25969	74344	38196	19.79	10.50	22.59	22.36	1.95
	CHINA	49661	12025	43791	12547	53626	15673	53880	21453	49402	20443	13.15	1.99	12.09	17.32	2.42
	FRANCE	52215	19222	50277	18649	50502	17791	46909	16459	40327	14951	10.74	-5.69	8.84	-6.08	2.70
	USA	38969	9225	41052	9357	37293	9317	38280	10560	32823	11312	8.74	-4.05	6.69	5.43	2.90
	GERMANY	24068	11320	25199	14154	25918	13232	27309	22634	29591	22771	7.88	5.06	13.47	20.53	1.30
	NETHERLANDS	18572	9352	14899	8024	16300	7835	15915	8281	15395	9581	4.10	-3.05	5.67	0.80	1.61
	EGYPT	17693	4183	15293	3198	16794	3302	16450	4183	14797	5347	3.94	-2.81	3.16	7.89	2.77
	ITALY	12444	2681	9883	2022	10824	2653	12306	3030	11753	3439	3.13	1.06	2.03	9.45	3.42
	TURKEY	9927	2970	9535	3034	11039	3891	13865	4799	11524	4985	3.07	6.96	2.95	16.12	2.31
	SPAIN	9292	3334	9919	5791	11344	4033	13745	5901	11001	5565	2.93	-1.45	3.29	8.16	1.98
	BELGIUM-LUX	11433	3873	14730	5564	12809	4492	12759	731	9895	662	2.63	-9.46	0.39	-9.53	14.94
	INDIA EX SIK	13559	927	18363	1017	16737	741	11779	5042	7813	4874	2.08		2.88		1.60
	YUGOSLAVIA							7441	2383	7367	2902	1.96	-12.33	1.72	-11.08	2.54
	BELGIUM	12093	4235	10290	3621	9306	2975	7441	2383	7367	2902	1.96	-12.33	1.72	-11.08	2.54
	HUNGARY	6421	3922	5147	3671	5696	3695	7251	5258	6518	4749	1.74	3.80	2.81	7.70	1.37
	POLAND	6277	1898	5569	2168	5526	1488	6247	1804	6154	1871	1.64	0.76	1.11	-2.11	3.29
	UNTD KINGDOM	403	93	177	52	304	92	503	307	3489	5807	0.93	70.89	3.43		0.60
	PORTUGAL	3219	158	3705	232	2928	164	3863	293	3324	237	0.88	1.06	0.14	11.01	14.02
	PERU	5449	569	4896	316	4590	393	3069	274	3092	256	0.82	-14.78	0.15	-16.01	12.10
	DENMARK	4220	115	4617	112	5192	132	3913	112	2916	71	0.78	-8.65	0.04	-9.14	40.80
	PAKISTAN	3727	631	4545	815	4434	942	2336	349	2724	391	0.73	-12.13	0.23	-16.52	6.97
	IRELAND	4816	723	7213	529	7380	567	6914	725	2615	279	0.70	-11.87	0.16	-14.72	9.38
	BULGARIA	3234	548	3236	629	3033	587	3072	520	2389	433	0.64	-6.37	0.26	-6.42	5.52
	CHILE	2620	345	3864	294	3418	183	4021	221	2259	108	0.60	-2.53	0.06	-22.96	20.92
	ROMANIA	3874	432	2331	318	5909	414	4053	259	1972	180	0.53	-7.66	0.11	-17.72	10.93
	TFYR MACEDNA	490	110	589	165	381	114	1586	797	1636	1141	0.44	40.53	0.67	87.05	1.43
	VIET NAM	1992	368	2303	455	2711	585	1972	512	1528	523	0.41	-6.63	0.31	8.56	2.92
	MOROCCO	936	193	1246	815	1078	473	1412	645	1477	1318	0.39	10.92	0.78	43.51	1.12
	AUSTRIA	1897	494	1471	416	1279	386	1336	423	1453	526	0.39	-6.10	0.31	1.42	2.76
	ISRAEL	54	1	13	2	3	1	91	4	1217	87	0.32		0.05		13.94
	RUSSIAN FED	1351	236	988	210	822	240	1009	289	1176	1367	0.31	-2.54	0.81	46.73	0.86
	GREECE															

**EU IMPORTS OF VEGETABLES DRIED, WHOLE, CUT, SLICED, BROKEN/IN POWDER, BUT NOT FURTHER PREPARED (HS: 0712)**  
(V: US\$ THOUSAND; Q: METRIC TONS)

	Origin	1996		1997		1998		1999		2000		Share V 00	Trend V 96-00	Share Q 00	Trend Q 96-00	Value 00 (US\$/Kg)	
		V	Q	V	Q	V	Q	V	Q	V	Q						
<b>GERMANY</b>	WORLD	118844	35658	108327	35366	116485	39439	110826	40402	102930	41088	100.00	-2.61	100.00	4.25	2.51	
	EXTRA EU	72850	26664	68181	25659	71370	27093	68957	27669	65820	27814	63.95	-1.90	67.69	1.61	2.37	
	INTRA EU	45994	8994	40145	9707	45115	12346	41869	12733	37110	13274	36.05	-3.80	32.31	11.07	2.80	
	CHINA	15485	6557	17605	6683	21388	8679	19489	7994	21345	7725	20.74	7.72	18.80	5.20	2.76	
	FRANCE	16206	2337	14042	2960	17869	4733	15578	4548	13618	5061	13.23	-2.41	12.32	21.84	2.69	
	USA	15386	5375	12012	4713	12002	4442	10852	3856	7938	3336	7.71	-13.28	8.12	-10.91	2.38	
	EGYPT	7468	3723	6663	3748	6045	2923	6410	3399	7250	4536	7.04	-0.97	11.04	3.02	1.60	
	BELGIUM-LUX	4144	396	4207	529	6607	1584										
	NETHERLANDS	6785	2579	6092	2689	5525	2517	5588	2727	6145	3658	5.97	-2.80	8.90	7.39	1.68	
	INDIA EX SIK	5822	1619	5642	1827	5625	2195	6850	3019	5906	2914	5.74	2.25	7.09	18.26	2.03	
<b>UNTD KINGDOM</b>	WORLD	56686	20808	60543	24642	64501	27343	66864	26720	65596	40866	100.00	3.99	100.00	15.38	1.61	
	EXTRA EU	26027	7398	25876	7431	30643	7766	33937	8630	34634	14551	52.80	8.79	35.61	16.21	2.38	
	INTRA EU	30659	13410	34667	17212	33858	19577	32928	18091	30961	26315	47.20	-0.32	64.39	15.01	1.18	
	FRANCE	12112	2601	10864	3254	13663	3400	13557	4075	15047	3931	22.94	6.77	9.62	11.08	3.83	
	USA	15341	6297	18233	6927	15989	5960	16598	6094	11695	4584	17.83	-6.17	11.22	-7.35	2.55	
	CHINA	2252	1271	3767	3653	4559	5433	5047	6850	9998	17526	15.24	38.74	42.89	79.99	0.57	
	NETHERLANDS	2820	1830	3701	1875	4636	1489	7352	2129	9332	7067	14.23	36.07	17.29	32.70	1.32	
	ITALY	4094	914	3459	394	3880	499	4059	409	4112	1648	6.27	1.70	4.03	12.92	2.50	
	GERMANY	4522	1207	5154	1093	4085	1013	3823	1057	3912	1067	5.96	-5.72	2.61	-2.75	3.67	
	TURKEY	2307	536	2541	599	2276	564	2698	670	3005	857	4.58	6.06	2.10	11.12	3.50	
<b>FRANCE</b>	EGYPT	4932	2432	2573	1344	3390	1618	3140	1599	2779	1692	4.24	-9.05	4.14	-5.36	1.64	
	SPAIN	510	479	987	424	1395	786	1622	703	1565	746	2.39	31.50	1.83	14.91	2.10	
	INDIA EX SIK	1433	871	3334	1985	1668	1000	1593	1000	1044	744	1.59	-12.82	1.82	-9.52	1.40	
	WORLD	56625	13170	59641	16401	57926	13454	57957	14052	56442	15363	100.00	-0.35	100.00	1.55	3.67	
	EXTRA EU	37880	7245	38012	7428	39263	8362	40081	8511	38387	8707	68.01	0.80	56.67	5.17	4.41	
	INTRA EU	18745	5926	21630	8973	18663	5092	17876	5541	18055	6656	31.99	-2.62	43.33	-2.47	2.71	
	CHINA	14823	2987	16282	3441	16394	4353	17655	4110	19871	4365	35.21	6.90	28.41	9.82	4.55	
	GERMANY	6897	1286	7808	1662	6831	1384	7126	1365	5887	1327	10.43	-4.00	8.64	-1.33	4.44	
	NETHERLANDS	4696	1249	5515	1305	5069	1216	4707	1302	5539	1537	9.81	1.73	10.01	4.22	3.60	
	USA	5633	1500	4133	997	4767	994	4597	1099	5174	1161	9.17	-0.63	7.56	-4.05	4.46	
ITALY	1538	261	1921	332	2673	417	2381	560	2079	322	3.68	8.51	2.10	9.88	6.45		
PAKISTAN	3634	50	3618	54	4515	60	3269	39	2049	16	3.63	-11.73	0.10	-23.29	131.15		
SPAIN	1091	489	567	274	439	161	1051	260	1848	792	3.27	18.18	5.16	9.56	2.33		
BELGIUM-LUX	2163	2200	2577	4293	1685	1471	1696	1846	1463	1855	2.59		12.08		0.79		

**EU IMPORTS OF VEGETABLES DRIED, WHOLE, CUT, SLICED, BROKEN/IN POWDER, BUT NOT FURTHER PREPARED (HS: 0712)**

(V: US\$ THOUSAND; Q: METRIC TONS)

Origin	1996		1997		1998		1999		2000		Share V 00	Trend V 96-00	Share Q 00	Trend Q 96-00	Value 00 (US\$/Kg)	
	V	Q	V	Q	V	Q	V	Q	V	Q						
<b>ITALY</b>	TURKEY	2470	156	1136	66	1079	88	1585	77	1227	116	2.17	-10.11	0.75	-4.51	10.62
	MOROCCO	1761	309	1688	296	1804	338	1525	330	771	168	1.37	-16.08	1.10	-10.48	4.58
	WORLD	46738	6666	49904	7175	61054	8773	56222	9699	45823	8893	100.00	0.80	100.00	9.18	5.15
	EXTRA EU	36863	4276	41287	4106	51876	5375	46537	5572	38485	5429	83.99	2.08	61.04	8.14	7.09
	INTRA EU	9876	2390	8617	3069	9178	3398	9685	4126	7338	3465	16.01	-4.66	38.96	10.94	2.12
	CHINA	9722	1132	7143	1203	15651	2589	14521	2045	15802	2168	34.49	18.31	24.38	20.09	7.29
	YUGOSLAVIA	12141	670	17502	842	15558	586	11161	474	8916	425	19.46	-10.12	4.78	-13.80	20.99
	FRANCE	4588	1204	2616	996	3417	1459	4169	2079	3203	1530	6.99	-2.50	17.20	12.90	2.09
	TURKEY	2963	919	2166	524	2724	850	2771	964	2401	950	5.24	-1.73	10.69	6.99	2.53
	BULGARIA	3062	129	6104	271	5864	215	5332	186	2158	98	4.71	-8.01	1.11	-8.77	21.92
	ROMANIA	2139	119	3025	187	2919	144	3860	211	1924	76	4.20	0.32	0.86	-7.44	25.23
	GERMANY	2549	622	3377	1155	2915	867	2481	852	1900	843	4.15	-8.57	9.48	3.10	2.25
	TFYR MACEDNA	2987	183	1820	93	5331	220	3630	162	1797	87	3.92	-3.21	0.98	-8.79	20.54
	BOSNIA HERZG	3	1	35	2	670	33	1660	80	1054	37	2.30		0.42		28.41
	WORLD	39879	13220	37008	11471	39354	13322	39456	19468	40923	27817	100.00	1.16	100.00	22.34	1.47
	INTRA EU	21138	4179	21415	5098	20369	5512	23166	11813	24920	19247	60.89	4.16	69.19	47.62	1.29
	EXTRA EU	18741	9041	15593	6373	18985	7810	16290	7656	16003	8570	39.11	-2.68	30.81	0.77	1.87
FRANCE	6174	1250	6531	1933	7679	2397	9955	6120	8632	6007	21.09	11.53	21.59	53.62	1.44	
GERMANY	8786	1638	8105	1609	6156	1595	7056	2746	6956	3032	17.00	-5.88	10.90	19.32	2.29	
USA	5307	2209	5296	2059	7592	2949	5055	1956	6164	2404	15.06	2.56	8.64	1.18	2.56	
PORTUGAL					116	34	84	25	3151	5671	7.70		20.39		0.56	
EGYPT	3567	1830	2856	1444	3707	1780	3965	1951	3036	1891	7.42	0.06	6.80	3.73	1.61	
CHINA	2787	1982	2426	1069	2327	1404	1988	1679	2797	2272	6.84	-1.90	8.17	7.51	1.23	
BELGIUM-LUX	2087	434	2421	569	2200	579										
IRELAND	599	85	347	41	237	51	985	97	2129	276	5.20	43.07	0.99	37.71	7.71	
BELGIUM							2292	1386	1813	1845	4.43		6.63		0.98	
ITALY	2336	458	2284	371	2385	403	1673	1139	1174	1119	2.87	-15.52	4.02	33.75	1.05	
INDIA EX SIK	1004	620	881	612	957	583	1118	680	902	687	2.20	0.24	2.47	3.16	1.31	
POLAND	630	427	528	415	369	282	892	701	799	688	1.95	10.52	2.47	15.92	1.16	
TURKEY	1656	422	815	197	1014	245	698	198	671	205	1.64	-17.81	0.74	-13.36	3.27	

**EU IMPORTS OF ONIONS DRIED, BUT NOT FURTHER PREPARED (HS: 071220)**  
(V: US\$ THOUSAND; Q: METRIC TONS)

	Origin	1996		1997		1998		1999		2000		Share V 00	Trend V 96-00	Share Q 00	Trend Q 96-00	Value 00 (US\$/kg)
		V	Q	V	Q	V	Q	V	Q	V	Q					
<b>TOTAL EU</b>	WORLD	95323	42103	92748	46309	99584	44883	102131	51007	86863	49675	100.00	-0.89	100.00	4.37	1.75
	EXTRA EU	68626	30589	63992	28997	64905	27929	63766	29189	52772	27040	60.75	-5.15	54.43	-2.37	1.95
	INTRA EU	26697	11514	28756	17312	34679	16954	38365	21818	34091	22636	39.25	8.08	45.57	17.15	1.51
	USA	33772	14048	33908	14123	33627	13552	30902	12679	25965	11261	29.89	-6.00	22.67	-5.35	2.31
	FRANCE	12977	5090	13253	6387	18597	8911	22130	13187	19507	12795	22.46	14.20	25.76	29.28	1.52
	EGYPT	15628	7510	11926	6175	13558	6164	13704	6849	12752	7792	14.68	-2.64	15.69	1.79	1.64
	INDIA EX SIK	6444	3518	7907	4319	7063	3938	9626	5568	7792	5229	8.97	5.94	10.53	11.03	1.49
	GERMANY	5920	2249	6467	2652	6629	2371	6449	2637	5111	2632	5.88	-2.92	5.30	3.13	1.94
	NETHERLANDS	3750	2272	4593	4588	5375	4131	4647	3830	4349	3751	5.01	3.13	7.55	8.56	1.16
	HUNGARY	6867	2319	5639	2116	4695	1495	3869	1100	3051	1086	3.51	-18.12	2.19	-19.52	2.81
	UNTD KINGDOM	953	375	746	273	607	227	2342	927	2214	993	2.55	32.73	2.00	37.31	2.23
	BELGIUM-LUX	1931	937	2183	1921	2038	504	784	332	1593	957	1.83	69.67	1.93	33.46	1.67
	SPAIN	133	208	572	390	847	507	3219	1531	1587	805	1.83	8.10	1.62	9.55	1.97
	CHINA	1511	684	1631	852	2483	1179	1249	651	914	562	1.05		1.13		1.63
	BELGIUM							561	247	486	286	0.56	-27.22	0.58	-27.57	1.70
	SYRIA A. R.	1510	823	1398	751	1673	887	286	22	347	18	0.40	18.67	0.04	29.67	19.38
	PERU	146	7	291	12	327	14	34972	15908	30500	15949	100.00	-1.79	100.00	3.02	1.91
<b>GERMANY</b>	WORLD	34283	14247	33174	14803	36742	15441	25227	11430	21374	11350	70.08	-5.06	71.17	-1.64	1.88
EXTRA EU		27691	12260	25270	11560	26070	11111	9745	4478	9127	4599	29.92	8.98	28.83	22.15	1.98
INTRA EU		6592	1987	7905	3243	10672	4330	8142	3778	7084	3818	23.23	15.54	23.94	29.71	1.86
FRANCE		4259	1391	5315	2113	8132	3501	8067	3346	6193	2861	20.30	-9.12	17.94	-8.55	2.16
USA		9591	4148	8749	3891	8771	3600	5224	2592	5920	3593	19.41	-1.02	22.53	3.93	1.65
EGYPT		6104	2819	5445	2865	4822	2086	5158	2938	4294	2843	14.08	11.96	17.82	19.99	1.51
INDIA EX SIK		3040	1554	3324	1589	3970	2129	5158	2938	4294	2843	14.08	11.96	17.82	19.99	1.51
HUNGARY		4773	1588	4247	1562	3716	1182	2981	857	2595	941	8.51	-14.55	5.90	-15.19	2.76
NETHERLANDS		1107	366	1397	434	955	372	821	383	1253	424	4.11	-2.80	2.66	1.74	2.95
BELGIUM-LUX		1075	178	676	127	1246	229	2238	1098	1187	648	3.89	6.03	4.06	8.35	1.83
CHINA		1173	554	1277	674	2055	997	331	126	428	241	1.40	-29.61	1.51	-32.23	1.78
SYRIA A. R.		1324	762	1156	617	1442	762	23607	10682	19402	8773	100.00	-1.51	100.00	-1.93	2.21
<b>UNTD KINGDOM</b>	WORLD	21181	9408	23066	11283	21607	9647	16123	7120	12045	5759	62.08	-6.83	65.64	-5.68	2.09
EXTRA EU		16428	7349	17587	7850	15935	6845	7485	3561	7357	3014	37.92	12.59	34.36	8.32	2.44
INTRA EU		4754	2059	5479	3433	5671	2802	11125	4488	8445	3500	43.53	-3.78	39.89	-4.32	2.41
USA		9813	4162	12110	4935	11059	4443	5627	2838	5715	2291	29.46	10.45	26.12	10.16	2.49
FRANCE		4120	1594	4007	2228	4055	2091	3070	1556	2611	1603	13.46	-8.87	18.28	-4.48	1.63
EGYPT		4700	2255	2400	1245	3256	1541	1449	884	842	587	4.34	-13.03	6.69	-9.06	1.43
INDIA EX SIK		1231	718	2736	1527	1271	737									

**EU IMPORTS OF ONIONS DRIED, BUT NOT FURTHER PREPARED (HS: 071220)**  
(V: US\$ THOUSAND; Q: METRIC TONS)

	Origin	1996		1997		1998		1999		2000		Share V 00	Trend V 96-00	Share Q 00	Trend Q 96-00	Value 00 (US\$/Kg)
		V	Q	V	Q	V	Q	V	Q	V	Q					
<b>NETHERLANDS</b>	WORLD	12450	5478	10619	4741	14424	6355	14011	8799	12814	9117	100.00	3.40	100.00	17.79	1.41
	EXTRA EU	8920	4361	7013	3497	10393	4775	8793	4183	7913	4342	61.75	-0.14	47.63	1.72	1.82
	INTRA EU	3530	1117	3606	1244	4030	1580	5218	4616	4901	4775	38.25	10.80	52.37	52.44	1.03
<b>BELGIUM-LUX</b>	USA	4131	1794	3453	1522	5760	2483	3557	1528	3956	1766	30.87	-0.57	19.37	-0.27	2.24
	FRANCE	1608	455	1653	621	2666	1106	4057	3879	3773	4144	29.44	29.74	45.45	86.87	0.91
	EGYPT	3072	1619	2399	1248	3356	1609	3707	1852	2764	1777	21.57	2.26	19.49	5.98	1.56
<b>SWEDEN</b>	INDIA EX SIK	979	604	840	579	911	555	1093	676	886	680	6.91	0.65	7.46	4.01	1.30
	WORLD	3189	1971	3433	2878	4665	3567									
	INTRA EU	2399	1623	2360	2378	3179	2895									
<b>FRANCE</b>	EXTRA EU	789	348	1073	500	1486	671	1720	634	1037	480	25.66	37.68	27.86	50.15	2.16
	INTRA EU	379	121	526	171	1292	435	1720	634	1037	480	25.66	37.68	27.86	50.15	2.16
	USA	3067	1158	3472	1321	3318	1288	3084	1221	2828	1173	70.00	-2.77	68.04	-0.53	2.41
<b>NETHERLANDS</b>	FRANCE	124	45	172	73	578	229	1150	491	835	411	20.68	77.14	23.84	88.32	2.03
	HUNGARY	281	98	221	107	141	56	192	68	143	57	3.54	-13.91	3.31	-14.25	2.51
	WORLD	6230	2857	5188	3261	3912	1521	4668	1927	3771	1705	100.00	-10.50	100.00	-14.43	2.21
<b>NETHERLANDS</b>	EXTRA EU	4535	1836	3383	1433	2466	1120	3071	1376	2179	1017	57.79	-14.47	59.66	-11.49	2.14
	INTRA EU	1695	1021	1805	607	1446	402	1597	551	1592	688	42.21	-2.45	40.34	-18.04	2.31
	USA	2652	947	1718	607	1152	395	1341	519	1165	461	30.91	-17.24	27.05	-14.74	2.53
<b>NETHERLANDS</b>	GERMANY	594	139	501	148	898	242	1176	336	599	209	15.88	9.10	12.27	17.77	2.86
	INDIA EX SIK	499	285	477	294	334	212	669	393	512	305	13.58	3.96	17.88	4.39	1.68
	SPAIN	42	34	13	20	3	2	35	18	458	236	12.16	77.64	13.81	45.21	1.95
<b>NETHERLANDS</b>	NETHERLANDS	354	125	227	93	311	90	305	131	351	115	9.32	2.84	6.77	1.75	3.04
	BELGIUM-LUX	497	675	865	1530	168	52	242	119	135	72	3.58	-23.96	4.23	-21.61	1.87
	EGYPT	524	249	249	114	239	125	410	163	128	37	3.39	-1.35	2.18	-9.55	3.44
<b>NETHERLANDS</b>	CHINA	168	67	271	136	210	82	3738	3490	3578	3444	100.00		100.00		1.04
	WORLD							2444	2856	1887	2558	52.75		74.28		0.74
	INTRA EU							1294	634	1690	886	47.25		25.72		1.91
<b>NETHERLANDS</b>	EXTRA EU							1541	2482	1218	1943	34.04		56.42		0.63
	USA							305	155	816	391	22.81		11.36		2.09
	EGYPT							847	408	726	430	20.29		12.49		1.69

**EU IMPORTS OF MUSHROOMS AND TRUFFLES DRIED, BUT NOT FURTHER PREPARED (HS: 071230)**  
(V: US\$ THOUSAND; Q: METRIC TONS)

Origin	1996		1997		1998		1999		2000		Share V 00	Trend V 96-00	Share Q 00	Trend Q 96-00	Value 00 (US\$/Kg)
	V	Q	V	Q	V	Q	V	Q	V	Q					
TOTAL EU	98002	6552	10024	7179	112831	8546	107074	8383	98850	9739	100.00	0.86	100.00	9.94	10.15
WORLD	70104	4072	76237	4591	87603	5315	83930	5425	78221	5854	79.13	3.20	60.11	9.34	13.36
EXTRA EU	27897	2479	23787	2587	25228	3231	23144	2958	20619	3885	20.86	-6.12	39.89	10.88	5.31
INTRA EU	29253	2092	27534	2256	37169	3235	37783	2914	45955	3408	46.49	12.97	35.00	13.11	13.48
CHINA	13380	795	18136	896	16494	638	12390	557	9651	487	9.76	-9.83	5.00	-13.54	19.82
YUGOSLAVIA	12233	933	9553	1102	9217	1066	8289	1026	6992	943	7.07	-11.85	9.69	-0.50	7.41
FRANCE	7974	502	7591	472	6080	377	6775	963	6239	467	6.31	-5.86	4.79	5.83	13.37
GERMANY	2558	147	2640	154	3781	212	4456	280	4200	1425	4.25	16.36	14.63	67.32	2.95
ITALY	4068	56	4512	65	5058	66	3778	42	2822	26	2.85	-8.69	0.26	-17.94	109.66
PAKISTAN	3876	169	6865	312	6865	258	6192	233	2334	87	2.36	-10.58	0.89	-14.91	26.82
BULGARIA	2271	124	3769	227	3316	158	4020	221	2217	95	2.24	0.16	0.97	-5.54	23.40
ROMANIA	4576	90	5367	113	4916	94	3088	59	1942	40	1.96	-20.29	0.41	-20.15	48.16
INDIA EX SIK	3400	199	1928	84	5405	200	3850	161	1842	84	1.86	-5.20	0.86	-10.21	21.88
TFYR MACEDNA	942	117	999	125	929	101	1794	136	1727	171	1.75	19.71	1.75	8.86	10.11
CHILE	1905	333	1875	316	1938	390	1447	249	1560	605	1.58	-6.38	6.22	10.06	2.58
NETHERLANDS	437	97	419	110	315	91	1195	659	1333	1015	1.35	38.76	10.42	91.47	1.31
VIET NAM	54	1	11	1	3	1	91	4	1217	87	1.23	0.90	0.90		13.94
RUSSIAN FED	2371	56	1432	44	1288	80	1863	49	1134	41	1.15	-11.42	0.42	-5.02	27.71
TURKEY	3	1	35	2	704	38	1715	81	1126	44	1.14		0.45		25.55
BOSNIA HERZG	674	43	462	53	328	74	964	177	1092	280	1.10	18.55	2.88	64.37	3.90
SPAIN	500	8	372	6	38	3	673	4	784	6	0.79	16.09	0.06	-10.35	139.62
CANADA	632	13	660	27	691	15	686	9	745	6	0.75	3.76	0.06	-23.83	132.61
USA	469	32	524	25	1023	34	1221	63	396	18	0.40	5.21	0.19	-2.24	21.98
SWITZ.LIECHT	490	43	431	39	529	58	559	46	356	55	0.36	-3.74	0.56	6.29	6.52
HONG KONG	214	9	138	6	64	2	311	7	339	11	0.34	18.87	0.11	7.68	30.79
ZIMBABWE	389	25	272	50	347	101	425	30	292	31	0.30	-1.27	0.32	-0.91	9.48
THAILAND	284	24	391	30	352	26	291	28	284	27	0.29	-2.90	0.28	1.37	10.50
HUNGARY	366	10	75	4	106	4	114	11	278	25	0.28	-1.45	0.25	31.07	11.29
POLAND	288	22	755	39	757	36	543	25	242	15	0.24	-6.59	0.16	-11.03	15.84
SLOVENIA	158	2	30	2	9	1	227	1	228	2	0.23	31.71	0.02	-3.26	127.96
ARGENTINA	221	6	140	5	172	7	128	2	182	6	0.18	-4.71	0.06	-8.79	32.39
JAPAN	309	11	294	23	83	4	221	8	157	90	0.16		0.92		1.75
BELGIUM	318	19	220	12	299	20	218	21	131	15	0.13	-16.38	0.15	-0.13	8.85
UKRAINE									97	4	0.10		0.04		24.33
OTH-ASIA NES															
SOUTH AFRICA															

**EU IMPORTS OF MUSHROOMS AND TRUFFLES DRIED, BUT NOT FURTHER PREPARED (HS: 071230)**  
(V: US\$ THOUSAND; Q: METRIC TONS)

	Origin	1996		1997		1998		1999		2000		Share V00	Trend V 96-00	Share Q00	Trend Q 96-00	Value 00 (US\$/kg)
		V	Q	V	Q	V	Q	V	Q	V	Q					
<b>ITALY</b>	WORLD	32656	1924	37413	1947	46759	2094	40851	1903	32786	1804	100.00	0.96	100.00	-1.50	18.17
	EXTRA EU	30433	1736	35988	1840	45704	2028	40063	1870	31899	1737	97.29	2.03	96.25	0.18	18.37
	INTRA EU	2222	188	1426	107	1055	66	787	32	887	68	2.71	-21.57	3.75	-27.68	13.12
	CHINA	8948	624	5737	351	13888	791	12984	712	14488	947	44.19	19.49	52.46	16.65	15.30
	YUGOSLAVIA	12141	670	17502	842	15558	586	11161	474	8916	425	27.19	-10.12	23.54	-13.80	20.99
	BULGARIA	3022	118	6097	266	5836	194	5318	178	2107	72	6.43	-8.23	4.00	-12.91	29.18
	ROMANIA	2126	115	3016	181	2841	132	3860	211	1924	76	5.87	0.48	4.23	-6.42	25.23
	TFYR MACEDONA	2887	145	1779	75	5269	191	3589	140	1779	80	5.43	-2.63	4.41	-5.58	22.38
	BOSNIA HERZG	3	1	35	2	670	33	1660	80	1054	37	3.21		2.06		28.41
	RUSSIAN FED							59	2	412	21	1.26		1.17		19.55
<b>FRANCE</b>	WORLD	24620	1184	24821	1326	26078	1602	27617	2212	27411	2481	100.00	3.27	100.00	22.04	11.05
	EXTRA EU	21679	1020	22122	1113	22631	1323	23835	1734	23340	1825	85.15	2.25	73.54	17.43	12.79
	INTRA EU	2941	163	2699	214	3447	278	3781	478	4071	657	14.85	10.38	26.46	43.16	6.20
	CHINA	10856	573	11315	725	11467	947	13068	905	15239	689	55.60	8.57	27.76	6.07	22.12
	PAKISTAN	3634	50	3618	54	4515	60	3269	39	2049	16	7.48	-11.73	0.63	-23.29	131.15
	GERMANY	1608	75	1485	82	1630	95	1661	74	1776	89	6.48	3.16	3.59	2.45	19.91
	VIET NAM	321	71	228	61	165	53	957	596	1034	940	3.77	45.84	37.87		1.10
	WORLD	19672	1163	18433	1393	19814	1736	19869	1606	21300	1947	100.00	2.37	100.00	12.45	10.94
	EXTRA EU	13624	933	13790	1192	15150	1492	15649	1371	18190	1689	85.40	7.30	86.73	14.19	10.77
	INTRA EU	6047	230	4643	201	4664	244	4220	235	3110	258	14.60	-13.29	13.27	3.99	12.03
<b>GERMANY</b>	CHINA	7052	640	8076	901	9645	1207	9630	1023	13478	1355	63.28	15.85	69.60	17.66	9.94
	FRANCE	5727	195	4380	192	4431	233	3684	188	2646	167	12.42	-15.78	8.58	-3.23	15.84
	CHILE	625	59	669	82	632	65	903	95	1158	132	5.44	16.59	6.76	19.11	8.80
	INDIA EX SIK	2749	58	1975	58	1455	43	1239	36	1020	28	4.79	-21.72	1.45	-17.42	36.05
	PAKISTAN	343	4	785	9	439	5	339	3	540	5	2.53	0.67	0.27	-7.46	101.60
	WORLD	5544	280	5284	324	7860	905	6903	684	6395	1809	100.00	5.68	100.00	56.44	3.54
	INTRA EU	4311	173	4407	225	6784	743	5806	560	5527	1693	86.43	8.03	93.61	72.96	3.26
	EXTRA EU	1233	107	877	100	1076	162	1096	124	868	115	13.57	-4.68	6.39	3.67	7.51
	ITALY	1402	43	1278	40	1601	77	2195	105	2287	1277	35.77	16.41	70.59		1.79
	FRANCE	2105	64	1929	83	2058	79	1873	121	1920	125	30.02	-2.11	6.91	18.88	15.36
<b>UNTD KINGDOM</b>	GERMANY	769	58	912	58	684	50	898	141	765	68	11.96	-0.24	3.74	12.60	11.32
	NETHERLANDS	14	1	247	37	345	69	277	61	447	193	6.98		10.67		2.31



**EU IMPORTS OF VEGETABLES AND MIXTURES DRIED, BUT NOT FURTHER PREPARED N.E.S. (HS: 071290)**  
(V: US\$ THOUSAND; Q: METRIC TONS)

	Origin	1996		1997		1998		1999		2000		Share V 00	Trend V 96-00	Share Q 00	Trend Q 96-00	Value 00 (US\$/Kg)
		V	Q	V	Q	V	Q	V	Q	V	Q	V 00	96-00	Q 00	96-00	
<b>TOTAL EU</b>	WORLD	192494	67723	191197	75240	199227	78240	193581	90093	189906	109639	100.00	-0.15	100.00	12.12	1.73
	INTRA EU	113745	32852	110287	32759	113496	33046	115181	47741	110122	55101	57.99	-0.21	50.26	15.15	2.00
	EXTRA EU	78749	34871	80910	42480	85731	45194	78400	42351	79783	54537	42.01	-0.05	49.74	9.32	1.46
	CHINA	18148	13432	24474	16063	26880	22283	22005	21524	26801	33982	14.11	6.97	30.99	23.98	0.79
	NETHERLANDS	18412	8715	18732	9249	18602	8709	21213	18554	23682	18415	12.47	6.48	16.80	24.51	1.29
	FRANCE	24450	6002	20984	5057	25812	5696	23461	7241	22903	6704	12.06	-0.19	6.11	5.97	3.42
	GERMANY	25075	6473	26994	6233	24584	6568	25056	6960	21471	8213	11.31	-3.78	7.49	6.04	2.61
	USA	17805	5161	15709	4500	16179	4222	15313	3769	13613	3685	7.17	-5.47	3.36	-8.16	3.69
	TURKEY	9928	2420	8392	1967	9521	2541	10437	2963	10565	3222	5.56	3.48	2.94	10.32	3.28
	ITALY	14782	3926	12225	2541	12811	3021	11600	3850	10490	3745	5.52	-7.12	3.42	3.26	2.80
	BELGIUM-LUX	7306	2379	7620	3807	9183	3481	9857	3309	12116	4289	4.65	2.94	3.42	12.15	2.36
	SPAIN	9117	2718	8502	2591	9857	3309	10348	4295	6735	4219	3.55	3.85	3.85	8.81	1.60
	BELGIUM	5660	3660	4981	3641	5307	3550	6942	5166	6088	4686	3.21	4.89	4.27	8.81	1.30
	POLAND	64889	20249	56719	19170	59929	22262	55986	22887	51130	23192	100.00	-4.78	100.00	4.59	2.20
	WORLD	31535	13471	29121	12907	30150	14490	28081	14867	26256	14774	51.35	-3.95	63.71	3.31	1.78
	EXTRA EU	33355	6778	27598	6263	29779	7772	27904	8020	24873	8417	48.65	-5.60	36.29	7.04	2.95
	INTRA EU	7260	5363	8252	5108	9688	6475	7622	5873	6679	5722	13.06	-2.43	24.67	2.73	1.17
CHINA	3054	214	3530	402	5361	1355	7762	2316	5334	1824	10.43	4.15	7.86	12.98	2.92	
BELGIUM-LUX	5757	1396	4436	1166	4859	1306	5734	4273	5054	3854	9.88	6.04	16.62	9.89	1.31	
SPAIN	4444	2866	4125	3009	4510	3024	4678	2331	4737	3182	9.27	-3.18	13.72	8.12	1.49	
POLAND	5599	2190	4627	2253	4536	2140	4820	1462	4657	1382	9.11	-11.14	5.96	-4.46	3.37	
NETHERLANDS	7811	1858	5581	1276	5540	1458	3752	582	3888	1076	7.60	-10.30	4.64	6.17	3.61	
ITALY	6220	752	4348	655	5306	999	3748	822	3437	435	6.72	1.87	1.87	7.91	7.91	
FRANCE	2344	383	2404	512	2903	664	2963	745	2972	748	5.81	7.08	3.23	18.67	3.97	
BELGIUM	2840	139	3243	196	2532	136	3444	253	2927	199	5.72	1.21	0.86	10.14	14.72	
TURKEY	2804	1239	2449	859	1824	721	918	440	1833	888	3.59	-16.73	3.83	-12.50	2.07	
PERU	1364	904	1218	883	1223	837	1186	808	1330	943	2.60	-0.76	4.06	-0.05	1.41	
HUNGARY	33	7	343	180	200	23	452	46	592	43	1.16	83.61	0.18	23.85	13.85	
EGYPT	29960	11120	32192	13035	35034	16791	36355	15355	39799	30284	100.00	7.14	100.00	24.20	1.31	
INDIA EX SIK	16962	5167	15990	3773	18188	4221	20646	4509	21750	9844	54.65	7.82	32.50	15.81	2.21	
WORLD	12998	5953	16202	9262	16846	12570	15709	10846	18049	20440	45.35	6.46	67.49	30.02	0.88	
INTRA EU	1573	1197	3341	3594	4154	5356	4306	6696	9577	17467	24.06	47.21	57.68	81.90	0.55	
EXTRA EU	2377	1553	2706	1034	3248	991	6067	1697	8262	6618	20.76	39.08	21.85	40.43	1.25	
CHINA	5888	944	4928	943	7550	1230	6057	1116	7412	1515	18.62	6.89	5.00	11.78	4.89	
NETHERLANDS																
FRANCE																
<b>UNTD KINGDOM</b>																

**EU IMPORTS OF VEGETABLES AND MIXTURES DRIED, BUT NOT FURTHER PREPARED N.E.S. (HS: 071290)**  
(V: US\$ THOUSAND; Q: METRIC TONS)

Origin	1996		1997		1998		1999		2000		Share V 00	Trend V 96-00	Share Q 00	Trend Q 96-00	Value 00 (US\$/kg)	
	V	Q	V	Q	V	Q	V	Q	V	Q						
FRANCE	WORLD	25775	9130	29633	11814	27935	10331	25672	9912	25261	11176	100.00	-1.82	100.00	2.32	2.26
	EXTRA EU	11666	4388	12507	4882	14166	5919	13175	5401	12868	5865	50.94	2.51	52.47	7.05	2.19
	INTRA EU	14109	4742	17126	6931	13769	4413	12497	4511	12393	5312	49.06	-5.58	47.53	-2.00	2.33
	NETHERLANDS	4272	1115	5212	1205	4720	1122	4244	1114	4822	1261	19.09	0.37	11.28	1.68	3.83
	CHINA	3799	2346	4695	2580	4718	3324	4178	3042	4504	3639	17.83	2.26	32.56	10.99	1.24
	USA	2747	549	2209	387	3315	596	3143	580	3579	697	14.17	9.22	6.24	9.20	5.13
	GERMANY	4695	1072	5822	1432	4303	1047	4289	956	3512	1029	13.90	-8.48	9.20	-4.75	3.41
	BELGIUM-LUX	1656	1522	1655	2735	1446	1395									
	ITALY	855	198	1060	253	1225	331	1397	468	1278	262	5.06	11.41	2.35	12.44	4.87
	BELGIUM					1797	337	1519	330	1230	1697	4.87	-15.95	15.18	-10.46	0.72
MOROCCO	1753	309	1670	296	21781	6717	21150	9883	23836	18268	100.00	0.70	100.00	24.97	1.30	
NETHERLANDS	WORLD	22564	7451	22003	6392	14589	3829	14921	6547	17200	14221	72.16	4.29	77.85	45.79	1.21
	EXTRA EU	14002	2886	14792	3663	14589	3829	14921	6547	17200	14221	72.16	4.29	77.85	45.79	1.21
	INTRA EU	8563	4564	7211	2729	7191	2888	6229	3336	6636	4047	27.84	-6.35	22.15	-0.40	1.64
	GERMANY	4615	963	4504	1082	4552	1434	4167	1813	4622	2660	19.39	-0.75	14.56	29.02	1.74
	FRANCE	3755	751	4442	1282	4570	1252	5175	2183	4107	1801	17.23	3.38	9.86	25.61	2.28
	PORTUGAL					116	34	84	25	3151	5671	13.22		31.04		0.56
	USA	1170	415	1843	537	1831	466	1498	427	2208	638	9.26	11.22	3.49	6.53	3.46
	IRELAND	599	85	347	41	234	50	983	96	2129	276	8.93	43.05	1.51	37.64	7.71
	BELGIUM-LUX	1774	368	1858	400	1672	395									
	CHINA	1937	1890	1474	957	1469	1278	1411	1584	1563	2070	6.56	-4.62	11.33	7.10	0.76
ITALY	EXTRA EU	2204	431	2117	357	2313	398	1598	1132	953	1089	4.00	-17.78	5.96	35.10	0.88
	INTRA EU	630	427	528	415	369	282	892	701	797	687	3.34	10.46	3.76	15.90	1.16
	WORLD	11241	3475	10081	3817	11571	5321	12620	5652	11044	5499	100.00	1.91	100.00	14.01	2.01
	EXTRA EU	5772	2246	4743	1989	5873	3235	5841	3085	6243	3501	56.53	3.72	63.67	14.19	1.78
	INTRA EU	5469	1228	5338	1828	5699	2086	6779	2567	4801	1997	43.47	-0.21	36.33	14.02	2.40
	TURKEY	2955	918	2085	518	2710	849	2771	964	2336	946	21.15	-1.84	17.20	7.03	2.47
	FRANCE	2329	504	1544	447	1825	563	2476	893	1696	535	15.35	-1.60	9.73	8.47	3.17
	CHINA	684	472	1364	830	1708	1769	1266	1207	1223	1171	11.08	11.48	21.29	24.49	1.04
	GERMANY	1457	348	1970	637	1659	597	1784	547	1174	518	10.63	-5.18	9.43	6.66	2.26
	AUSTRIA	197	43	501	237	592	259	789	382	900	504	8.15	41.81	9.16	71.94	1.79
HUNGARY	803	297	499	230	568	196	695	292	711	375	6.44	0.87	6.83	7.30	1.89	
NETHERLANDS	520	149	568	265	645	310	782	362	517	188	4.68	3.12	3.42	8.00	2.75	
TUNISIA	3	1	6	2	99	80	236	174	469	241	4.25		4.39		1.94	
MOROCCO	18	10	87	57	227	80	80	69	370	198	3.35	82.33	3.60	85.82	1.87	

Source: COMTRADE database, United Nations Statistics Division (UNSD)

**ANNEX II**  
**USEFUL ADDRESSES**

## LIST OF SELECTED IMPORTERS

### BELGIUM

Caldic Food  
Ter Locht Weg 1  
2620 Hemiksem  
Tel: +32 3 870 4911  
Fax: +32 3 870 4919

### FRANCE

Ducros SAS  
Z.I. de Carpensud  
B.P. 150  
84971 Carpentras Cedex  
Tel: +33 490 638 989  
Fax: +33 490 638 901

### GERMANY

Brückner-Werke  
Wendenstrasse 4  
20097 Hamburg  
Tel: +49 4023 730 801  
Fax: +49 4023 730 856

E.H. Worlée  
Grusonstrasse 22  
22113 Hamburg  
Tel: +49 40 733 330  
Fax: +49 40 733 33290  
<http://www.worlee.de>

Tro-Kost GmbH  
Heidenackerstrasse 17  
69207 Sandhausen  
Tel: +49 622 493 010  
Fax: +49 622 493 0150

McCormick GmbH  
Sperberstrasse 45  
65812 Bad Saden  
Tel: +49 6196 528 073  
Fax: +49 6196 528 074

### ITALY

Allione Industrie Alimentari SPA  
Via Centallo 15  
12020 (CN) Tarantasca  
Tel: +39 0171 949 111  
E-mail: [allione@alliome.com](mailto:allione@alliome.com)

Banfi SPA  
Castello di Poggio alle Mura  
53024 (SI) Montalcino  
Tel: +39 0577 840 351  
E-mail: [marmugi@banfi.it](mailto:marmugi@banfi.it)

C.A.S. SPA  
Via Borgonovo 87  
37043 (VR) Castagnaro  
Tel: +39 0442 635 611  
E-mail: [ufficio.acquisti@cas-steinhausergroup.it](mailto:ufficio.acquisti@cas-steinhausergroup.it)

E&O Von Felten SPA  
Strada Langhirano 243 Gaione  
43010 (PR) Fontanini  
Tel: +39 0521 649 911  
E-mail: [vonfelten@tin.it](mailto:vonfelten@tin.it)

Kerry Gasparini SRL  
Via Sondrio 9  
20053 (MI) Muggio  
Tel: +39 039 271 711  
E-mail: [Giorgio\\_dalo@kerry-ingredients.co.uk](mailto:Giorgio_dalo@kerry-ingredients.co.uk)

RODEXPORT SRL  
Via Cimarosa 15/17  
44100 (FE) Ferrara  
Tel: +39 0532 904 044  
E-mail: [rodex@tin.it](mailto:rodex@tin.it)

## **NETHERLANDS**

Dika Fabrieken BV  
Buiten de Veerpoort 5  
2871 CC Schoonhoven  
Tel: +31 182 382 665  
Fax: +31 182 383 580

Catz International B.V.  
P. O. Box 180  
3000 AD, Rotterdam  
Tel: +31 10 411 34 40  
Fax: +31 10 411 89 13  
E-Mail: [info@catz.nl](mailto:info@catz.nl)  
URL: <http://www.catz.nl>

## **UNITED KINGDOM**

European Food Ingredients Ltd  
Station Road  
Offenham B97 1PC  
Tel: +44 138 683 3123  
Fax: +44 138 683 3655

Carrex International Ltd –MV Carib Ltd  
Haslington Hall, Haslington  
Crewe, Cheshire, CW1 5RX  
Tel: +44 1270 588 722  
Fax: +44 1270 255 050  
URL: <http://www.carrexint.co.uk>

## IMPORT PROMOTION OFFICES

### DENMARK

DIPO (The Danish Import Promotion  
Office for Products from Developing  
Countries)  
Borsen  
1217 COPENHAGEN K  
Tel: +45 339 505 00  
Fax: +45 331 205 25  
E-mail: [dipo@commerce.dk](mailto:dipo@commerce.dk)  
URL: <http://www.dipo.dk>

### SWEDEN

Association of Swedish Chambers of  
Commerce  
P.O. Box 16050  
103 21 STOCKHOLM  
Tel: +46 8 555 100 00  
Fax: +46 8 566 316 35  
E-mail: [tradeoffice@chambertrade.com](mailto:tradeoffice@chambertrade.com)  
URL: <http://www.cci.se>

### GERMANY

Deutsche Gesellschaft für Technische  
Zusammenarb. (GTZ) GmbH  
Dag-Hammarskjöld-Weg 1-5  
65760 ESCHBORN  
Tel: +496 196 791 229  
Fax: +496 196 796 150  
URL: <http://www.gtz.de/english>

### ITALY

Istituto Nazionale per il Commercio  
Estero (ICE)  
Via Liszt, 21  
00144 ROME EUR  
Tel: +39 06 599 294 84  
Fax: +3906 542 200 07  
E-mail: [cooperazione@ice.it](mailto:cooperazione@ice.it)  
URL: <http://www.italtrade.com>

### NETHERLANDS

Centre for the Promotion of Imports from  
Developing Countries (CBI)  
Beursplein 37, 5th Floor  
P.O. Box 30009  
3001 DA ROTTERDAM  
Tel: +31 10 201 34 34  
Fax: +31 10 411 40 81  
E-mail: [cbi@cbi.nl](mailto:cbi@cbi.nl)  
URL: <http://www.cbi.nl>

**NATIONAL MEMBERS OF  
THE EUROPEAN COMMITTEE FOR STANDARDIZATION**

**Österreichisches Normungsinstitut (ON)**

Tel: +43 1 213 00  
Fax: +43 1 213 00 650  
E-mail: [infostelle@on-norm.at](mailto:infostelle@on-norm.at)  
URL: <http://www.on-norm.at>

**Institut Belge de Normalisation / Belgisch  
Instituut voor Normalisatie (IBN / BIN)**

Tel: +32 2 738 01 11  
Fax: +32 2 733 42 64  
E-mail: [info@ibn.be](mailto:info@ibn.be)  
URL: <http://www.ibn.be>

**Dansk Standard (DS)**

Tel: +45 39 96 61 01  
Fax: +45 39 96 61 02  
E-mail: [dansk.standard@ds.dk](mailto:dansk.standard@ds.dk)  
URL: <http://www.ds.dk>

**Suomen Standardisoimislitto r.y. (SFS)**

Tel: +358 9 149 93 31  
Fax: +358 9 146 49 25  
E-mail: [info@sfs.fi](mailto:info@sfs.fi)  
URL: <http://www.sfs.fi>

**Association Française de Normalisation (AFNOR)**

Tel: +33 1 41 62 80 80  
Fax: +33 1 49 17 90 00  
URL: <http://www.afnor.fr>

**Deutsches Institut für Normung e.V. (DIN)**

Tel: +49 30 26 01 0  
Fax: +49 30 26 01 12 31  
E-mail: [postmaster@din.de](mailto:postmaster@din.de)  
URL: <http://www.din.de>

**Hellenic Organization for Standardization  
(ELOT)**

Tel: +30 1 212 01 00  
Fax: +30 1 228 62 19  
E-mail: [info@elot.gr](mailto:info@elot.gr)  
URL: <http://www.elot.gr>

**National Standard Authority of Ireland (NSAI)**

Tel: +353 1 807 38 00  
Fax: +353 1 807 38 38  
E-mail: [nsai@nsai.ie](mailto:nsai@nsai.ie)  
URL: <http://www.nsai.ie>

**Ente Nazionale Italiano di Unificazione (UNI)**

Tel: +39 02 70 02 41  
Fax: +39 02 70 10 61 06  
E-mail: [uni@uni.com](mailto:uni@uni.com)  
URL: <http://www.uni.com>

**Service de l'Énergie de l'ÉTAT (SEE)**

Tel: +352 46 97 56 1  
Fax: +352 46 97 46 39  
E-mail: [see.normalisation@eg.etat.lu](mailto:see.normalisation@eg.etat.lu)  
URL: <http://www.etat.lu/see>

**Nederlands Normalisatie-instituut (NEN)**

Tel: +31 15 269 03 90  
Fax: +31 15 269 01 90  
E-mail: [info@nen.nl](mailto:info@nen.nl)  
URL: <http://www.nen.nl>

**Instituto Português da Qualidade (IPQ)**

Tel: +351 21 294 81 00  
Fax: +351 21 294 81 01  
E-mail: [ipq@mail.ipq.pt](mailto:ipq@mail.ipq.pt)  
URL: <http://www.ipq.pt>

**Asociación Española de Normalización y  
Certificación (AENOR)**

Tel: +34 91 432 60 00  
Fax: +34 91 310 40 32  
E-mail: [info@aenor.es](mailto:info@aenor.es)  
URL: <http://www.aenor.es>

**Swedish Standards Institute (SIS)**

Tel: +46 8 555 520 00  
Fax: +46 8 555 520 01  
E-mail: [info@sis.se](mailto:info@sis.se)  
URL: <http://www.sis.se>

**British Standards Institution (BSI)**

Tel: +44 208 996 90 00  
Fax: +44 208 996 74 00  
E-mail: [info@bsi-global.com](mailto:info@bsi-global.com)  
URL: <http://www.bsi-global.com>

## ANNEX III

### EXAMPLES OF SPECIFICATIONS

#### **Chopped**

A fancy grade garlic. Relatively uniform, chopped garlic pieces add textural distinction to finished food products.

#### **Benefits**

Pre-Pared® Chopped Garlic spells ease and savings for you. Gentry Chopped Garlic saves time and money in preparation and eliminates waste and the need for special shelf space or handling. And there's no spoilage!

#### **Usage**

Pre-Pared Chopped Garlic may be added "as is" to most food products, although it may be desirable in some uses to rehydrate first in two or three parts of cold water.

#### **Replacement Value**

One part by weight of Pre-Pared Chopped Garlic is the flavor equivalent of five parts of raw garlic. After being properly rehydrated, the full flavor value and pungency of the original garlic will be recovered. Typical of all Pre-Pared vegetable products, the weight of the reconstituted garlic may be somewhat less than the raw product, although the volume will remain approximately the same.

**GENTRY  
PRE-PARED®  
CHOPPED  
GARLIC  
(7400)**



**FOREMOST  
GENTRY**



**Number:**  
7400

**Name:**  
Chopped Garlic

**Description:**  
Dehydrated from sound, mature,  
good quality garlic in accordance with  
the Good Manufacturing Practices

**Ingredient Listing:**  
Dehydrated Garlic

**Physical Characteristics**

Moisture %	6.75 maximum
Hot Water Insoluble Solids %	12.5 maximum
Acid Insoluble Ashed Sediment %	0.02 maximum
Optical Index (Color)	140 maximum
Flavor	Characteristic of Garlic

**Typical Particle Size**

On Tyler #3	Trace
On Tyler #4	2% maximum
Through Tyler #10	5% maximum

**Chemical and Microbiological Standards**

Agricultural Pesticides	The finished product shall meet F.D.A. limits for residues of pesticides.
E. coli	Negative/0.1 gram
Staphylococcus, coagulase positive	Negative/0.1 gram
Salmonella	Negative/25 grams

This product meets the standards of  
the American Dehydrated Onion and  
Garlic Association.

\*All tests are performed according to  
the Official Standards and Methods of  
the American Dehydrated Onion and  
Garlic Association for Dehydrated  
Onion and Garlic Products, revised  
June, 1976.

Please consult your Foremost sales  
representative for a price list for  
product sizes, package sizes, prices  
and terms of sale.

Foremost-Gentry, P.O. Box 37, Gilroy, CA 95020 — (408) 842-8261

FI-8003-6

**GENTRY  
PRE-PARED®  
CHOPPED  
GARLIC  
(7400)**



**FOREMOST  
GENTRY**

**Sliced Onion**

A fancy grade onion processed from specially cultivated White Globe varieties with high pungency and flavor.

**Benefits**

Pre-Pared® Sliced Onion spells ease and savings for you. Easy to use, Gentry Sliced Onion saves time and money in preparation and eliminates waste and the need for special shelf space or handling. And there's no spoilage!

**Usage**

In wet dishes, such as soups, stews, etc., no reconstitution is necessary. In dry dishes, soak one part by volume of Pre-Pared Onion with three or more parts of water by volume. Cover and let stand for thirty minutes. To obtain maximum crispness and flavor, use cold water and place in refrigerator for at least two hours. Drain, and use excess water for flavoring if desired.

**Replacement Value**

One part by weight of Pre-Pared Onion is the flavor equivalent of approximately 11 parts of raw onion as purchased or 8 parts of raw onion ready to use.

**GENTRY  
PRE-PARED®  
SLICED  
ONION  
(6600)****FOREMOST  
GENTRY**

**Number:**  
6600

**Name:**  
Sliced Onion

**Description:**  
Dehydrated from sound, mature,  
good quality white variety onions in  
accordance with the Good  
Manufacturing Practices

**Ingredient Listing:**  
Dehydrated Onion

**\*Physical Characteristics**

Moisture %	5.00 maximum
Hot Water Insoluble Solids %	20 maximum
Acid Insoluble Ashed Sediment %	0.02 maximum
Optical Index (Color)	90 maximum
Flavor	Characteristic of Onion

**\*Typical Particle Size**

Through Tyler #3	85% maximum
Through Tyler #10	5% maximum

**Chemical and Microbiological Standards**

Agricultural Pesticides	The finished product shall meet F.D.A. limits for residues of pesticides.
E. coli	Negative/0.1 gram
Staphylococcus, coagulase positive	Negative/0.1 gram
Salmonella	Negative/25 grams

This product meets the standards of  
the American Dehydrated Onion and  
Garlic Association.

\*All tests are performed according to  
the Official Standards and Methods of  
the American Dehydrated Onion and  
Garlic Association for Dehydrated  
Onion and Garlic Products, revised  
June, 1976.

Please consult your Foremost sales  
representative for a price list for  
product sizes, package sizes, prices  
and terms of sale.

Foremost-Gentry, P.O. Box 37, Gilroy, CA 95020 — (408) 842-8261

FI-8004-10

**GENTRY  
PRE-PARED®  
SLICED  
ONION  
(6600)**



**FOREMOST  
GENTRY**

## ANNEX IV

### SPECIALIZED PUBLICATIONS

#### **International Food Ingredients**

##### **Miller Freeman BV**

P.O. Box 200  
3600 AE Maarssen  
The Netherlands  
Tel: +31 346 55 94 44  
Fax: +31 346 57 38 11  
URL: <http://www.ifi-online.com>

#### **Eurofruit**

Agra Europe  
80 Calverley Road  
Tunbridge Wells  
Kent, TN1 2UN  
Tel: +44 1 892 533 813  
Fax: +44 1 892 544 895  
URL: <http://www.agra-europe.com>

#### **Veille Internationale; Fruits et légumes transformés**

Centre français du commerce extérieur  
Librairie du commerce international  
10, avenue d'Iéna  
B.P. 428-16, Paris, France  
Tel: +33 140 73 34 60  
Fax: +33 140 73 31 46  
Email: [librairie@cfce.fr](mailto:librairie@cfce.fr)  
URL: <http://www.cfce.fr>

#### **International Fruit World**

AgroPress Inc.  
Missionsstrasse 34, Switzerland  
Tel: +4161 386 90 90  
Fax: +4161 386 90 99  
Email: [adve@agropress.com](mailto:adve@agropress.com)  
URL: <http://www.agropress.com>

#### **Eurofruit**

Market Intelligence Ltd  
1 Nine Elms Lane  
London  
United Kingdom  
Tel: +4420 7501 3700, 7501 3707  
Fax: +4420 7498 6472  
E-mail: [info@fruitnet.com](mailto:info@fruitnet.com)  
URL: <http://www.fruitnet.com>

#### **Clipper, The Journal for the International Trade in Processed Food, Dried Fruit and Nuts**

AgroPress Inc  
Missionsstrasse 34  
BASEL  
Switzerland  
Tel: +4161 386 90 90  
Fax: +4161 386 90 99  
URL: <http://www.agropress.com>

## ANNEX V

### COUNTRIES BENEFITTING FROM THE GSP; ACP AND LEAST DEVELOPED COUNTRIES

Country	GSP	LDC	ACP	Country	GSP	LDC	ACP
Afghanistan	X	X		Ethiopia	X	X	X
Albania	X			Falkland Islands	X		
Algeria	X			Fiji			X
Angola	X	X	X	French Polynesia	X		
Anguilla	X			French Southern Territories	X		
Antigua And Barbuda			X	Gabon			X
Argentina	X			Gambia	X	X	X
Armenia	X			Georgia	X		
Aruba	X			Ghana			X
Azerbaijan	X			Gibraltar	X		
Bahamas			X	Greenland	X		
Bahrain	X			Grenada			X
Bangladesh	X	X		Guatemala	X		
Barbados			X	Guinea	X	X	X
Belarus	X			Guinea-Bissau	X	X	X
Belize			X	Guyana			X
Benin	X	X	X	Haiti	X	X	X
Bermuda	X			Heard & Mc Donald Islands	X		
Bhutan	X	X		Honduras	X		
Bolivia	X			India	X		
Bosnia And Herzegowina	X			Indonesia	X		
Botswana			X	Iran (Islamic Republic Of)	X		
Brazil	X			Iraq	X		
British Indian Ocean Territory	X			Jamaica			X
Brunei Darussalam	X			Jordan	X		
Burkina Faso	X	X	X	Kazakhstan	X		
Burundi	X	X	X	Kenya			X
Cambodia	X	X		Kiribati	X	X	X
Cameroon			X	Kuwait	X		
Cape Verde	X	X	X	Kyrgyzstan	X		
Cayman Islands	X			Lao People'S Dem Republic	X	X	
Central African Republic	X	X	X	Lebanon	X		
Chad	X	X	X	Lesotho	X	X	X
Chile	X			Liberia	X	X	X
China	X			Libyan Arab Jamahiriya	X		
Christmas Island	X			Macau	X		
Cocos (Keeling) Islands	X			Madagascar	X	X	X
Colombia	X			Malawi	X	X	X
Comoros	X	X	X	Malaysia	X		
Congo			X	Maldives	X	X	
Congo (Democratic Republic)	X	X	X	Mali	X	X	X
Cook Islands			X	Marshall Islands			X
Costa Rica	X			Mauritania	X	X	X
Cote D'Ivoire			X	Mauritius			X
Croatia	X			Mayotte	X		
Cuba	X			Mexico	X		
Cyprus	X			Micronesia			X
Djibouti	X	X	X	Moldova, Republic Of	X		
Dominica			X	Mongolia	X		
Dominican Republic			X	Moldova, Republic Of	X		
Ecuador	X			Mongolia	X		
Egypt	X			Montserrat	X		
El Salvador	X			Morocco	X		
Equatorial Guinea	X	X	X	Mozambique	X	X	X
Eritrea	X	X	X	Myanmar	X	X	

Country	GSP	LDC	ACP	Country	GSP	LDC	ACP
Namibia			X	Ukraine	X		
Nauru			X	United Arab Emirates	X		
Nepal	X	X		Uruguay	X		
Netherlands Antilles	X			Uzbekistan	X		
New Caledonia	X			Vanuatu	X	X	X
Nicaragua	X			Venezuela	X		
Niger	X	X	X	Viet Nam	X		
Nigeria			X	Virgin Islands (British)	X		
Niue			X	Virgin Islands (U.S.)	X		
Norfolk Island	X			Wallis And Futuna Islands	X		
Oman	X			Yemen	X	X	
Pakistan	X			Zambia	X	X	X
Palau			X	Zimbabwe			X
Panama	X						
Papua New Guinea			X				
Paraguay	X						
Peru	X						
Philippines	X						
Pitcairn	X						
Qatar	X						
Russian Federation	X						
Rwanda	X	X	X				
Saint Kitts And Nevis			X				
Saint Lucia			X				
Saint Vincent & Grenadines			X				
Samoa	X	X	X				
Sao Tome And Principe	X	X	X				
Saudi Arabia	X						
Senegal	X	X	X				
Seychelles			X				
Sierra Leone	X	X	X				
Slovenia	X						
Solomon Islands	X	X	X				
Somalia	X	X	X				
South Africa			X				
South Georg& South Sandwich	X						
Sri Lanka	X						
St. Helena	X						
St. Pierre And Miquelon	X						
Sudan	X	X	X				
Suriname			X				
Swaziland			X				
Syrian Arab Republic	X						
Tajikistan	X						
Tanzania, United Republic Of	X	X	X				
Thailand	X						
Togo	X	X	X				
Tonga			X				
Trinidad And Tobago			X				
Tunisia	X						
Turkmenistan	X						
Turks And Caicos Islands	X						
Tuvalu	X	X	X				
Uganda	X	X	X				

**Source:** Market Access Map (MacMap), ITC

## ANNEX VI

### SOURCES OF INFORMATION

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- Eurostat Europroms CD-ROM, European production and market statistics EU-15, Prodcom/Combined nomenclature, 10-11/2001.
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